

**Office of Finance
Division of Procurement
MONTGOMERY COUNTY PUBLIC SCHOOLS
45 W. Gude Drive
Rockville, Maryland 20850**

February 17, 2023

NOTICE TO OFFERORS

**The following are questions and responses regarding
RFP #1072.4, Master Lease Financing**

Question 1: The RFP states that energy performance contracts must be able to be financed over 20 years – What is the anticipated dollar amount of energy performance projects that would be requested to be financed over 20 years under the master lease agreement?

Answer: MCPS has aggressive decarbonization goals and we view the ESPC contracting vehicle as a valuable tool to decreasing our emissions. We are currently in the preliminary stages of development of multiple ESPC contracts with multiple ESCOs. We estimate that the annual funding request will be approximately \$50 million per year, but this is all subject to site specific findings, scope of work, advance of new technologies, funding sources from rebates/grants, etc.

Question 2: Relating to the Multi-agency participation - It states the contract terms must be extended to all other educational institutions in MD. Given that other school types may not qualify for tax exempt financing, or the same rates based on amount financed and individual institutions' creditworthiness, can you expand on what is required as far as providing the same services to institutions outside of Montgomery County Public Schools?

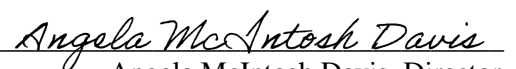
Answer: The entities listed on the Mid-Atlantic Cooperative Rider are all members of the cooperative. For this RFP, MCPS is the lead agency. Should a member/participating entity look to bridge our contract with the awarded vendor, this allows for the member entity to do so without issuing their own RFP, but would negotiate their own contract.

Question 3: What is the current, and preferred minimum schedule size allowed under the master lease program?

Answer: Based on the current usage, we roughly need \$30 million for tech modernization, furniture equipment, etc. in addition to the energy saving finance projects.

Question 4: Page 2, section 4.1, the third bullet point asks we use **April 12, 2010** as the effective date for interest rate calculations, is this correct or is there another date prior to bid due date you want us to use?

Answer: Please refer to Erratum #2 issued on February 16, 2023. The April 12, 2010 date was changed to January 5, 2023.


Angela McIntosh Davis, Director
Division of Procurement

AMD

Please indicate your acceptance of this notice by signing below and returning with your RFP or under separate cover.

Accepted: _____
Name and Title

Name of Company _____