

Office of the Superintendent of Schools
MONTGOMERY COUNTY PUBLIC SCHOOLS
Rockville, Maryland

March 7, 2023

APPROVED BY BOARD

MEMORANDUM

To: Members of the Board of Education
From: Monifa B. McKnight, Superintendent of Schools
Subject: Procurement Contracts of \$25,000 or More

WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; and

WHEREAS, Funds have been budgeted for the purchase and finance of refrigerated cargo trucks through Bid No. 7104.8 in the amount of \$360,500; and

WHEREAS, Funds have been budgeted for the purchase and finance of two Chevrolet Silverado 4X4 trucks and accessories through Bid No. B-1560 in the amount of \$214,997; now therefore be it

Resolved, That refrigerated cargo trucks be purchased and financed for a five-year term in the amount of \$360,500 under the Master Lease/Purchase Agreement with Banc of America Public Capital Corporation; and be it further

Resolved, That two trucks with related equipment and accessories be purchased and financed for a six-year term in the amount of \$214,997 under the Master Lease/Purchase Agreement with Banc of America Public Capital Corporation; and be it further

Resolved, That having been duly advertised, the following contracts be awarded to the low bidders meeting specifications as follows:

00003921 Trash Can Liners Term Agreement—Extension
Responsible Office: Office of District Operations—Department of
Materials Management
Description: Trash bags stocked in the warehouse and compactor
bags for the large containers located in five high schools. This is a
bridge with Baltimore County Government.

Awardee
Calico Packaging, LLC, Laurel, Maryland

\$450,000

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| 091521-NAF | <p>Automobiles, SUVs, Vans, and Light Trucks with Related Equipment and Accessories Responsible Office: Department of Materials Management— Division of Food and Nutrition Services Description: Five-year finance purchase for one electric van. This is a bridge with the Sourcewell contract.</p> <p><u>Awardee</u> 72 Hour LLC, Watsonville, California</p> | \$55,455 |
| 1069597 | <p>Emergency Cleaning, Remediation, and Restoration Services— Extension Responsible Office: Department of Facilities Management— Division of Maintenance and Operations Description: Emergency Cleaning Remediation and Restoration Services. This is a bridge with Montgomery County Government.</p> <p><u>Awardee</u> Servpro of Rockville-Olney, Inc., Rockville, Maryland</p> | \$250,000 |
| 18-SC-154- 001 | <p>Prequalification of Coach Bus Contractors Responsible Office: Department of Materials Management— Description: Add an additional charter bus company to the contract. This is a bridge with Anne Arundel County Public Schools.</p> <p><u>Awardee</u> Shore Motorcoach, LLC, Linthicum, Maryland</p> | \$0 |
| B-1560 | <p>Off-the-Lot New and Used Vehicles Responsible Office: Department of Facilities Management— Division of Maintenance and Operations Description: Lease purchase of two 4X4 trucks with landscape dump and plow accessories.</p> <p><u>Awardee</u> Criswell Chevrolet, Inc., Gaithersburg, Maryland</p> | \$214,997 |
| 1142.8 | <p>Miscellaneous Business Forms—Extension Responsible Office: Office of Strategic Initiatives—Department of Infrastructure and Operations Description: Annual contract for the purchase of miscellaneous business forms.</p> <p><u>Awardee</u> Formost Graphic Communications, Gaithersburg, Maryland</p> | \$40,000 |

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| 4065.14 | <p>Ceramic Supplies—Extension Responsible Office: Department of Materials Management—Fine Arts Description: For the purchase of ceramic supplies stocked in the warehouse and delivered to individual school locations.</p> <p><u>Awardees (See note on page 6)</u> Clayworks Supplies, Inc., Baltimore, Maryland DGS Educational Products, * Delray Beach, Florida School Specialty, Inc., Appleton, Wisconsin, Local Affiliate: Gaithersburg, Maryland Total</p> | \$123,190 |
| 4088.12 | <p>Media Center Supplies—Extension Responsible Office: Department of Materials Management— Description: For the purchase of media center and laminating supplies stocked in the Department of Materials Management warehouse with direct ship to individual school locations.</p> <p><u>Awardees</u> ACCO Brands Corporation, Lake Zurich, Illinois Ard, James A., Walker, Louisiana Brodart Co., Williamsport, Pennsylvania Demco, Inc., Madison, Wisconsin Pyramid Paper Company, Tampa, Florida School & Office Services, Monkton, Maryland Staples, Inc., Lincolnshire, Illinois Total</p> | \$118,716 |
| 4397.1 | <p>DAR Constitution Hall for Graduation Ceremonies—Extension Responsible Office: Office of School Support and Well-Being Description: Graduation ceremonies for eight high schools.</p> <p><u>Awardee</u> National Society Daughters of the American Revolution, Washington, DC</p> | \$34,600 |
| 4430.1 | <p>Next Generation of Web Content Management System (WCMS)— Extension Responsible Office: Office of Communications—Department of Communications Description: Cost of the digital cloud environment and licensure fees for MCPS Web Content Management System.</p> <p><u>Awardee</u> Optimizely North America, Inc., New York, New York</p> | \$365,000 |

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| 4741.1 | <p>MCPS Graduation for 24 High School Sites—Logistics—Extension Responsible Office: Office of School Support and Well-Being Description: Stage, tents, and chairs for outdoor commencement ceremonies at seven high schools.</p> <p><u>Awardees</u> Allied Rentals, Inc., Beltsville, Maryland Applied Acoustical Sciences dba Event Tech., Curtis Bay, Maryland Total</p> | \$200,000 |
| 4742.1 | <p>27 Graduation Ceremonies at 25 Sites—Sound Reinforcement—Extension Responsible Office: Office of School Support and Well-Being Description: Contract for sound reinforcement for outdoor commencement ceremonies at seven high schools.</p> <p><u>Awardee</u> Maryland Sound International Holding Co., LLC, Baltimore, MD</p> | \$55,000 |
| 4962.1 | <p>Consulting and Professional Development Support in English Language Arts and Mathematics Responsible Office: Office of the Chief Academic Officer—Curriculum and Instructional Programs Description: Consulting and professional development to model and coach teachers and leaders in effective, evidence-based, researched and reviewed instructional practices for teaching literacy and mathematics.</p> <p><u>Awardee</u> Catapult Learning, LLC, Philadelphia, Pennsylvania MGT of America, LLC, Tampa, Florida</p> | \$950,000 |
| 7083.9 | <p>Custodial Equipment—Extension Responsible Office: Department of Facilities Management—Division of Maintenance and Operations Description: Annual contract for the purchase of custodial equipment used in schools and offices.</p> <p><u>Awardees (see note on page 6)</u> Brady Industries, Las Vegas, Nevada, Local Affiliate, Baltimore, Maryland Daycon Products Company, Inc., Upper Marlboro, Maryland Leonard Paper Company, Baltimore, Maryland Meyer Material Handling, Indianapolis, Indiana S Freedman & Sons, Inc., Landover, Maryland S&E Paper, Inc., * Beltsville, Maryland</p> | |

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|--------|--|-----------------|
| | Superior Supply Ltd, Baltimore, Maryland | |
| | The Best Battery Company, Inc., Baltimore, Maryland | |
| | Total | \$650,000 |
| 7104.8 | Refrigerated Cargo Truck Responsible Office: Department of Materials Management, Division of Food and Nutrition Services Description: Lease finance purchase of two refrigerated cargo trucks for five-years. | |
| | <u>Awardee (see note on page 6)</u> | |
| | K Neal International, * Hyattsville, Maryland | \$360,500 |
| 7121.7 | Asbestos Abatement Equipment and Supplies—Extension Responsible Office: Department of Facilities Management— Division of Sustainability and Compliance Description: Purchase and delivery of asbestos abatement equipment and supplies. | |
| | <u>Awardees</u> | |
| | American Environmental Enterprises, Inc., Glen Mills, PA | \$85,000 |
| | Aramsco, Inc., Thorofare, New Jersey | <u>\$65,000</u> |
| | Total | \$150,000 |
| 9116.8 | Detergents & Cleaners for Laundry & Kitchen Use—Extension Responsible Office: Department of Materials Management — Division of Food and Nutrition Services Description: Detergent and cleaners for cleaning and sanitation of kitchen equipment and laundry. | |
| | <u>Awardees</u> | |
| | ECOLAB, Inc., St. Paul, Minnesota | |
| | S Freedman & Sons, Inc., Landover, Maryland | |
| | Total | \$141,710 |
| 9463.1 | Commercial Kitchen Equipment Repair Parts—Extension Responsible Office: Department of Facilities Management— Division of Maintenance and Operations Description: Purchase and delivery of commercial kitchen equipment repair parts. | |
| | <u>Awardees</u> | |
| | The Electric Motor Repair Company, Rosedale, Maryland | |
| | Parts Town, LLC, Addison, Illinois | |
| | Total | \$52,800 |

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|---|---|--------------------|
| 9637.5 | <p>Fire Alarm Replacement and Services at Various Locations— Extension Responsible Office: Department of Facilities Management— Division of Design and Construction Description: Annual contract for the removal of existing fire alarm systems and new system replacements, including all labor and materials.</p> <p><u>Awardees</u> ADT Security Corporation, Newark, New Jersey, Local Affiliate, Columbia, Maryland Mona Electric Group, Inc., Clinton, Maryland TAN Fire Alarms, LLC, Dayton, Maryland Total</p> | \$900,000 |
| 9730.2 | <p>Roofing Maintenance Programs at Various Facilities with Vegetative Roofs—Extension Responsible Office: Department of Facilities Management— Division of Sustainability and Compliance Description: Annual contract for Roofing Maintenance Programs with Vegetative Roofs.</p> <p><u>Awardee (see note below)</u> Interstate Corporation, Inc.. * Gaithersburg, Maryland</p> | \$860,000 |
| 9753.1 | <p>Public Safety Radio Amplification System Inspection/Testing and Services/Repair—Extension Responsible Office: Department of Facilities Management Division of Sustainability and Compliance Description: Annual contract for mandated annual inspections, testing, and service of public safety.</p> <p><u>Awardee</u> Mobile Communications America, Inc., Manassas, Virginia</p> | \$171,000 |
| TOTAL PROCUREMENT CONTRACTS \$25,000 OR MORE | | \$6,142,968 |

* Denotes Minority-, Female-, or Disabled-owned Business

Note: Contract amounts will be based on individual requirements.

Formal bids and request for proposals (RFPs) were obtained and evaluated by the Division of Procurement, Department of Materials Management, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in Division of Procurement files. Summary information about vendors that receive payments of \$25,000 or more during a fiscal year. July 1 through June 30 of the following year. is available in the Funding Accountability and

Transparency database on the Montgomery County Public Schools website. The information identifying vendors by names and locations is the information submitted on the Internal Revenue Service Form W-9 with local affiliates noted as applicable.

MBM:MBH:RR:amd

Attachment

Bid Activity Report
March 7, 2023

| BID No. | BID NAME | No. of Vendors Mailed | No. MFD Vendors Mailed | Total No. of Bids Received | Total No. of MFD Bids Received | Total No. of Bids Awarded | Total No. of MFD Contracts Awarded |
|---------------|--|--|------------------------|----------------------------|--------------------------------|---------------------------|------------------------------------|
| 00003921 | Trash Can Liners Term Agreement—Extension | Baltimore County Government | | | | | |
| 08-18 | Athletic Surfacing Asphalt Maintenance—Extension | National Cooperative Purchasing Alliance | | | | | |
| 091521-NAF | Automobiles, SUVs, Vans, and Light Trucks with Related Equipment and Accessories | Sourcewell Contract | | | | | |
| 1069597 | Emergency Cleaning, Remediation and Restoration Services—Extension | Montgomery County Government | | | | | |
| 18-SC-154-001 | Prequalification of Coach Bus Contractors | Anne Arundel County Public Schools | | | | | |
| B-1560 | Off-the-Lot New and Used Vehicles | Baltimore County Government | | | | | |
| 1142.8 | Miscellaneous Business Forms—Extension | 4 | 1 | 3 | 1 | 1 | 0 |
| 4035.8 | HVAC Refrigeration Equipment and Parts | 22 | 3 | 12 | 1 | 7 | 0 |
| 4065.14 | Ceramic Supplies—Extension | 15 | 1 | 4 | 1 | 3 | 1 |
| 4088.12 | Media Center Supplies—Extension | 24 | 4 | 12 | 2 | 7 | 0 |
| 4397.1 | DAR Constitution Hall for Graduation Ceremonies—Extension | N/A | | | | | |
| 4430.1 | Next Generation of Web Content Management System—Extension | 5 | 0 | 5 | 0 | 1 | 0 |
| 4741.1 | MCPS Graduation for 24 High School Sites - Logistics—Extension | 5 | 1 | 5 | 1 | 2 | 0 |
| 4742.1 | 27 Graduation Ceremonies at 25 Sites - Sound Reinforcement—Extension | 12 | 0 | 4 | 0 | 1 | 0 |
| 4962.1 | Consulting and Professional Development Support in English Language Arts and Mathematics | 40 | 2 | 18 | 2 | 2 | 0 |

Bid Activity Report
March 7, 2023

| BID No. | BID NAME | No. of Vendors Mailed | No. MFD Vendors Mailed | Total No. of Bids Received | Total No. of MFD Bids Received | Total No. of Bids Awarded | Total No. of MFD Contracts Awarded |
|---------|---|-----------------------|------------------------|----------------------------|--------------------------------|---------------------------|------------------------------------|
| 7065.13 | Custodial Supplies—Extension | 36 | 13 | 29 | 10 | 15 | 3 |
| 7083.9 | Custodial Equipment—Extension | 22 | 7 | 17 | 7 | 8 | 1 |
| 7104.8 | Refrigerated Cargo Truck | 12 | 1 | 1 | 1 | 1 | 1 |
| 7121.7 | Asbestos Abatement Equipment and Supplies—Extension | 18 | 1 | 3 | 0 | 2 | 0 |
| 9116.8 | Detergents and Cleaners for Laundry and Kitchen Use—Extension | 11 | 0 | 2 | 0 | 2 | 0 |
| 9463.1 | Commercial Kitchen Equipment Repair Parts—Extension | 8 | 1 | 2 | 0 | 2 | 0 |
| 9618.5 | Restroom Renovations and Designed ADA/AAA Upgrades | 38 | 25 | 8 | 2 | 5 | 2 |
| 9637.5 | Fire Alarm Replacement and Services at Various Locations—Extension | 29 | 5 | 3 | 0 | 3 | 0 |
| 9730.2 | Roofing Maintenance Programs at Various Facilities with Vegetative Roofs—Extension | 11 | 1 | 2 | 1 | 1 | 1 |
| 9753.1 | Public Safety Radio Amplification System Inspection/Testing and Services/Repair—Extension | 15 | 0 | 3 | 0 | 1 | 0 |