

Office of the Superintendent of Schools  
MONTGOMERY COUNTY PUBLIC SCHOOLS  
Rockville, Maryland

November 10, 2022

APPROVED BY BOARD

MEMORANDUM

To: Members of the Board of Education  
From: Monifa B. McKnight, Superintendent of Schools  
Subject: Procurement Contracts of \$25,000 or More

WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; and

WHEREAS, It is recommended that Request For Proposal (RFP) No. 9682.1, Purchase and Delivery of Heating, Ventilation, and Air Conditioning Air Filters, to include Measuring Services, be rejected due to only two bid proposals received, and they were not responsive to the intent of the RFP; now therefore be it

Resolved, That RFP No. 9682.1, Purchase and Delivery of Heating, Ventilation, and Air Conditioning Air Filters, to include Measuring Services, be rejected due to only two bid proposals received, and they were not responsive to the intent of the RFP; and be it further

Resolved, That having been duly advertised, the following contracts be awarded to the low bidders meeting specifications as follows:

4547.1	Professional Development and English Language Arts and Math Support Responsible Office: Office of Curriculum and Instructional Programs	\$855,563
	Awardee Lavinia Group, LLC	
21CM-114	Custodial Equipment Repairs and Repair Parts Responsible Office: Division of Maintenance and Operations	
	<u>Awardee</u> S&E Paper, Inc.,* Beltsville, Maryland	\$ 90,000

79.18.B5	e-Rate Consulting Services—Extension Responsible Office: Department of Infrastructure and Operations	<u>Awardee</u> Funds for Learning, LLC, Edmond, Oklahoma	\$ 58,000
CWA-118-19-003	Science Chemical and Chemical Wastes—Extension Responsible Office: Division of Sustainability and Compliance	<u>Awardee</u> Triumvirate Environmental, Inc., Somerville, Virginia (Local Affiliate: Baltimore, Maryland)	\$ 60,000
GDA-320-22	No.2 Fuel Oil and Ultra Low Sulfur Heating Oil Responsible Office: Division of Sustainability and Compliance	<u>Awardee</u> Apex Petroleum Corporation, Largo, Maryland	\$ 48,375
MPS208003	Musical Instruments, Furniture, and Equipment Responsible Office: Office of Curriculum and Instructional Programs	<u>Awardees</u> (See note on page 4) Guitar Center Stores, Inc., Frederick, Maryland JKM Music Group, LLC, Rockville, Maryland Jim Melhart Piano and Organ Company, McAllen, Texas L&L Music Wind Shop Inc., Gaithersburg, Maryland Lashof Violins, LLC,* Gaithersburg, Maryland Music in Motion, Inc.,* Plano, Texas Peripole, Inc., Salem, Oregon Pritchard Music Academy, LLC, Gaithersburg, Maryland Shar Products Company, Ann Arbor, Michigan Washington Music Sales Center, Inc., Wheaton, Maryland Wenger Corporation, Owatonna, Minnesota West Music Company, Inc., Coralville, Iowa Total	\$924,000
1140.4	Health and Welfare Consulting—Extension Responsible Office: Employee and Retiree Service Center	<u>Awardee</u> Aon Consulting, Inc., Baltimore, Maryland	\$142,800

4047.9	Flooring Materials—Extension Responsible Office: Division of Maintenance and Operations  <u>Awardees</u> (See note on page 4) B&B Concepts,* Capitol Heights, Maryland Capitol Building Supply, Inc., Manassas Park, Virginia Continental Flooring Company, Scottsdale, Arizona L&R Enterprises, Inc., Hyattsville, Maryland Total	\$275,000
4063.13	Art Tools and Supplies—Extension Responsible Office: Department of Materials Management  <u>Awardees</u> (See note on page 4) Blick Art Materials, LLC, Galesburg, Illinois Cascade School Supplies, North Adams, Massachusetts DGS Educational Products,* Delray Beach, Florida Interstate Office Supply Company,* Alexandria, Virginia National Art & School Supplies, Rahway, New Jersey Pyramid Paper Company, Tampa, Florida School Specialty, Inc., Appleton, Wisconsin, (Local Affiliate: Gaithersburg, Maryland) Total	\$593,831
4111.7	Overhead Door Installation and Repairs—Extension Responsible Office: Division of Maintenance and Operations  <u>Awardee</u> Bob's Overhead Door Repair and Service, Inc., Baltimore, Maryland	\$125,000
4386.1	Online Math Resources—Extension Responsible Office: Office of School Support and Well-Being  <u>Awardee</u> DreamBox Learning, Inc., Bellevue, Washington	\$ 36,965
4508.1	English Learner Portal—Extension Responsible Office: Office of Curriculum and Instructional Programs  <u>Awardee</u> English Learner Portal, LLC, Pasadena, Maryland	\$ 64,576

7244.1	Implementation of a Video Software Editing Platform for the Montgomery County Public Schools (MCPS) High School Interscholastic Athletics Program—Extension Responsible Office: Office of School Support and Well-Being	\$150,000
<u>Awardee</u> Pixellot US, Inc., New York, New York		
9114.14	Canned Fruits and Vegetables—Extension Responsible Office: Division of Food and Nutrition Services	
<u>Awardees</u> (See below note) Cal Fed Financial Corporation, Elwood, Indiana Country Pure Foods, Inc., Akron, Ohio FoodPro Corporation, Frederick, Maryland		
	Total	\$763,857
TOTAL PROCUREMENT CONTRACTS \$25,000 OR MORE		\$4,187,967

\* Denotes Minority-, Female-, or Disabled-owned Business  
 Note: Contract amounts will be based on individual requirements.

Formal bids and request for proposals (RFPs) were obtained and evaluated by the Division of Procurement, Department of Materials Management, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in Division of Procurement files. Summary information about vendors that receive payments of \$25,000 or more during a fiscal year, July 1 through June 30 of the following year, is available in the Funding Accountability and Transparency [database](#) on the Montgomery County Public Schools website. The information identifying vendors by names and locations is the information submitted on the Internal Revenue Service Form W-9 with local affiliates noted as applicable.

MBM:MBH:DEE:amd

Attachment

Bid Activity Report  
November 10, 2022

BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
4547.1	Professional Development and English Language Arts and Math Support	N/A					
21CM-114	Custodial Equipment Repairs and Repair Parts	N/A Anne Arundel County Public Schools Contract					
79.18.B5	e-Rate Consulting Services—Extension	N/A Howard County Public Schools Contract					
CWA-118-19-003	Science Chemical and Chemical Wastes—Extension	N/A Baltimore County Public Schools Contract					
GDA-320-22	No. 2 Fuel Oil and Ultra Low Sulfur Heating Oil	N/A Baltimore County Public Schools Contract					
MPS208003	Musical Instruments, Furniture, and Equipment	39	2	12	2	12	2
1140.4	Health and Welfare Consulting—Extension	16	0	3	0	1	0
4047.9	Flooring Materials—Extension	10	5	6	2	4	1
4063.13	Art Tools and Supplies—Extension	20	7	9	2	7	2
4111.7	Overhead Door Installation and Repairs—Extension	9	1	2	1	1	0
4386.1	Online Math Resources—Extension	N/A					
4508.1	English Learner Portal—Extension	N/A					
4932.1	Tutoring Services for Students in Grades K–12 in English Language Arts and Mathematics—Extension	109	12	26	10	2	0
7244.1	Implementation of a Video Software Editing Platform for the MCPS High School Interscholastic Athletics Program—Extension	N/A					

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November 10, 2022

BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
9114.14	Canned Fruits and Vegetables—Extension	11	2	6	1	3	0
9743.2	Provide Roof Inspection Services at Various Facilities	4	1	4	1	3	1