

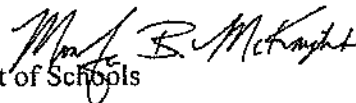
Office of the Superintendent of Schools
MONTGOMERY COUNTY PUBLIC SCHOOLS
Rockville, Maryland

May 10, 2022

APPROVED BY BOARD

MEMORANDUM

To: Members of the Board of Education
From: Monifa B. McKnight, Interim Superintendent of Schools
Subject: Procurement Contracts of \$25,000 or More



WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; and

WHEREAS, Funds have been budgeted for the purchase and finance of multiple vehicles with related equipment and accessories through Bid No. 091521-NAF, in the amount of \$69,304; and

WHEREAS, Funds have been budgeted for the purchase and finance of multiple vehicles including utility and service vans through Bid No. 1114498, in the amount of \$951,250; and

WHEREAS, Funds have been budgeted for the purchase and finance of two all terrain mowers and a chipper through Bid No. 7118.10, in the amount of \$166,683; and

WHEREAS, Funds have been budgeted for the purchase and finance of a trash compactor truck through Bid No. 7143.5, in the amount of \$178,556; and

WHEREAS, The acquisition of multiple vehicles with related equipment and accessories, multiple vehicles including utility and service vans, and two all terrain mowers, a chipper and a trash compactor truck through financing agreements has been reviewed by legal counsel; now therefore be it

Resolved, That multiple vehicles including utility and service vans be purchased and financed for a five-year term in the amount of \$951,250 under the Master Lease/Purchase Agreement with Banc of America Public Capital Corporation; and be it further

Resolved, That multiple vehicles with related equipment and accessories be purchased and financed for a six-year term in the amount of \$69,304 under the Master Lease/Purchase Agreement with Banc of America Public Capital Corporation; and be it further

Resolved, That two all terrain mowers and a chipper be purchased and financed for a 5-year term in the amount of \$166,683 under the Master Lease/Purchase Agreement with Banc of America Public Capital Corporation; and be it further

Resolved, That a trash compactor be purchased and financed for 5-year term in the amount of \$178,556, under the Master Lease/Purchase Agreement with Banc of America Public Capital Corporation; and be it further

Resolved, That the proceeds from the aforementioned financing be used to reimburse Montgomery County Public Schools accounts to the extent that such equipment has been or will be acquired before closing; and be it further

Resolved, That having been duly advertised, the following contracts be awarded to the low bidders meeting specifications as follows:

028.18.B3	Gymnasium Equipment & Partition Inspection, Maintenance & Repair Services Responsible Office: Division of Design and Construction	
	<u>Awardee</u> T.J. Distributors, Inc., Forest Hill, Maryland	\$250,000
050B840001	Language Interpretation Services Responsible Office: Department of Communications	
	<u>Awardee</u> Language Line Services, Inc., Monterey, California	\$150,000
054.18.B1	Reading Support Program for Students with Cognitive Disabilities—Extension Responsible Office: Office of Special Education	
	<u>Awardee</u> Really Great Reading Company, LLC., Cabin John, Maryland	\$741,112
081419-CDW	Technology Solutions Contract—Extension Responsible Office: Department of Infrastructure and Operations	
	<u>Awardee</u> iBoss, Inc., Boston, Massachusetts	\$384,675
091521-NAF	Automobiles, SUVs, Vans, and Light Trucks with Related Equipment and Accessories Responsible Office: Division of Sustainability and Compliance	
	<u>Awardee</u> 72 Hour, LLC, Watsonville, California	\$ 69,304

1114498	Off-the-Lot New Vehicles and Equipment Responsible Office: Division of Maintenance and Operations	
	<u>Awardee</u> Lindsay Ford, LLC, Wheaton, Maryland	\$951,250
15070	Student Growth Assessments Responsible Office: Office of Special Education	
	<u>Awardee</u> Curriculum Associates, LLC, North Billerica, Massachusetts	\$475,000
9345000104 AA	Computer Media Vaulting, Hosting and Disaster Recovery Systems—Extension Responsible Office: Department of Infrastructure and Operations	
	<u>Awardee</u> Recovery Point Systems, Inc., Gaithersburg, Maryland	\$850,000
R141801	Oracle Products and Services—Extension Responsible Office: Department of Infrastructure and Operations	
	<u>Awardee</u> Mythics, Inc., Virginia Beach, Virginia	\$500,000
1142.8	Miscellaneous Business Forms Responsible Office: Department of Infrastructure and Operations	
	<u>Awardee</u> Formost Graphic Communications, Gaithersburg, Maryland	\$ 0
4050.10	Clocks Department of Materials Management	
	<u>Awardee</u> Pyramid Paper Company, Inc., Tampa, Florida	\$ 39,642
4075.7	Plumbing Supplies—Extension Responsible Office: Division of Maintenance and Operations	
	<u>Awardees</u> (See note on page 9) Apple Specialties, Inc., Yaphank, New York Best Plumbing Supplies, Inc., Myersville, Maryland Ferguson Enterprises, Inc., Newport News, Virginia Noland Company, Manassas, Virginia Total	\$491,659

4088.12	<p>Media Center Supplies—Extension Responsible Office: Department of Materials Management</p> <p><u>Awardees</u> (See note on page 9) James A. Ard, Walker, Louisiana ACCO Brands Corporation, Lake Zurich, Illinois Brodart Company, Williamsport, Pennsylvania Demco, Inc., Madison, Wisconsin Pyramid Paper Company, Tampa, Florida School & Office Services, Monkton, Maryland Staples, Inc., Lincolnshire, Illinois Total</p>	\$118,716
4100.9	<p>Fire Alarm Parts—Extension Responsible Office: Division of Maintenance and Operations</p> <p><u>Awardee</u> Security and Energy Technologies Corporation, Chantilly, Virginia</p>	\$ 75,000
4166.1	<p>Professional Development Management System—Extension Responsible Office: Department of Technology Integration and Support and Department of Business Information Services</p> <p><u>Awardee</u> PowerSchool Group, LLC, Folsom, California</p>	\$588,500
4205.1	<p>Applicant Tracking and Recruiting and Implementation Services—Extension Responsible Office: Department of Business Information Services</p> <p><u>Awardee</u> Oracle America, Inc., Redwood Shores, California</p>	\$311,174
4274.1	<p>Lawson Consulting & Maintenance—Extension Responsible Office: Department of Business Information Services</p> <p><u>Awardee</u> Infor (US), Inc., Alpharetta, Georgia</p>	\$414,350
4314.1	<p>Substitute Employee Management System Upgrade—Extension Responsible Office: Department of Business Information Services</p> <p><u>Awardee</u> PowerSchool Group, LLC, Folsom, California</p>	\$109,337

4319.1	Data Center Maintenance and Monitoring—Extension Responsible Office: Department of Infrastructure and Operations	
	<u>Awardee</u> Schneider Electric IT Mission Critical Services, Inc., West Kingston, Rhode Island, (Local Affiliate: Columbia, Maryland)	\$ 50,000
4324.2	For the Provision and Implementation of School Activity Fund Accounting and Management Software System—Extension Responsible Office: Department of Business Information Services	
	<u>Awardee</u> KEV Group, Inc., Fort Worth, Texas	\$156,000
4362.1	Professional Services—Extension Responsible Office: Office of Special Education	
	<u>Awardee</u> The Foundation Schools, Rockville, Maryland	\$300,000
4403.1	STEM Programs Responsible Office: Office of Districtwide Services and Supports	
	<u>Awardee</u> MOCO KIDSCO, Inc., Bethesda, Maryland	\$199,559
4412.1	Professional Development Workshop—Extension Responsible Office: Department of College and Career Readiness and Districtwide Programs	
	<u>Awardee</u> Montgomery College, Rockville, Maryland	\$ 50,000
4546.1	Purchase of Mitel Software Assurance & Support—Extension Responsible Office: Department of Infrastructure and Operations	
	<u>Awardee</u> Chesapeake Communications, Inc., North Chesterfield, Virginia	\$100,000
4572.1	Lavinia Group RISE Summer School Program Responsible Office: Office of Teaching, Learning, and Schools	
	<u>Awardee</u> Lavinia Group, Inc., Brooklyn, New York	\$ 60,000

4578.1	Two Way Immersion Consulting Services Responsible Office: Department of English Learners & Multilingual Education	
	<u>Awardee</u> Center for Teaching For Biliteracy, LLC,* Highland Park, Illinois	\$350,000
4877.1	Web-based Instructional Materials for Students with Significant Cognitive Disabilities—Extension Responsible Office: Office of Teaching, Learning and Schools	
	<u>Awardee</u> N2Y, LLC, Huron, Ohio	\$200,464
4883.1	Literacy and Mathematics Intervention Materials for Middle School Grades 6-8—Extension Responsible Office: Office of Curriculum and Instructional Programs	
	<u>Awardee</u> Houghton Mifflin Harcourt Publishing Company, Boston, Massachusetts	\$396,713
7066.8	Vehicle Maintenance, Repair and Inspection Responsible Office: Department of Transportation	
	<u>Awardees</u> (See note on page 9) Auto, Truck and RV, Rockville, Maryland Colonial Equipment Company, Monrovia, Maryland Gaithersburg Farmers Supply, Inc., Gaithersburg, Maryland J & M Truck Repair, Inc., Frederick, Maryland Light Truck Services Company, Rockville, Maryland Middleton & Meads Company, Inc., Baltimore, Maryland Total	\$176,000
7076.8	Automotive Shop Equipment, Repair, Service and Parts—Extension Responsible Office: Department of Transportation	
	<u>Awardees</u> (See note on page 9) Alan Tye & Associates, LC, Fairfax, Virginia McHenry Pressure Cleaning Services, Frederick, Maryland Total	\$ 80,000

7114.7	Bus Wash Chemicals Responsible Office: Department of Transportation <u>Awardee</u> The MYCO Companies, Inc., Columbia, Maryland	\$ 55,000
7118.10	Heavy Equipment, Tractor and Mower Parts—Extension Responsible Office: Division of Maintenance and Operations <u>Awardees</u> (See note on page 9) Gaithersburg Farmers Supply Inc., Gaithersburg, Maryland Gambrills Equipment Company, Inc., Severn, Maryland Total	\$366,683
7143.5	Trash Compactor Truck Responsible Office: Division of Maintenance and Operations <u>Awardee</u> K Neal International Trucks, LLC,* Hyattsville, Maryland	\$178,556
7219.1	Intellias Job Automation Application—Extension Responsible Office: Department of Business Information Services <u>Awardee</u> Intellias, Inc., Farmers Branch, Texas	\$ 33,905
7234.1	TaxFactory System for Lawson—Extension Responsible Office: Department of Business Information Systems <u>Awardee</u> Business Software, Inc., Norcross, Georgia	\$ 33,337
9003.7	Hardware Supplies—Extension Responsible Office: Division of Maintenance and Operations <u>Awardee</u> Sweeney Brothers, Inc., Upper Marlboro, Maryland	\$ 95,000
9016.8	Electrical Supplies and Equipment—Extension Responsible Office: Division of Maintenance and Operations <u>Awardees</u> (See note on page 9) C.N. Robinson Lighting Supply Company, Inc., Baltimore, Maryland FIC, Corporation, Rockville, Maryland	

	Graybar Electric Company, Inc., Saint Louis, Missouri, (Local Affiliate: Lanham, Maryland) United Electric Supply Company, Inc., New Castle, Delaware, (Local Affiliate: Beltsville, Maryland) Total	\$495,000
9051.9	Athletic, Cheerleader, and Pom Pon Uniform—Extension Responsible Office: Athletic Unit	
	<u>Awardees</u> All American Sports Corporation, North Ridgeville, Ohio Varsity Brands Holding Company, Inc., Dallas, Texas Total	\$ 50,000 <u>500,000</u> \$550,000
9318.10	On Call Public Address System Replacement Services, Repairs and New Installations at Various Facilities—Extension Responsible Office: Division of Design and Construction	
	<u>Awardees</u> (See note on page 9) Convergint Technologies CTS #443, Manassas, Virginia Corbett Technology Solutions, Inc., Chantilly, Virginia Total	\$250,000
9434.4	Pump-out, Clean Out, Jet Out and Inspection of Grease Interceptors and Traps—Extension Responsible Office: Division of Sustainability and Compliance	
	<u>Awardee</u> Magnolia Plumbing, Inc., Washington, DC	\$500,000
9503.3	Wrestling, Equipment, and Supplies —Extension Responsible Office: Athletics Unit	
	<u>Awardees</u> Dollamur Sport Surfaces, Fort Worth, Texas Pyramid Paper Company, Tampa, Florida Varsity Brands Holding Company, Inc., Dallas Texas Total	\$ 83,632 7,515 <u>54,772</u> \$145,919
9747.1	On Call Carpenter Contractor Services at Various Facilities—Extension Responsible Office: Division of Design and Construction	
	<u>Awardees</u> (See note on page 9) Colossal Contractors, Inc.,* Burtonsville, Maryland SFMS, LLC,* Bethesda, Maryland	

	Unisource Services, LLC,* Spencerville, Maryland	
	Walker Willis Corporation, Sandy Spring, Maryland	
	Total	\$500,000
9756.1	ADA Chairlift Replacements at Various Locations Responsible Office: Division of Design and Construction	
	<u>Awardees</u>	
	Cromwell Contracting, LLC, Towson, Maryland	\$157,640
	Nichols Contracting, Inc., Columbia, Maryland	<u>126,650</u>
	Total	\$284,290
	TOTAL PROCUREMENT CONTRACTS \$25,000 OR MORE	\$12,126,145

* Denotes Minority-, Female-, or Disabled-owned Business

Note: Contract amounts will be based on individual requirements.

Formal bids and request for proposals (RFPs) were obtained and evaluated by the Procurement Unit, Department of Materials Management, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in Procurement Unit files. Summary information about vendors that receive payments of \$25,000 or more during a fiscal year, July 1 through June 30 of the following year, is available in the Funding Accountability and Transparency [database](#) on the Montgomery County Public Schools website. The information identifying vendors by names and locations is the information submitted on the Internal Revenue Service Form W-9 with local affiliates noted as applicable.

MBM:ESD:amd

Attachment

Bid Activity Report
May 10, 2022

BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
028.18 B3	Gymnasium Equipment & Partition Inspection, Maintenance & Repair Service	N/A	N/A	N/A Howard County Public Schools Contract			
050B8400001	Language Interpretation Services	N/A					
054.18.B1	Reading Support Program for Students with Cognitive Disabilities---Extension	N/A	N/A	N/A Howard County Public Schools Contract			
081419-CDW	Technology Solutions Contract---Extension	N/A					
091521-NAF	Automobiles, SUVs, Vans, and Light Trucks with Related Equipment and Accessories	N/A					
1114498	Off-the-Lot New Vehicles and Equipment	N/A	N/A	N/A Montgomery County Contract			
15070	Student Growth Assessments	N/A	N/A	N/A Baltimore City Public Schools Contract			
9345000104AA	Computer Media Vaulting, Hosting and Disaster Recovery Systems	N/A	N/A	N/A Montgomery County Department of Technology Services Contract			
R141801	Oracle Products and Services---Extension	N/A	N/A	N/A The Cooperative Purchasing Network Contract			
1142.8	Miscellaneous Business Forms	4	1	3	1	1	0
4050.10	Clocks	3	0	1	0	1	0
4075.7	Plumbing Supplies---Extension	21	1	5	0	4	0
4088.12	Media Center Supplies---Extension	24	4	12	2	7	0
4100.9	Fire Alarm Parts---Extension	11	2	2	0	1	0

Bid Activity Report
May 10, 2022

BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
4121.20	Office Papers, Virgin and Recycled—Extension	7	1	7	1	3	0
4166.1	Professional Development Management System—Extension	N/A					
4205.1	Applicant Tracking & Recruiting & Implementation Services—Extension	N/A					
4274.1	Lawson Consulting & Maintenance—Extension	N/A					
4314.1	Substitute Employee Management System Upgrade—Extension	N/A					
4319.1	Data Center Maintenance and Monitoring—Extension	N/A					
4324.2	For the Provision and Implementation of School Activity Fund Accounting & Management Software System—Extension	22	0	5	0	1	0
4362.1	Professional Services—Extension	N/A					
4403.1	STEM Programs	3	0	5	0	1	0
4407.1	Student Assessment and Data Analytics Platform	NA					
4407.2	Student Assessment and Data Analytics Platform	25	0	9	0	1	0
4412.1	Professional Development Workshop—Extension	N/A					
4546.1	Purchase of Mitel Software Assurance & Support—Extension	N/A					
4559.1	Nonpublic Type II	N/A					

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May 10, 2022

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4572.1	Lavinia Group RISE Summer School Program	N/A					
4578.1	Two Way Immersion Consulting Services	N/A					
4877.1	Web Based Instructional Materials for Students with Significant Cognitive Disabilities	N/A					
4883.1	Literacy and Mathematics Intervention Materials for Middle School Grades 6-8—Extension	15	1	11	0	1	0
7066.8	Vehicle Maintenance, Repair and Inspection	14	3	6	2	6	1
7076.8	Automotive Shop Equipment, Repair, Service and Parts—Extension	10	1	2	0	2	0
7114.7	Bus Wash Chemicals	16	5	4	1	1	0
7118.10	Heavy Equipment, Tractor and Mower Parts—Extension	9	0	2	0	2	0
7143.5	Trash Compactor Truck	21	3	4	2	1	1
7219.1	Intellias Job Automation Application—Extension	N/A					
7234.1	TaxFactory System for Lawson—Extension	N/A					
9003.7	Hardware Supplies—Extension	17	5	3	0	1	0
9016.8	Electrical Supplies and Equipment—Extension	19	3	8	1	4	0

Bid Activity Report
May 10, 2022

BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
9051.9	Athletic, Cheerleaders, and Pom Pom Uniform—Extension	8	1	3	0	2	0
9137.6	Products for Summer Food Program	24	3	17	3	8	2
9318.10	On Call Public Address System Replacement, Services, Repairs and New Installation at Various Facilities—Extension	13	2	2	0	2	0
9434.4	Pump-Out, Clean Out, Jet Out and Inspection of Grease Interceptors and Traps—Extension	10	1	5	2	1	0
9503.3	Wrestling, Equipment and Supplies—Extension	22	2	3	0	3	0
9747.1	On Call Carpenter Contractor Services at Various Facilities—Extension	15	11	15	11	4	2

