

Office of the Superintendent of Schools
MONTGOMERY COUNTY PUBLIC SCHOOLS
Rockville, Maryland

June 7, 2022

MEMORANDUM

APPROVED BY BOARD

To: Members of the Board of Education
From: Monifa B. McKnight, Interim Superintendent of Schools
Subject: Procurement Contracts of \$25,000 or More

WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; now therefore be it

Resolved, That having been duly advertised, the following contracts be awarded to the low bidders meeting specifications as follows:

| | | |
|--------------|--|-----------|
| 010521-LTS-4 | Playground and Water Play Equipment with Related Accessories and Services Responsible Office: Division of Design and Construction | |
| | <u>Awardee</u> PlayPower, Inc., Huntersville, North Carolina, (Local Affiliate: Havre De Grace, Maryland) | \$500,000 |
| 042419-CBS | Lab and Science Equipment and Supplies Responsible Office: Science, Technology and Engineering | |
| | <u>Awardee</u> Carolina Biological Supply Company, Burlington, North Carolina | \$195,000 |
| 060B3490013 | Local Telecommunications Services—Extension Responsible Office: Office of the Chief Technology Officer | |
| | <u>Awardee</u> Verizon Maryland, LLC, Baltimore, Maryland | \$990,000 |
| 160015668-V | Other Voice Services—Extension Responsible Office: Department of Infrastructure and Operations | |
| | <u>Awardee</u> Verizon Business Network Services, Inc., Baltimore, Maryland | \$175,000 |

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|-------------------|---|-----------|
| 160210-953 | Analog Digital Voice Service—Extension Responsible Office: Department of Infrastructure and Operations | |
| | <u>Awardee</u> Atlantech Online, Inc., Silver Spring, Maryland | \$900,000 |
| 32421 | Internet Service—Extension Responsible Office: Department of Infrastructure and Operations | |
| | <u>Awardee</u> Comcast Business Communications, LLC, Baltimore, Maryland | \$280,000 |
| 42319 | Metro Ethernet Data Services—Extension Responsible Office: Department of Infrastructure and Operations | |
| | <u>Awardee</u> Comcast Cable Communications Management, LLC, Philadelphia, Pennsylvania | \$ 30,000 |
| 42320 | Comcast Internet Service for RPS and NRC—Extension Responsible Office: Department of Infrastructure and Operations | |
| | <u>Awardee</u> Comcast Business Communications, LLC | \$ 30,000 |
| 4400006674 | Wireless Voice and Data Services—Extension Responsible Office: Department of Infrastructure and Operations | |
| | <u>Awardee</u> AT&T Corporation, Oakton, Virginia | \$350,000 |
| 47QTCA20D0 0B5 | Wireless Mobility Solutions—Extension Responsible Office: Department of Infrastructure and Operations | |
| | <u>Awardee</u> Cello Partnership, Laurel, Maryland | \$365,000 |
| AC0091701 | Financial and ERP Software Procurement Consultant Services—Extension Responsible Office: Department of Business Information Services | |
| | <u>Awardee</u> Government Finance Officers Association, Folsom, California | \$350,000 |

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|-----------------|--|-----------|
| EC-002-210-0031 | <p>Energy Projects Measurement and Verification</p> <p>Responsible Office: Department of Facilities Management, Division of Sustainability and Compliance</p> <p><u>Awardee</u> J.B.A. Consulting Engineers, Inc., Chicago, Illinois</p> | \$ 25,000 |
| JMI-601-07 | <p>Library Management System—Extension</p> <p>Responsible Office: Department of Business Information Services</p> <p><u>Awardee</u> Follett School Solutions, Inc., McHenry, Illinois</p> | \$130,000 |
| MBU-508-17 | <p>Purchases of Floor Care Machines and Associated Equipment</p> <p>Responsible Office: Division of Maintenance and Operations</p> <p><u>Awardee</u> S&E Paper, Inc.,* Beltsville, Maryland</p> | \$ 65,000 |
| 4127.5 | <p>Recycling Services—Extension</p> <p>Responsible Office: Division of Sustainability and Compliance</p> <p><u>Awardee</u> W B Waste Solutions, LLC,* Capital Heights, Maryland</p> | \$850,000 |
| 4211.1 | <p>Docuware Software Maintenance and Support—Extension</p> <p>Responsible Office: Department of Business Information Services</p> <p><u>Awardee</u> Aztech Datasystems, Inc., York, Pennsylvania</p> | \$139,000 |
| 4287.1 | <p>College Readiness Assessment Programs</p> <p>Responsible Office: Office of Curriculum and Instructional Programs</p> <p><u>Awardees</u> (See note on page 6) College Entrance Examination Board, Princeton, New Jersey ACT, Inc., Iowa City, Iowa</p> | \$168,284 |
| | Total | |

| | | |
|--------|--|-----------|
| 4330.1 | Home/Hospital School Tuition Reimbursement—Extension Responsible Office: Office of Curriculum and Instructional Programs <u>Awardee</u> National Institute of Health Clinical Center, Bethesda, Maryland | \$310,951 |
| 4380.1 | Lead Higher Initiative—Extension Responsible Office: Office of Curriculum and Instructional Programs <u>Awardee</u> Equal Opportunity Schools, Seattle, Washington | \$250,000 |
| 4403.1 | STEM Programs Responsible Office: Division of Title I and Early Childhood Programs and Services <u>Awardee</u> MOCO KIDSCO, Inc., Bethesda, Maryland | \$220,000 |
| 4455.2 | Annual Subscription Fees for Core-BT and RF Smart—Extension Responsible Office: Department of Business <u>Awardee</u> Applications Software Technology, LLC, Naperville, Illinois | \$763,467 |
| 4472.1 | Oracle Services for Oracle ERP Budget Implementation—Extension Responsible Office: Department of Business Information Services <u>Awardee</u> Oracle America, Inc., Redwood Shores, California | \$949,686 |
| 4558.1 | Project-Based Learning with Defined Learning—Extension Responsible Office: Division of CARES Act, Early Childhood and Title I <u>Awardee</u> Defined Learning, LLC, Northbrook, Illinois | \$32,500 |

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| 4931.2 | Professional Learning for Bilingual and Biliteracy Programs Responsible Office: Department of English Learners and Multilingual Education <u>Awardee</u> Teaching for Biliteracy LLC dba Center for Teaching for Biliteracy, Skokie, Illinois | \$250,000 |
| 4937.1 | Practical Assessment Exploration System Responsible Office: Office of Teaching, Learning and Schools – Special Education <u>Awardee</u> Talent Assessment, Inc., Jacksonville, Florida | \$ 35,531 |
| 9065.11 | Lacrosse Supplies and Equipment—Extension Responsible Office: Athletics Unit <u>Awardees</u> (See note on page 6) Aluminum Athletic Equipment Company, Royersford, Pennsylvania Lacrosse Unlimited, Inc., Hauppauge, New York Pyramid Paper Company, Tampa, Florida Total | \$ 82,944 |
| 9106.10 | Corrugated Boxes—Extension Responsible Office: Department of Materials Management <u>Awardee</u> Cleary Packaging, LLC, Linthicum Heights, Maryland | \$241,005 |
| 9220.1 | Greenhouse Gas Calculation Method Review Responsible Office: Division of Sustainability and Compliance <u>Awardee</u> Cadmus Group, Boston, Massachusetts | \$ 50,000 |
| 9453.1 | Montgomery County Solid Waste Disposal Fee—Extension Responsible Office: Division of Maintenance and Operations <u>Awardee</u> Montgomery County – Office of Finance | \$640,000 |

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| 9457.1 | <p>Provide Medical Services, Alcohol Drug Testing and Physicals for Staff, School Bus and Vehicle Drivers—Extension Responsible Office: Department of Transportation</p> <p><u>Awardees</u> (See note on page 6) All Day Medical Care Clinic, Gaithersburg, Maryland Briggs Chaney Walk In Clinic, LLC, Silver Spring, Maryland Frederick Health Employer Solutions, Frederick, Maryland Medical Access, PC,* Germantown, Maryland White Glove Drug & Alcohol Testing, Inc.,* Severna Park, Maryland Total</p> | \$100,000 |
| 9655.4 | <p>On Call Electrical Services at Various Facilities Responsible Office: Division of Design and Construction</p> <p><u>Awardees</u> (See note below) Altimate Electric Service Division, LLC, Mount Airy, Maryland Amber Enterprises, Inc.,* College Park, Maryland Lighting Maintenance, Inc.,* Linthicum, Maryland Plexus Installations,* Baltimore, Maryland Tex/Am Construction Company, Inc.,* Gaithersburg, Maryland Total</p> | \$ 750,000 |
| TOTAL PROCUREMENT CONTRACTS \$25,000 OR MORE | | \$10,218,368 |

* Denotes Minority-, Female-, or Disabled-owned Business

Note: Contract amounts will be based on individual requirements.

Formal bids and request for proposals (RFPs) were obtained and evaluated by the Procurement Unit, Department of Materials Management, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in Procurement Unit files. Summary information about vendors that receive payments of \$25,000 or more during a fiscal year, July 1 through June 30 of the following year, is available in the Funding Accountability and Transparency [database](#) on the Montgomery County Public Schools website. The information identifying vendors by names and locations is the information submitted on the Internal Revenue Service Form W-9 with local affiliates noted as applicable.

MBM:ESD:amd

Attachment

Bid Activity Report
June 7, 2022

| BID No. | BID NAME | No. of Vendors Mailed | No. MFD Vendors Mailed | Total No. of Bids Received | Total No. of MFD Bids Received | Total No. of Bids Awarded | Total No. of MFD Contracts Awarded |
|-----------------|---|-----------------------|------------------------|--|--------------------------------|---------------------------|------------------------------------|
| 010521-JTS-4 | Playground and Water Play Equipment with Related Accessories and Services | N/A | N/A | N/A Sourcewell Contract | | | |
| 042419-CBS | Lab and Science Equipment and Supplies | N/A | N/A | N/A Sourcewell Contract | | | |
| 060B3490013 | Local Telecommunications Services—Extension | N/A | N/A | | | | |
| 160015668-V | Other Voice Services—Extension | N/A | N/A | | | | |
| 1602010-953 | Analog Digital Voice Service—Extension | N/A | N/A | | | | |
| 32421 | Internet Service—Extension | N/A | N/A | | | | |
| 42319 | Metro Ethernet Data Services—Extension | N/A | N/A | | | | |
| 42320 | Concast Internet Service for RPS and NRC—Extension | N/A | N/A | | | | |
| 4400006674 | Wireless Voice and Data Services—Extension | N/A | N/A | N/A Fairfax County Public Schools Contract | | | |
| 47QTCA20D00 B5 | Wireless Mobility Services—Extension | N/A | N/A | | | | |
| AC0091701 | Financial and ERP Software Procurement Consultant Services—Extension | N/A | N/A | | | | |
| EC-002-210-0031 | Energy Projects Measurement and Verification | N/A | N/A | N/A State of Maryland Contract | | | |
| JMI-601-07 | Library Management System—Extension | N/A | N/A | | | | |
| MBU-508-17 | Purchase of Floor Care Machines and Associated Equipment | N/A | N/A | N/A Baltimore County Public Schools Contract | | | |
| 4127.5 | Recycling Services—Extension | 16 | 3 | 2 | 1 | 1 | 1 |

Bid Activity Report
June 7, 2022

| BID No. | BID NAME | No. of Vendors Mailed | No. MFD Vendors Mailed | Total No. of Bids Received | Total No. of MFD Bids Received | Total No. of Bids Awarded | Total No. of MFD Contracts Awarded |
|---------|---|--------------------------------|------------------------|----------------------------|--------------------------------|---------------------------|------------------------------------|
| 4211.1 | Docuware Software Maintenance and Support—Extension | N/A | | | | | |
| 4228.1 | NV5 Evaluation Services | N/A State of Maryland Contract | | | | | |
| 4287.1 | College Readiness Assessment Programs | N/A | | | | | |
| 4330.1 | Home/Hospital School Tuition Reimbursement—Extension | N/A | | | | | |
| 4380.1 | Lead Higher Initiative—Extension | N/A | | | | | |
| 4403.1 | STEM Programs | 3 | 0 | 5 | 0 | 1 | 0 |
| 4455.2 | Annual Subscription Fees for Core-BT and RF-Smart—Extension | N/A | | | | | |
| 4472.1 | Oracle Services for Oracle ERP Budget Implementation—Extension | N/A | | | | | |
| 4478.1 | English Language Arts and Mathematics Curricular and Instructional Materials, Elementary and Middle Schools—Extension | 52 | 6 | 36 | 3 | 4 | 0 |
| 4558.1 | Project Based Learning with Defined Learning—Extension | N/A | | | | | |
| 4931.2 | Professional Learning for Bilingual and Biliteracy Programs | 17 | 2 | 6 | 2 | 1 | 1 |
| 4937.1 | Practical Assessment Exploration System | N/A | | | | | |
| 9065.11 | Lacrosse Supplies and Equipment—Extension | 12 | 2 | 5 | 0 | 3 | 0 |
| 9106.10 | Corrugated Boxes—Extension | 12 | 0 | 1 | 0 | 1 | 0 |