

| Item Number | Item Description | Inspection Experts, Inc. | Total Environmental Concepts | KCI | SALUT |
|-------------|---|--------------------------|------------------------------|-----------|-----------|
| 1 | Lead in Water Testing Field Technician - Regular | \$ 30.00 | \$ 50.00 | \$ 64.10 | \$ 55.00 |
| | Overtime | \$ 45.00 | \$ 75.00 | \$ 64.10 | \$ 55.00 |
| 2 | Project Manager - Regular | \$ 65.00 | \$ 60.00 | \$ 149.56 | \$ 75.00 |
| | Overtime | \$ 65.00 | \$ 90.00 | \$ 149.56 | \$ 75.00 |
| 3 | Bio-Aerosol Sampling: | \$ 45.00 | \$ 50.00 | \$ 64.10 | \$ 55.00 |
| | Overtime | \$ 60.00 | \$ 50.00 | \$ 64.10 | \$ 55.00 |
| 4 | Industrial Hygiene Sampling | \$ 45.00 | \$ 55.00 | \$ 69.44 | \$ 55.00 |
| | Overtime | \$ 60.00 | \$ 82.50 | \$ 69.44 | \$ 55.00 |
| 5 | Professional Engineer CIH for design upgrade recommendations | \$ 75.00 | \$ 100.00 | \$ 144.21 | \$ 105.00 |
| | Overtime | \$ 75.00 | \$ 100.00 | \$ 144.21 | \$ 105.00 |
| 6 | IAQ Monitoring Including Equipment | \$ 90.00 | \$ 55.00 | \$ 74.78 | \$ 70.00 |
| | Overtime | \$ 90.00 | \$ 77.50 | \$ 74.78 | \$ 70.00 |
| 7 | Building Humidity Control Assessment and Remediation Design | \$ 90.00 | \$ 100.00 | \$ 96.14 | \$ 110.00 |
| | Overtime | \$ 90.00 | \$ 100.00 | \$ 96.14 | \$ 110.00 |
| 8 | Failed and/or Moldy Chilled Water Pipe Insulation Evaluation | \$ 72.00 | \$ 100.00 | \$ 85.46 | \$ 75.00 |
| | Overtime | \$ 72.00 | \$ 100.00 | \$ 85.46 | \$ 75.00 |

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| 9 | Conduct Initial Lead in Water Testing | \$ 30.00 | \$ 45.00 | \$ 32.05 | \$ 55.00 |
| | Overtime | \$ 45.00 | \$ 45.00 | \$ 32.05 | \$ 55.00 |
| 10 | Follow-Up Flushed Sampling | \$ 30.00 | \$ 45.00 | \$ 160.24 | \$ 55.00 |
| | Overtime | \$ 45.00 | \$ 45.00 | \$ 160.24 | \$ 55.00 |
| 11 | Post Remediation Sampling | \$ 30.00 | \$ 45.00 | \$ 80.12 | \$ 55.00 |
| | Overtime | \$ 45.00 | \$ 45.00 | \$ 80.12 | \$ 55.00 |
| 12 | Radon Testing | \$ 47.00 | \$ 45.00 | \$ 34.18 | \$ 60.00 |
| | Overtime | \$ 55.00 | \$ 45.00 | \$ 34.18 | \$ 60.00 |

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| 36510 | Lead in Water Testing 1. Field Technicians to perform water flushing, sample collection, sample delivery to the testing lab specified by | \$ 45.00 | \$ 50.00 | \$ 60.00 | \$ 55.00 |
| | 2. Project Managers to schedule testing, analyze results, make recommendations. | \$ 65.00 | \$ 60.00 | \$ 140.00 | \$ 75.00 |
| | 3. Computer support staff to download data from the MCPS laptops & programs. | \$ 45.00 | \$ 50.00 | \$ 60.00 | \$ 50.00 |
| 36512 | Bioaerosol Sampling, hourly rates including the use of Burkhardt, SAS Microbial Air Samples, Aerotrap Spore sampling equipment. Lab services will be billed separately | | | | |
| | Field Technicians | \$ 45.00 | \$ 50.00 | \$ 60.00 | \$ 55.00 |
| | Project Managers | \$ 65.00 | \$ 60.00 | \$ 140.00 | \$ 75.00 |
| 36513 | Lead Paint Inspection, hourly rates to include analysis by XRF and summary report. Paint chip samples to be billed separately | | | | |
| | Field Technicians | \$ 50.00 | \$ 65.00 | \$ 65.00 | \$ 55.00 |
| | Project Managers | \$ 75.00 | \$ 85.00 | \$ 140.00 | \$ 75.00 |
| 36514 | Lead Paint Risk Assessment | | | | |

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| | Field Technicians | \$ 45.00 | \$ 50.00 | \$ 65.00 | \$ 55.00 |
| | Project Managers | \$ 65.00 | \$ 60.00 | \$ 140.00 | \$ 75.00 |
| 36515 | Industrial Hygiene Sampling, not including asbestos abatement monitoring, | | | | |
| | Field Technicians | \$ 45.00 | \$ 50.00 | \$ 65.00 | \$ 55.00 |
| | Project Managers | \$ 65.00 | \$ 75.00 | \$ 65.00 | \$ 55.00 |
| | Building Envelope/Pollutant Pathway Evaluation | | | | |
| 36516 | Lab services to be billed separately | | | | |
| | Field Technicians | \$ 55.00 | \$ 55.00 | \$ 90.00 | \$ 55.00 |
| | Project Managers | \$ 65.00 | \$ 60.00 | \$ 140.00 | \$ 75.00 |
| 36517 | Indoor Air Quality Monitoring labor rates should include use of equipment for the basic parameters; carbon dioxide, carbon monoxide, temperature, relative humidity, particulates, moisture meter, velometer, smoke tube and formaldehyde (colorometric). Other parameters that would require lab services or specialty. | | | | |
| | Field Technicians | \$ 55.00 | \$ 50.00 | \$ 70.00 | \$ 55.00 |
| | Project Managers | \$ 65.00 | \$ 60.00 | \$ 140.00 | \$ 75.00 |
| | Indoor Air Quality needs assessment to include the hourly rate for a professional engineer or CIH making design upgrade recommendations, as requested. | | | | |
| 36518 | Field Technicians | \$ 90.00 | \$ 100.00 | \$ 135.00 | \$ 105.00 |

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| | Project Managers | \$ 90.00 | \$ 100.00 | \$ 135.00 | \$ 105.00 |
| 40015 | Building humidity control assessment and remediation design | | | | |
| | Field Technicians | \$ 72.00 | \$ 100.00 | \$ 90.00 | \$ 85.00 |
| | Project Managers | \$ 90.00 | \$ 100.00 | \$ 140.00 | \$ 95.00 |
| 40016 | Failed and/or moldy chilled water pipe insulation evaluation, project design, monitoring and installation oversight during removal and reinstallation | | | | |
| | Field Technicians | \$ 72.00 | \$ 100.00 | \$ 80.00 | \$ 55.00 |
| | Project Managers | \$ 90.00 | \$ 100.00 | \$ 140.00 | \$ 75.00 |
| 42714 | Initial radon in air screening samples | | | | |
| | Per Sample | \$ 25.00 | \$ 30.00 | \$ 32.00 | \$ 27.00 |
| 42715 | Follow-up Radon In Air Samples | | | | |
| | Approximately 7,000 - 10,000 year | \$ 125.00 | \$ 105.00 | \$ 150.00 | \$ 127.50 |
| 42716 | Spiked QC Radon In Air Samples | | | | |
| | Approximately 12-36 year | \$ 120.00 | \$ 105.00 | \$ 100.00 | \$ 127.50 |

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| 42717 | Post Remediation Sampling Lead in water | | | | |
| | Regular Hours | \$ 40.00 | \$ 45.00 | \$ 75.00 | \$ 55.00 |
| | Overtime Hours | \$ 45.00 | \$ 45.00 | \$ 75.00 | \$ 55.00 |
| 42718 | Radon Testing | | | | |
| | Regular Hours | \$ 47.00 | \$ 45.00 | \$ 150.00 | \$ 60.00 |
| | Overtime Hours | \$ 55.00 | \$ 45.00 | \$ 150.00 | \$ 60.00 |
| 42719 | Follow-Up Flushed Sampling | | | | |
| | Regular Hours | \$ 45.00 | \$ 45.00 | \$ 150.00 | \$ 55.00 |
| | Overtime Hours | \$ 55.00 | \$ 45.00 | \$ 150.00 | \$ 55.00 |
| 42753 | Certified Industrial Hygienist | | | | |
| | Regular Hours | \$ 90.00 | \$ 100.00 | \$ 135.00 | \$ 105.00 |
| | Overtime Hours | \$ 90.00 | \$ 100.00 | \$ 135.00 | \$ 105.00 |
| 42754 | Professional Engineer | | | | |
| | Regular Hours | \$ 90.00 | \$ 100.00 | \$ 135.00 | \$ 105.00 |
| | Overtime Hours | \$ 90.00 | \$ 100.00 | \$ 135.00 | \$ 105.00 |
| 42755 | PCB Caulk Surveys | | | | |
| | Per Sample | \$ 110.00 | n/a | n/a | n/a |
| 42756 | Computer Support staff Download data from the MCPS Laptops and Programs | Need add'l info | Need add'l info | Need add'l info | Need add'l info |
| | Per Hour | \$ 45.00 | \$ 50.00 | \$ 60.00 | \$ 50.00 |
| 36511 | Percent off materials to perform services as required | | | | |
| | Mark up | | 10% | | 10% |

BID 4202.4, SUMMARY OF CONTRACTS

10/08/22 to 10/07/2023

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| | Inspection Experts, Inc 9250 Ramsey Rd Ste 106 Columbia, MD 21045 Phone: 410-715-3939 Rushan Abayagunawardena rabayagunawardena@ieinc.net | Salut, Inc Soil and Land Use Technologies, Inc 1818 New York Ave. St 107 Washington, DC 20002 PH: 301-395-3783 Andy McAllister | | | |
| | KCI Technologies, Inc 936 Ridgebrook Rd Ph: 410-316-7829 Sparks, MD 21152 William Lyman William.Lyman@kci.com | Total Environmental Concepts, Inc. 15 Park Avenue Gaithersburg, MD 20877 Ph:301-548-0382 John Ray jray@teci.pro | | | |