

Office of the Superintendent of Schools  
MONTGOMERY COUNTY PUBLIC SCHOOLS  
Rockville, Maryland

October 29, 2018

APPROVED BY BOARD

MEMORANDUM

To: Members of the Board of Education  
From: Jack R. Smith, Superintendent of Schools  
Subject: Procurement Contracts of \$25,000 or More

WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; and

WHEREAS, It is recommended that Bid No. 4588.2, Custom Bookcases, be rejected due to a change in specifications; now therefore be it

Resolved, That Bid No. 4588.2, Custom Bookcases, be rejected due to a change in specifications; and be it further

Resolved, That having been duly advertised, the following contracts be awarded to the low bidders meeting specifications as follows:

032515-CNH Construction Heavy-Duty Type Power Equipment—Extension  
Responsible Office: Division of Maintenance

Awardee

Groff Tractor Mid Atlantic, LLC, Aberdeen, Maryland  
(Local Affiliate: Frederick, Maryland)

\$154,800

100614-CDW Technology Solutions Contract  
Responsible Office: Office of the Chief Technology Officer

Awardee

CDW, LLC, Vernon Hills, Illinois

\$130,000



1069597	Emergency Cleaning, Remediation, and Restoration Services Responsible Office: Division of Maintenance  <u>Awardee</u>  Servpro of Rockville-Olney, Inc., Rockville, Maryland	\$500,000
16-SRD-010	Athletic and Physical Education Supplies and Equipment— Extension Responsible Office: Office of Curriculum and Instructional Programs  <u>Awardee</u>  The Prophet Corporation, Owatonna, Minnesota	\$ 40,000
2015-42	Furniture (Office, School, Library, etc.)—Extension Responsible Office: Department of Materials Management  <u>Awardee</u>  Douron, Inc.,* Owings Mill, Maryland	\$900,000
414-005	Preventive Boiler Maintenance and Repair Services Responsible Office: Division of Maintenance  <u>Awardee</u>  M&M Welding and Fabricators, Inc., Mount Airy, Maryland	\$360,000
JNI-741-13	Boiler, Pressure, Vessel, Hot Water Generator Installations, Repairs, Inspections, Preventive Maintenance, and Parts— Extension Responsible Office: Division of Maintenance  <u>Awardees</u> (See note on page 5)  East Coast Welding and Construction Company, Inc. Glen Burnie, Maryland Boiler & Furnace Cleaners, Inc., Brentwood, Maryland Total	\$360,000



4347.2 Student Photography Services—Extension  
Responsible Office: Department of Materials Management

Awardees (See note on page 5)

Barksdale School Portraits, Ashton, Pennsylvania  
Classic Photography and Imaging, Hanover, Maryland  
Freed Photography, Inc., Bethesda, Maryland  
Great American Photo, LLC,\* Rockville, Maryland  
Jostens, Inc., Chester, Maryland  
Lifetouch National School Studios, Baltimore, Maryland  
Masterpiece Studio, Olney, Maryland  
Scherling Photography, LLC, Sterling, Virginia  
School Pictures, Inc., Columbia, Maryland  
Strawbridge Studios, Inc., Baltimore, Maryland  
Victor O'Neill Studios, McLean, Virginia  
Walsworth Year Books, McLean, Virginia  
Total

\$0

4474.1 Emergency Childcare Benefit Administrator  
Responsible Office: Office of Employee Engagement and Labor Relations

Awardee

Care.com, Inc.,\* Waltham, Massachusetts \$132,363

4486.1 Interactive Reading Intervention  
Responsible Office: Department of Special Education Services

Awardee

Read Naturally, Inc., Saint Paul, Minnesota \$ 52,748

4487.1 Special Education Writing Assistance Application  
Responsible Office: Department of Special Education Services

Awardee

Don Johnston, Inc., Volo, Illinois \$ 46,108



4488.1	ESOL Science and Social Studies Resources Responsible Office: Department of Secondary Curriculum and Districtwide Programs  <u>Awardee</u>	
4489.1	Edgenuity, Inc., Pasadena, California Information Technology Curriculum Resources Responsible Office: Department of Secondary Curriculum and Districtwide Programs  <u>Awardee</u>	\$ 38,795
	EdutainmentLIVE, LLC, Gainesville, Florida	\$ 27,000
4490.1	Virtual Resources for Elementary Reading Responsible Office: Department of Elementary Curriculum and Districtwide Programs  <u>Awardee</u>	
	Renaissance Learning, Inc., Wisconsin Rapids, Wisconsin	\$ 30,642
4492.1	WIDA Model Responsible Office: Department of Elementary Curriculum and Districtwide Programs  <u>Awardees</u> (See note on page 5)	
	MeriTech, Inc., Cleveland, Ohio Wisconsin Center for Education Products and Services, Inc., Madison, Wisconsin	
	Total	\$ 83,035
4496.1	Junior Achievement Program Responsible Office: Department of Secondary Curriculum and Districtwide Programs  <u>Awardee</u>	
	Junior Achievement of Greater Washington, Washington, D.C.	\$203,246



4880.1	Student Re-Engagement and Restorative Justice Responsible Office: Office of Student and Family Support and Engagement	
	<u>Awardee</u>	
9139.3	Concentric Educational Solutions, Inc.,* Clinton, Maryland Refrigerated and Frozen Foods Responsible Office: Division of Food and Nutrition Services	\$ 85,000
	<u>Awardee</u>	
	Chinese Food Solutions, Inc.,* Oviedo, Florida	\$198,725
9201.5	Diploma and Certificate Covers—Extension Responsible Office: Office of Shared Accountability	
	<u>Awardee</u>	
	Jostens, Inc., Minneapolis, Minnesota (Local Affiliate: Chester, Maryland)	\$ 41,696
9398.4	Retaining Walls and Storm Water Management Modifications Responsible Office: Division of Maintenance/Planned Life-cycle Asset Placement (PLAR)	
	<u>Awardee</u>	
	Walker Willis Corporation, Sandy Spring, Maryland	\$800,000
9449.1	Generators Inspection, Testing, Preventive Maintenance, and Repair Services—Extension Responsible Office: Division of Maintenance	
	<u>Awardees</u>	
	Combustioneer Corporation, Lanham, Maryland	\$ 30,000
	Johnson & Towers, Inc., Baltimore, Maryland	<u>220,000</u>
	Total	\$250,000
TOTAL PROCUREMENT CONTRACTS \$25,000 OR MORE		\$4,434,158

\* Denotes Minority-, Female-, or Disabled-owned Business

Note: Contract amounts will be based on individual requirements.



Formal bids and request for proposals (RFPs) were obtained and evaluated by the Procurement Unit, Department of Materials Management, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in Procurement Unit files. Summary information about vendors that receive payments of \$25,000 or more during a fiscal year, July 1 through June 30 of the following year, is available in the Funding Accountability and Transparency database on the Montgomery County Public Schools website. The information identifying vendors by names and locations is the information submitted on the Internal Revenue Service Form W-9 with local affiliates noted as applicable.

JRS:AMZ:KCL

Attachment



Bid Activity Report  
October 29, 2018

Bid No.	Bid Name	Total No. of Vendors Mailed	Total No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
032515-CNH	Construction Heavy-Duty Type Power Equipment—Extension	N/A Sourcewell Contract					
100614-CDW	Technology Solutions Contract	N/A National Joint Powers Alliance Purchasing Cooperative Contract					
1069597	Emergency Cleaning, Remediation, and Restoration Services	N/A Montgomery County Government Contract					
16-SRD-010	Athletic and Physical Education Supplies and Equipment—Extension	N/A U.S. Communities Contract					
2015-42	Furniture (Office, School, Library, etc.)—Extension	N/A Howard County Maryland Office of Purchasing Contract					
414-005	Preventive Boiler Maintenance and Repair Services	N/A Montgomery College Contract					
JNI-741-13	Boiler, Pressure, Vessel, Hot Water Generator Installations, Repairs, Inspections, Preventive Maintenance, and Parts—Extension	N/A Baltimore County Public Schools Contract					
4347.2	Student Photography Services—Extension	12	1	12	1	12	1
4474.1	Emergency Childcare Benefit Administrator	8	1	2	1	1	1
4486.1	Interactive Reading Intervention	N/A					
4487.1	Special Education Writing Assistance Application	N/A					
4488.1	ESOL Science and Social Studies Resources	N/A					
4489.1	Information Technology Curriculum Resources	N/A					
4490.1	Virtual Resources for Elementary Reading	N/A					
4492.1	WIDA Model	N/A					
4496.1	Junior Achievement Program	N/A					
4880.1	Student Re-Engagement and Restorative Justice	N/A					



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9139.3	Refrigerated and Frozen Foods	59	4	46	3	1	1
9201.5	Diploma and Certificate Covers—Extension	21	3	2	1	1	0
9398.4	Retaining Walls and Storm Water Management Modifications	59	33	4	2	1	0
9449.1	Generators Inspection, Testing, Preventive Maintenance, and Repair Services—Extension	8	0	3	0	2	0