

Office of the Superintendent of Schools
MONTGOMERY COUNTY PUBLIC SCHOOLS
Rockville, Maryland

December 5, 2017

APPROVED BY BOARD

MEMORANDUM

To: Members of the Board of Education
From: Jack R. Smith, Superintendent of Schools
Subject: Procurement Contracts of \$25,000 or More

WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; and

WHEREAS, Funds have been budgeted for the purchase and financing of Computers, Associated Hardware and Services through Bid No. UMD-972016, in the amount of \$910,000; and

WHEREAS, The acquisition of Computers, Associated Hardware and Services through financing agreement has been reviewed by legal counsel; now therefore be it

Resolved, That Computers, Associated Hardware and Services in the amount of \$910,000 be purchased and financed for a four-year term under the Master Lease/Purchase Agreement with Banc of America Public Capital Corporation; and be it further

Resolved, That the proceeds from the aforementioned financing be used to reimburse Montgomery County Public Schools accounts to the extent that such has been or will be acquired before closing; and be it further

Resolved, That the proceeds from the aforementioned financing to be used to reimburse Montgomery County Public Schools accounts to the extent that such have been or will be acquired before closing; and be it further

Resolved, That having been duly advertised, the following contracts be awarded to the lowest bidders meeting specifications as follows:

00002938 Mulch, Wood Fiber—Extension
Responsible Office: Division of Maintenance

Awardee

Zeager Brothers, Inc., Middletown, Pennsylvania

\$120,000

1075028	Road Equipment Services Responsible Office: Division of Maintenance	
	<u>Awardees</u> (See note on page 9)	
	A.B. Veirs & Sons, Inc., Gaithersburg, Maryland C & C Custom Lawn Care, Inc., Mount Airy, Maryland Consolidated Commercial Services, LLC, Silver Spring, Maryland Double K Contractors, Inc., Damascus, Maryland Kuhlman Lawn Service, LLC, Poolesville, Maryland Lapinski's Landscaping, Inc., Ashton, Maryland Markus Enterprises, Inc., Mount Airy, Maryland Monocacy Custom Services, Inc., Dickerson, Maryland Mid-Atlantic AG Consulting, Inc., Adamstown, Maryland Newlawns, Inc., Woodsboro, Maryland	
	Total	\$500,000
151148	Janitorial and Sanitation Supplies, Equipment, and Related Services Responsible Office: Department of Materials Management	
	<u>Awardee</u>	
	S. Freedman & Sons, Inc., Landover, Maryland	\$ 31,670
16154-RFP	Maintenance, Repair, Operating Supplies, Industrial Supplies and Related Products Responsible Office: Department of Materials Management	
	<u>Awardee</u>	
	Home Depot, USA, Inc., Rockville, Maryland	\$175,000
171025	Fleet Management Software Responsible Office: Department of Transportation	
	<u>Awardee</u>	
	CCG Systems, Inc., Virginia Beach, Virginia	\$204,370

2015-42	Furniture (Office, School, Library, Etc.) and Equipment— Extension Responsible Office: Department of Materials Management <u>Awardee</u> Douron, Inc.,* Owings Mills, Maryland	\$900,000
4400001417	Job Order Contracting Services (JOC)—Extension Responsible Office: Division of Maintenance/Planned Life-cycle Asset Replacement <u>Awardee</u> Centennial Contractors Enterprises, Inc., Reston, Virginia	\$750,000
ACO091701	Financial & ERP Software Procurement Consultant Services Responsible Office: Office of the Chief Financial Officer <u>Awardee</u> Government Finance Officers Association of the United States & Canada, Chicago, Illinois	\$132,175
GS-35F-0765R	Information Technology Equipment, Software, and Services Responsible Office: Department of Infrastructure and Operations and Department of School Safety and Security <u>Awardee</u> Netcom Technologies, Inc., Gaithersburg, Maryland	\$193,100
MT3056-000A	HVAC Repairs, Maintenance, and Automated Controls Responsible Office: Division of Maintenance <u>Awardee</u> Control Sources, LLC, Baltimore, Maryland	\$150,000
UMD-972016	Computers, Associated Hardware and Services Responsible Office: Office of the Chief Technology Officer <u>Awardee</u> Apple, Inc., Austin, Texas	\$910,000

1033.5	Legal Services for Special Education Related Issues Responsible Office: Office of the General Counsel	
	<u>Awardees</u>	
	Carney, Kelehan, Bresler, Bennett & Scherr, LLP Columbia, Maryland Miles & Stockbridge PC, Baltimore, Maryland Pessin Katz Law, P.A., Towson, Maryland	\$350,000
1080.4	Annual Auditing Services Responsible Office: Internal Audit Unit	
	<u>Awardee</u>	
	CliftonLarsonAllen, LLP, Philadelphia, Pennsylvania (Local Affiliate: Timonium, Maryland)	\$125,000
4026.6	Paint and Paint Sundries—Extension Responsible Office: Division of Maintenance	
	<u>Awardees</u>	
	McCormick Paint Works Company, Rockville, Maryland	\$ 25,000
	PPG Architectural Finishers, Inc., Pittsburgh, Pennsylvania (Local Affiliate: Forestville, Maryland)	15,000
	The Sherwin-Williams Company, Beltsville, Maryland	<u>43,900</u>
	Total	\$ 83,900
4058.6	Office Furniture—Extension Responsible Office: Department of Materials Management	
	<u>Awardees</u> (See note on page 9)	
	Douron, Inc.,* Owings Mills, Maryland School Specialty, Inc., Appleton, Wisconsin (Local Affiliate: Gaithersburg, Maryland) Zoom, Inc.,* Rockville, Maryland	
	Total	\$250,000

4112.6	Batteries—Extension Responsible Office: Department of Materials Management <u>Awardee</u> Daboter, Inc., Hollywood, Florida	\$ 32,559
4147.3	Office Supplies Systems Contract—Extension Responsible Office: Department of Materials Management <u>Awardee</u> Office Depot, Inc., Columbia, Maryland	\$995,000
4264.1	Special Education Operations Responsible Office: Office of Special Education <u>Awardee</u> The Maryland School for the Blind, Baltimore, Maryland	\$ 55,000
4273.3	Academic Service Providers—Extension Responsible Office: Office of the Chief Financial Officer <u>Awardee</u> The George B. Thomas Sr. Learning Academy, Inc., Bethesda, Maryland	\$150,000
4325.1	Ushers for Graduation Ceremonies—Extension Responsible Office: Office of School Support and Improvement <u>Awardee</u> Theatre Services, Inc., Potomac, Maryland	\$ 35,000
4347.2	Student Photography Services—Extension Responsible Office: Department of Materials Management <u>Awardees</u> (See note on page 9) Barksdale School Portraits, Aston, Pennsylvania Classic Photography and Imaging, Hanover, Maryland Freed Photography, Inc., Bethesda, Maryland	

	Great American Photo, LLC,* Rockville, Maryland	
	Jostens, Inc., Stevensville, Maryland	
	Lifetouch National School Studios, Baltimore, Maryland	
	Masterpiece Studios, Inc., Olney, Maryland	
	Scherling Photography, LLC, Sterling, Virginia	
	School Pictures, Inc., Columbia, Maryland	
	Strawbridge Studios, Inc., Baltimore, Maryland	
	Victor O'Neill Studios, McLean, Virginia	
	Walsworth Yearbooks, McLean, Virginia	
	Total	\$0
4371.1	Utility Information Management System—Extension Responsible Office: Department of Facilities Management	
	<u>Awardee</u>	
	EnerNOC, Inc., Boston, Massachusetts	\$ 70,000
4379.1	National Philharmonic Orchestra Performances for Grades 2 and 5—Extension Responsible Office: Department of Secondary Curriculum and Districtwide Programs	
	<u>Awardee</u>	
	Strathmore Hall Foundation, Inc., North Bethesda, Maryland	\$103,000
4399.1	K–12 Human Resources Process Review—Extension Responsible Office: Office of Human Resources and Development	
	<u>Awardee</u>	
	Urban Schools Human Capital Academy, Reston, Virginia	\$ 30,000
4431.1	Language and Literacy Student Licenses Responsible Office: Department of Secondary Curriculum and Districtwide Programs	
	<u>Awardee</u>	
	Imagine Learning, Inc., Provo, Utah	\$ 34,750

7102.5	Automotive Batteries—Extension Responsible Office: Department of Transportation	
	<u>Awardee</u>	
	The Best Battery Company, Inc., Baltimore, Maryland	\$100,000
7112.6	Lawn Maintenance Equipment Responsible Office: Division of Maintenance	
	<u>Awardees</u>	
	BMR, Inc., Gaithersburg, Maryland	\$ 6,100
	C & C Custom Lawncare, Inc., Mount Airy, Maryland	2,997
	Gaithersburg Farmers Supply, Inc., Gaithersburg, Maryland	156,100
	Gambrills Equipment Company, Inc., Severn, Maryland	82,934
	Kohler Equipment, Upper Marlboro, Maryland	13,725
	Security Equipment Company, Baltimore, Maryland	<u>126,213</u>
	Total	\$388,069
9005.9	Industrial and Technology Education Lumber—Extension Responsible Office: Department of Secondary Curriculum and Districtwide Programs	
	<u>Awardees</u> (See note on page 9)	
	Liberty Lumber & Supply Company, Baltimore, Maryland	
	The Mann and Parker Lumber Company	
	New Freedom, Pennsylvania	
	Total	\$ 52,600
9126.6	Commercial Kitchen Equipment Repair Parts—Extension Responsible Office: Division of Maintenance	
	<u>Awardees</u> (See note on page 9)	
	Daubers, Inc., Springfield, Virginia	
	Noland Company, Manassas, Virginia	
	Total	\$ 39,000

9161.4	Field Renovations at Various Locations—Extension Responsible Office: Division of Maintenance/Planned Life-cycle Asset Replacement	
	<u>Awardee</u>	
	Walker Willis Corporation, Sandy Spring, Maryland	\$400,000
9201.5	Diploma and Certificate Covers—Extension Responsible Office: Office of Shared Accountability	
	<u>Awardee</u>	
	Jostens, Inc., Minneapolis, Minnesota	\$ 39,696
9318.8	Public Address System Replacement and New Installations at Various Locations—Extension	
	Responsible Office: Division of Maintenance/Planned Life-cycle Asset Replacement	
	<u>Awardee</u>	
	T L Garden & Associates, Manassas, Virginia	\$300,000
9655.3	On Call Electrical Services at Various Locations Responsible Office: Division of Maintenance/Planned Life-cycle Asset Replacement	
	<u>Awardees</u> (See note on page 9)	
	Altimate Electric Service Division, LLC, Mt. Airy, Maryland	
	Amber Enterprises, Inc.,* College Park, Maryland	
	Baruch Enterprises, Inc.,* College Park, Maryland	
	Lighting Maintenance, Inc.,* Linthicum, Maryland	
	Tex-/Am Construction Company, Inc.,* Gaithersburg, Maryland	
	Total	\$300,000

9706.3 Athletic Field Maintenance at Various Locations—Extension
Responsible Office: Athletics Unit

Awardees (See note below)

Andrew Hyman Maintenance, Boyds, Maryland	
Bright View Landscapes, LLC, Laurel, Maryland	
Damascus Enterprises, Inc., Damascus, Maryland	
E & E Maya Landscaping & Sports Field Service, LLC*	
Ashton, Maryland	
Field Turf, USA, Calhoun, Georgia	
Game Day, Inc.,* Chantilly, Virginia	
Greenskeeper Landscaping & and Lawn Management, Inc.	
Fulton, Maryland	
Growing Solutions, LLC, White Marsh, Maryland	
Laytonsville Turf Farm, LLC,* Laytonsville, Maryland	
Long Acre Lawn & Landscape, LLC, Monrovia, Maryland	
McDonald & Sons, Inc., Jessup, Maryland	
Rock Creek Tree, Turf, & Landscape, LLC, Rockville, Maryland	
R. T. MacKenzie, Inc., Jessup, Maryland	
Ruppert Landscape, Inc., Laytonsville, Maryland	
TruGreen Limited Partnership, Gaithersburg, Maryland	
Total	\$750,000

TOTAL PROCUREMENT CONTRACTS \$25,000 OR MORE	\$8,749,889
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* Denotes Minority-, Female-, or Disabled-owned Business

Note: Contract amounts will be based on individual requirements.

Formal bids and request for proposals (RFPs) were obtained and evaluated by the Procurement Unit, Department of Materials Management, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in the Procurement Unit's files. Summary information about vendors that receive payments of \$25,000 or more during a fiscal year, July 1 through June 30 of the following year, is available in the Funding Accountability and Transparency database on the Montgomery County Public Schools website. The information identifying vendors by names and locations is the information submitted on the Internal Revenue Service Form W-9 with local affiliates noted as applicable.

JRS:AMZ:KCL

Attachment

Bid Activity Report
December 5, 2017

BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
00002938	Mulch, Wood Fiber—Extension	N/A	N/A	Baltimore County Contract			
1075028	Road Equipment Services	N/A	N/A	Montgomery County Contract			
151148	Janitorial and Sanitation Supplies, Equipment, and Related Services	N/A	N/A	National IPA Contract			
16154-RFP	Maintenance, Repair, Operating Supplies, Industrial Supplies and Related Products	N/A	N/A	US Communities Contract			
171025	Fleet Management Software	N/A	N/A	Lake County, Illinois Contract			
2015-42	Furniture (Office, School, Library, Etc.) and Equipment—Extension	N/A	N/A	Howard County Contract			
440001417	Job Order Contracting Services (JOC)—Extension	N/A	N/A	Fairfax County Contract			
ACO091701	Financial & ERP Software Procurement Consultant Services	N/A	N/A	Napa County, California Contract			
GS-35F-0765R	Information Technology Equipment, Software, and Services	N/A	N/A	General Services Administration Contract			
MT3056-000A	HVAC Repairs, Maintenance, and Automated Controls	N/A	N/A	Maryland Transportation Authority Contract			
UMD-972016	Computers, Associated Hardware, and Services	N/A	N/A	Maryland Educational Enterprise Consortium (MEEC) Contract			
1033.5	Legal Services for Special Education Related Issues	11	0	4	0	3	0
1080.4	Annual Auditing Services	9	1	3	0	1	0
4026.6	Paint and Paint Sundries—Extension	19	6	4	0	3	0
4058.6	Office Furniture—Extension	28	13	6	3	3	2
4112.6	Batteries—Extension	42	16	32	13	1	0
4147.3	Office Supplies Systems Contract—Extension	7	0	4	0	1	0
4264.1	Special Education Operations	N/A					
4273.3	Academic Service Providers—Extension	7	0	5	0	1	0
4325.1	Ushers for Graduation Ceremonies—Extension	N/A					
4347.2	Student Photography Services—Extension	12	1	12	1	12	1
4371.1	Utility Information Management System—Extension	5	0	3	0	1	0

Bid Activity Report
December 5, 2017

BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
4379.1	National Philharmonic Orchestra Performances for Grades 2 and 5—Extension	N/A					
4399.1	K-12 Human Resources Process Review—Extension	N/A					
4431.1	Language and Literacy Student Licenses	N/A					
7102.5	Automotive Batteries—Extension	18	3	8	0	1	0
7112.6	Lawn Maintenance Equipment	21	1	7	0	6	0
7195.3	Computer Supplies—Extension	26	15	10	7	4	4
9005.9	Industrial and Technology Education Lumber—Extension	12	2	3	0	2	0
9126.6	Commercial Kitchen Equipment Repair Parts—Extension	21	1	5	1	2	0
9161.4	Field Renovations at Various Locations—Extension	24	4	1	0	1	0
9201.5	Diploma and Certificate Covers—Extension	21	6	2	1	1	0
9318.8	Public Address System Replacement and New Installations at Various Locations—Extension	12	2	2	0	1	0
9655.3	On Call Electrical Services at Various Locations	23	5	6	3	5	4
9706.3	Athletic Field Maintenance at Various Locations—Extension	12	2	15	3	15	3

