

**Department of Materials Management
Procurement Unit
MONTGOMERY COUNTY PUBLIC SCHOOLS
45 W. Gude Drive, Suite 3100
Rockville, Maryland 20850**

January 9, 2019

NOTICE TO BIDDERS

**The following are additional questions and responses regarding
Invitation For Bid #4363.2, Computer Network Wireless Access Points, Switches,
Routers, Cabling, Wiring and Services**

Question 1: General Conditions 6.1.1 (WAPS) page 2: RFQ states "...must conform to current management tools in use by MCPS." Please provide list of tools (including the central management tool) and any interface requirements required for access?

Answer: Please refer to **December 19, 2018 Notice to Bidders Question and Responses, #8**

Question 2: General Conditions 6.1.1 (WAPS) page 2: The suggested Cisco Access Points are controller based. Can we substitute for the non-controller based AP? Who is going to program the Aerohive APs?

Answer: Please refer to **December 19, 2018 Notice to Bidders Question and responses, #16**
Please refer to the Form 470 RFP MO19RFP4363.2 Bid Document 6. Specifications.

The district is seeking bids on a service and vendors need to bid what they can do. The district is committed to an open and competitive bidding process and will be selecting the most cost effective vendor that meets the needs of the district.

It is the vendor's responsibility to demonstrate that this solution is equivalent.

Question 3: General Conditions 6.1.1 (WAPS) page 3: RFQ states "The school community must be able to access resources within the building via the wireless network." What resources are required to be accessed.

Answer: Please refer to the **Form 470 RFP MO19RFP4363.2 Bid Document 1. Intent.**
"The purchases are for refreshing and expanding the network infrastructure in support of the program "Creating 21st Century Learning Spaces". This is a multiyear effort to provide all students with access to mobile computers and a cloud-based learning platform that will enhance creativity and collaboration in the classroom. "

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Question 4: General Conditions 6.2 Routers page 3: Please clarify if the routers need to 1-have a 10 Gb interface as part of the solution or 2-be capable of supporting a 10Gb interface card?

Answer: Please refer to the **Form 470 RFP MO19RFP4363.2 Bid Document 6.2 and 6. Specifications.**

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Question 5: General Conditions 6.2 Routers page 3: Do all switch ports on any given switch need to have 10Gb capable interfaces or can we propose a switch with 10GB uplink interfaces and 10/100/1000 switch ports.

Answer: See Question # 4

Question 6: General Conditions 6.3 Switches page 4: Please provide a breakdown of what switch type is needed? In particular, quantity of PoE vs non PoE and quantity of 24port vs 48 port switches?

Answer: Please refer to the **Form 470 RFP MO19RFP4363.2 Bid Document 6.3 Switches and Item Specification Sheet, #5.**

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Question 7: 7 - 1 to 10 General Conditions 6.4.1 Item Spec Line 6 page 4
Following questions pertain to the cabling, wiring and installation services in Section 6.4.1 of the RFQ and Item 6 in the specification

1. How many cable runs are associated with this "Fixed Rate"?
2. Does the fixed rate include materials and labor?
3. Will cable runs be in office areas with acoustical ceiling tiles?
4. Are all cables to be Plenum rated?
5. Does this fixed rate include fiber optics or is the fiber optic cabling need to be in line 8 of the pricing sheet?
6. Are we to assume that a patch panel or wire management need to be included in the fixed rate?
7. Does the fixed rate need to include patch cables?
8. Will new cable pathways such as J-Hooks, cable tray or other support hardware need to be included?
9. If multiple cables are needed what is the to mechanism to modify the fixed rate?
10. Please provide current drawings of the cable run locations and the associated MDF/IDF they will run to. This will help to determine length of cable.

Answer: Please refer to the **Form 470 RFP MO19RFP4363.2 Bid Document 6.4.1**

For 7: 1, 2, 3, 4, 6, 7, 8, 9, 10

Please refer to **December 19, 2018 Notice to Bidders Question and Responses, # 4.**

For 7: 5

Please refer to the **Form 470 RFP MO19RFP4363.2 Bid Document 6.4.3 and December 19, 2018 Erratum/Addendum #2** Item Spec. "Items #7 and #8 have been removed"

- Question 8:** 8 - 1-6 General Conditions 6.4.2 Item Spec Line 7 page 4
Following questions pertain to the post installation services in Section 6.4.2 of the RFQ and Item 7 in the specification
1. Please clarify if this task includes tier 1, 2, or 3 helpdesk support
 2. Does this task include warranty support for defective equipment?
 3. Please define parameters of support , such as 24 x 7 or 8 x 5 Mon through Friday, onsite support or remote support
 5. Do you just need access to manufacturer support services?
 6. Is the fixed rate based on a per call basis? If so is this onsite or phone support?

Answer: Please refer to the **Form 470 RFP MO19RFP4363.2 Bid Document General Conditions 6.4.2 and December 19, 2018 Notice to Bidders Question and Responses, #7**

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- Question 9:** General Conditions 6.4.3 Item Spec Line 8 page 4: This RFQ paragraph appears to be required as evidence and not as a line item to be priced. Please provide clarification relative to what is to be priced, or remove it from the specification?

Answer: Please refer to **December 19, 2018 Erratum/Addendum #2**. "Items #7 and #8 have been removed. Previous item #9 is now #7"

- Question 10:** 10 - 1, 2 Item Specification Line 9
This appears to be redundant to Line item 7 except this is an hourly rate.
1. Does this rate include 24 x 7 support, 8 x 5 support, or emergency support? Please define.
 2. Is this to include installation support, if so is this for cabling, switches, routers, or WAP's?

Answer: Please refer to **December 19, 2018 Erratum/Addendum #2**. "Items #7 and #8 have been removed. Previous item #9 is now #7."

Please refer to the **Form 470 RFP MO19RFP4363.2 Bid Document General Conditions 6.4.2 and December 19, 2018 Notice to Bidders Question and Responses, #7**

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- Question 11:** General Conditions 18, Item 4 page 7: In lieu of audit Annual Report will Montgomery County accept IRS Form 1120?

Answer: Please refer to the **Form 470 RFP MO19RFP4363.2 Bid Document 11. Financial Data.**

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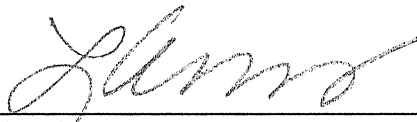
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Question 12: Invitation for Bid: Will the MCPS procurement stipulates an extension of the response date to January 9, 2019 do allow the MCPS to provide adequate consideration of the supplier questions and time for suppliers to a provide complete comprehensive response to the IFB?

Answer: Please see **December 19, 2018 Erratum/Addendum #2 changing the bid opening date to January 16, 2019.**

Question 13: Invitation for Bid (Yellow Sheets): The IFB on the portal is an uneditable scanned image. Please provide either the source files or an editable copy of the IFB.

Answer: The documents that have been posted are the only documents available.



Laurie Checco, CPPB, Buyer II, Procurement Unit

Please indicate your acceptance of this notice by signing below and returning with your RFP or under separate cover.

Accepted: _____
Name and Title

Name of Company _____