

Office of the Superintendent of Schools  
MONTGOMERY COUNTY PUBLIC SCHOOLS  
Rockville, Maryland

February 8, 2022

APPROVED BY BOARD

MEMORANDUM

To: Members of the Board of Education  
From: Monifa B. McKnight, Interim Superintendent of Schools  
Subject: Procurement Contracts of \$25,000 or More



WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; and

WHEREAS, It is recommended that Bid No. 4892.1, Professional Growth Systems Consultant be rejected due to extensive delay in award due to COVID-19; now therefore be it

Resolved, That Bid No. 4892.1, Professional Growth Systems Consultant be rejected due to extensive delay in award due to COVID-19; and be it further

Resolved, That having been duly advertised, the following contracts be awarded to the low bidders meeting specifications as follows:

007.21.B2	Art Supplies Responsible Office: Curriculum and Instructional Programs	
	<u>Awardee</u> School Specialty, LLC, Appleton, Wisconsin, (Local Affiliate: Gaithersburg, Maryland)	\$150,000
GS-35F- 231CA	Utility Information Management System Responsible Office: Department of Sustainability and Compliance	
	<u>Awardee</u> Happy Valley Intermediate Holdco, Boalsburg, Pennsylvania	\$192,864

MO22-47003-220006262	Internet Services	Responsible Office: Office of Technology and Innovation	\$ 35,000
1142.8	Miscellaneous Business Forms	Responsible Office: Department of Infrastructure and Operations	\$ 40,000
4005.9	Woodwind and Brass Instrument Repairs—Extension	Responsible Office: Office of Curriculum and Instructional Programs	\$ 80,000
4062.11	Musical Instruments, Furniture, and Equipment Programs	Responsible Office: Office of Curriculum and Instructional Programs	\$ 161,250
<p><u>Awardee</u> (See note on page 6)</p> <p>Verizon Business Network Services, LLC, Baltimore, Maryland</p>			
<p><u>Awardee</u></p> <p>Maryland Business Forms, Inc., Glyndon, Maryland</p>			
<p>Woodwind and Brass Instrument Repairs—Extension</p> <p>Responsible Office: Office of Curriculum and Instructional Programs</p>			
<p><u>Awardees</u> (See note on page 6)</p> <p>Guitar Center Stores, Inc., Frederick, Maryland</p> <p>Steven O. Loeb, Gaithersburg, Maryland</p> <p>Washington Music Sales Center, Inc., Wheaton, Maryland</p> <p>Total</p>			
<p>Responsible Office: Office of Curriculum and Instructional Programs</p> <p>Musical Instruments, Furniture, and Equipment Programs</p>			
<p><u>Awardees</u> (See note on page 6)</p> <p>B&amp;H Foto Electronics Corporation, New York, New York</p> <p>Guitar Center Stores, Inc., Frederick, Maryland</p> <p>J&amp;M Music Group, LLC, Rockville, Maryland</p> <p>K&amp;S Music, Inc., Berkeley Heights, New Jersey</p> <p>L&amp;L Music Wind Shop, Inc., Gaithersburg, Maryland</p> <p>Lastof Violins, Gaithersburg, Maryland</p> <p>Music is Elementary, Inc., Lyndhurst, Ohio</p> <p>National Educational Music Company,</p> <p>Mountainside, New Jersey</p> <p>Peripole, Inc. Salem, Oregon</p> <p>Shar Products Company, Ann Arbor, Michigan</p> <p>Washington Music Sales Center, Inc., * Wheaton, Maryland</p> <p>Wenger Corporation, Owatonna, Minnesota</p> <p>West Music Company, Inc., Coralville, Iowa</p> <p>Total</p>			

4208.1	<p>Greater Washington Partnership  Responsible Office: Department of College and Career  Readiness and Districtwide Programs</p> <p><u>Awardees</u> (See note on page 6)  Universities at Shady Grove, College Park, Maryland  Montgomery College, Rockville, Maryland  Total</p>	\$590,137
4264.1	<p>Special Education Operations  Responsible Office: Office of Special Education</p> <p><u>Awardee</u>  The Maryland School for the Blind, Baltimore, Maryland</p>	\$ 92,000
4265.1	<p>GBTLA Programming and Services  Responsible Office: Office of Curriculum and  Instructional Programs</p> <p><u>Awardee</u>  The George B. Thomas Learning, Sr. Learning Academy, Inc.,  Bethesda, Maryland</p>	\$144,800
4291.4	<p>Interpreting Services for the Deaf Hard of Hearing Individuals  Responsible Office: Office of Special Education</p> <p><u>Awardees</u>  American Sign Language, Inc. New York New York  ASL Interpreter Corps,* Rockville, Maryland  Barbara Tolker,* Olney, Maryland  ContextGlobal, Inc., Washington, D.C.  Davida Fonner,* Silver Spring, Maryland  Frederick Interpreting Agency,* Ijamsville, Maryland  Hillary Hayes,* Rockville, Maryland  HIS Sign, LLC, Ashburn, Virginia  Shannon Jacobs,* Ijamsville, Maryland  Joyful Signing, LLC,* Accokeek,, Maryland  Maryland Interpreting Services, Inc., Columbia, Maryland  Purple Communications, Rockville, Maryland  Sign Language, USA, McLean, Virginia  StarSigns Interpreting, Inc.,* Rockville, Maryland  Visual Language Associates, Silver Spring, Maryland  Vital Signs, LLC,* Silver Spring, Maryland  365 Interpreting Services, Inc.,* Germantown, Maryland  Total</p>	\$75,000

<p>4741.1</p>	<p>MCPS Graduation for 24 High School Sites – Logistics—Extension Responsible Office: Office of Teaching, Learning, and Schools</p> <p>Awardees (See note on page 6) Allied Rentals, Inc., Beltsville, Maryland Applied Acoustical Sciences, Baltimore, Maryland</p> <p>Total</p>	<p>\$420,000</p>
<p>4742.1</p>	<p>27 Graduation Ceremonies at 25 Sites – Sound Reinforcement—Extension Responsible Office: Office of Teaching, Learning, and Schools</p> <p>Awardee Maryland Sound International Holding Company, LLC, Baltimore, Maryland</p>	<p>\$ 95,000</p>
<p>4914.1</p>	<p>Structured Literacy Responsible Office: Department of College and Career Readiness and Districtwide Programs</p> <p>Awardee Institute for Multi-Sensory Education, LLC, Southfield, Missouri</p>	<p>\$43,780</p>
<p>9057.10</p>	<p>Baseball Supplies and Equipment—Extension Responsible Office: Athletics Unit</p> <p>Awardees Pro Player Team, Inc., Mill Creek, Wisconsin Pyramid Paper Company, Tampa, Florida Varsity Brands Holding Company, Inc., Dallas, Texas</p> <p>Total</p>	<p>\$ 30,946 27,206 11,248 \$ 69,400</p>
<p>9069.12</p>	<p>Softball Supplies and Equipment—Extension Responsible Office: Athletics Unit</p> <p>Awardees Pro Player Team, Inc., Mill Creek, Wisconsin Pyramid Paper Company, Tampa, Florida Varsity Brands Holding Company, Inc., Dallas, Texas Winning Teams by Nissel, LLC, Flemington, New Jersey</p> <p>Total</p>	<p>\$ 20,498 20,891 17,852 3,005 \$ 62,246</p>

9186.17	<p>Asbestos Abatement Pre-Qualified Contractors—Extension Responsible Office: Division of Maintenance and Operations</p> <p><u>Awardees</u> (See note on page 6) Asbestos Specialists, Inc., Elkridge, Maryland Barco Enterprises, Inc., White Marsh, Maryland Bristol Environmental, Inc., Bristol, Pennsylvania (Local Affiliate: Baltimore, Maryland) CCAPS Construction, LLC, Finksburg, Maryland Colt Insulation, Inc.,* Finksburg, Maryland Goel Services, Inc.,* Washington, D.C. Maryland Cleaning and Abatement Services, Corporation,* Baltimore, Maryland Northstar Contracting Group, Inc.,* Baltimore, Maryland Progress Environmental, LLC, Capitol Heights, Maryland Retro Environmental, Inc., Sykesville, Maryland Sandow Construction, Inc.,* Landover, Maryland Southern Insulation, Inc., Hyattsville, Maryland Total Environmental Concepts, Inc., Gaithersburg, Maryland Total</p>	\$500,000
9215.2	<p>Athletic Field Maintenance – Artificial Turf at Various Locations—Extension Responsible Office: Department of Facilities Management</p> <p><u>Awardee</u> Gold Standard Consulting, LLC, Exton, Pennsylvania</p>	\$200,000
9397.7	<p>Fire Alarm, Sprinkler Systems Inspections/Testing and Services/Repairs—Extension Responsible Office: Division of Sustainability and Compliance</p> <p><u>Awardees</u> (See note on page 6) Anne Arundel Fire Inspection, Inc., Glen Burnie, Maryland Fire and Life Safety America, Hanover, Maryland Johnson Controls Fire Protection, LP, Linthicum Heights, Maryland T. L. Garden &amp; Associates, Inc., Manassas, Virginia Total</p>	\$950,000
9433.4	<p>Water Treatment Equipment Responsible Office: Division of Sustainability and Compliance</p> <p><u>Awardee</u> Southern Air, Inc., Lynchburg, Virginia</p>	\$ 58, 996

9730.2 Roofing Maintenance Programs at Various Facilities with

Vegetative Roofs—Extension

Responsible Office: Division of Sustainability and Compliance

Awardee

Interstate Corporation, Inc., \* Gaithersburg, Maryland

\$600,000

TOTAL PROCUREMENT CONTRACTS \$25,000 OR MORE

\$4,560,473

\* Denotes Minority-, Female-, or Disabled-owned Business

Note: Contract amounts will be based on individual requirements.

Formal bids and request for proposals (RFPs) were obtained and evaluated by the Procurement Unit, Department of Materials Management, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in Procurement Unit files. Summary information about vendors that receive payments of \$25,000 or more during a fiscal year, July 1 through June 30 of the following year, is available in the Funding Accountability and Transparency database on the Montgomery County Public Schools website. The information identifying vendors by names and locations is the information submitted on the Internal Revenue Service Form W-9 with local affiliates noted as applicable.

MBM:ESD:amd

Attachment

Bid Activity Report  
February 8, 2022

BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
007.21.B2	Art Supplies	N/A Howard County Public Schools Contract					
GS-35F-231CA	Utility Information Management System	N/A Government Services Administration Contract					
MO22-47003-220006262	Internet Services	N/A					
1142.8	Miscellaneous Business Forms	4	1	3	1	1	0
4035.7	HVAC Refrigeration Equipment and Parts—Extension	22	3	12	1	9	0
4005.9	Woodwind and Brass Instrument Repairs—Extension	7	1	3	0	3	0
4062.11	Musical Instruments, Furniture, and Equipment	26	6	15	5	13	1
4208.1	Greater Washington Partnership	N/A					
4264.1	Special Education Operations	N/A					
4265.1	GBT/LA Programming and Services	N/A					
4291.4	Interpreting Services for Deaf Hard of Hearing Individuals	34	19	19	10	17	10
4741.1	MCPS Graduation for 24 High School Sites - Logistics—Extension	5	1	5	1	2	0
4742.1	27 Graduation Ceremonies at 25 Sites - Sound Reinforcement—Extension	12	0	4	0	1	0

Bid Activity Report  
February 8, 2022

BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
4914.1	Structured Literacy	12	2	5	2	1	0
4926.1	Social Emotional Curricular and Instructional Materials, Elementary, Middle and High Schools—Extension						
9057.10	Baseball Supplies and Equipment—Extension	14	0	3	0	3	0
9069.12	Softball Supplies and Equipment—Extension	12	0	5	0	4	0
9186.17	Asbestos Abatement Pre-Qualified Contractors—Extension	21	6	10	4	13	5
9215.2	Athletic Field Maintenance - Artificial Turf at Various Locations—Extension	5	0	5	0	1	0
9397.7	Fire Alarm, Sprinkler Systems Inspections/Testing and Services/Repairs—Extension	36	8	8	0	4	0
9433.4	Water Treatment Equipment	4	1	3	1	1	0
9730.2	Roofing Maintenance Programs at Various Facilities with Vegetative Roofs—Extension	11	1	2	1	1	1