

Office of the Superintendent of Schools
MONTGOMERY COUNTY PUBLIC SCHOOLS
Rockville, Maryland

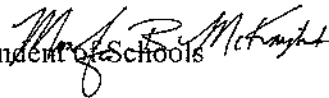
December 2, 2021

MEMORANDUM

APPROVED BY BOARD

To: Members of the Board of Education

From: Monifa B. McKnight, Interim Superintendent of Schools



Subject: Procurement Contracts of \$25,000 or More

WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; now therefore be it

Resolved, That having been duly advertised, the following contracts be awarded to the low bidders meeting specifications as follows:

034400 0335AA	Radio Replacement and Parts—Extension Responsible Office: Department of Systemwide Safety and Emergency Management <u>Awardee</u> Motorola Solutions, Inc., Atlanta, Georgia, (Local Affiliate: Linthicum Heights, Maryland)	\$ 37,746
050B840001	Language Interpretation Services Responsible Office: Office of Communications <u>Awardee</u> Language Line Services, Inc., Monterey, California	\$325,000
16305	Commission Wide Uniforms Responsible Office: Division of Maintenance and Operations <u>Awardee</u> Unitec Distribution Systems, Inc., Westminster, Maryland	\$448,000

165-97	Food Services Integrated Software—Extension Responsible Office: Division of Food and Nutrition Services	
	<u>Awardee</u> Global Payments, Inc., Jeffersonville, Indiana	\$100,100
202329-01	Janitorial and Sanitation Supplies, Equipment, and Related Services Responsible Office: Department of Materials Management	
	<u>Awardee</u> S Freedman & Sons, Inc., Landover, Maryland	\$ 39,560
4400010755	New Tires, Tubes and Service Responsible Office: Department of Transportation	
	<u>Awardee</u> Donald B. Rice Tire Company, Inc., Frederick, Maryland	\$700,000
MO20-47001- 20004332-P	Point to Point Services—Extension Responsible Office: Office of Technology and Innovation	
	<u>Awardee</u> Comcast Business Communications, LLC, Baltimore, Maryland	\$900,000
R-DJ-18007- 02	Interactive White Boards—Extension Responsible Office: Department of Technology Integration and Support	
	<u>Awardee</u> Clinton Learning Solutions, LLC, Waldorf, Maryland	\$ 50,000
1142.7	Miscellaneous Business Forms Responsible Office: Department of Infrastructure and Operations	
	<u>Awardees</u> (See note on page 8) Foremost Graphic Communications, Inc., Gaithersburg, Maryland Maryland Business Forms, Inc., Glyndon, Maryland RR Donnelly & Sons Company, Chicago, Illinois, (Local Affiliate: Fairfax, Virginia) Total	\$ 30,000

1143.5	Voluntary Defined Contribution Manager—Extension Responsible Office: Office of the Chief Financial Officer	
	<u>Awardee</u> Fidelity Investments, Boston, Massachusetts	\$ 0
3005.1	Piano Tuning Responsible Office: Office of Teaching, Learning and Schools	
	<u>Awardees</u> Richard M. Normoyle, Poolesville, Maryland	\$ 15,920
	PittsPiano, LLC, Greenbelt, Maryland	<u>15,920</u>
	Total	\$31,840
4047.9	Flooring Materials—Extension Responsible Office: Division of Maintenance and Operations	
	<u>Awardees</u> (See note on page 8) B&B Concepts,* Capitol Heights, Maryland	
	Capitol Building Supply, Inc., Manassas Park, Virginia	
	Continental Flooring Company, Scottsdale, Arizona	
	L&R Enterprises, Inc., Hyattsville, Maryland	
	Total	\$212,305
4058.7	Office Furniture—Extension Responsible Office: Department of Materials Management	
	<u>Awardees</u> (See note on page 8) American Design Associates, Inc., Towson, Maryland	
	Douron, Inc.,* Owings Mill, Maryland	
	Total	\$495,000
4111.7	Overhead Door Installation and Repairs Responsible Office: Division of Maintenance and Operations	
	<u>Awardee</u> Bob's Overhead Door Repair and Service, Baltimore, Maryland	\$110,000
4112.7	Batteries—Extension Responsible Office: Department of Materials Management	
	<u>Awardee</u> Daboter, Inc., Hollywood, Florida	\$ 37,079

4265.1	Americorps Project Change—Extension Responsible Office: Office of Curriculum and Instructional Programs	
	<u>Awardee</u> The George B. Thomas Learning Sr. Learning Academy, Inc., Bethesda, Maryland	\$150,000
4342.2	Investment Consultant Services—Extension Responsible Office: Office of Finance	
	<u>Awardee</u> NEPC, Inc., Boston, Massachusetts	\$360,000
4374.1	Grant Evaluator for the 21 st Century Community Learning Center Programs—Extension Responsible Office: Department of Secondary Curriculum and Districtwide Programs	
	<u>Awardee</u> Policy Studies Associates, Inc., Washington, DC	\$ 75,288
4382.1	Photography Services—Extension Responsible Office: Department of Communications	
	<u>Awardees</u> (See note on page 8) Gary A. Cameron, Silver Spring, Maryland Philip J. Fabrizio, North Potomac, Maryland Daniel E. Gross, Olney, Maryland Lisa Helfert, Silver Spring, Maryland Peck Studios, Inc., Silver Spring, Maryland Raphael Charles Talisman, Hyattsville, Maryland Total	 \$ 25,000
4548.1	School Based Mental Health Services for Students—Extension Responsible Office: Office of Student and Family Support and Engagement	
	<u>Awardee</u> Jewish Social Service Agency, Rockville, Maryland	\$231,004

4553.1	Adaptive Interactive Intervention Services—Extension Responsible Office: Department of English Learners & Multilingual Education	
	<u>Awardee</u> The Imagination Station, Inc., Dallas, Texas	\$145,445
4878.1	Nearpod Platform Licenses—Extension Responsible Office: Office of Student and Family Support and Engagement	
	<u>Awardee</u> Nearpod, Inc., Dania Beach, Florida	\$191,400
4922.1	Waterford Contractual Services—Extension Responsible Office: Division of CARES Act, Early Childhood, and Title I	
	<u>Awardee</u> Waterford Institute, Sandy, Utah	\$268,235
4934.1	Title I Services with PGCPs—Extension Responsible Office: Division of CARES Act, Early Childhood, and Title I	
	<u>Awardee</u> Prince George County Public Schools, Upper Marlboro, Maryland	\$182,183
7004.15	Audio and Visual Equipment and Supplies—Extension Responsible Office: Department of Infrastructure and Operations	
	<u>Awardees</u> (See note on page 8) Adorama, Inc., New York, New York B&H Foto & Electronics Corporation, New York, New York Nicholas Pipino & Associates, Inc., Jessup, Maryland Scott Electric, Greensburg, Pennsylvania W.B. Hunt, Inc., Melrose, Massachusetts Total	\$500,000
7102.6	Automotive Batteries—Extension Responsible Office: Department of Transportation	
	<u>Awardee</u> The Best Battery Company, Inc., Baltimore, Maryland	\$130,000

7112.7	Lawn Maintenance Equipment Responsible Office: Division of Maintenance and Operations	
	<u>Awardees</u>	
	C&C Manufacturing, Inc.,* Gaithersburg, Maryland	\$ 4,977
	Gaithersburg Farmers Supply, Inc., Gaithersburg, Maryland	304,440
	Gambrills Equipment Company, Severn, Maryland	<u>121,820</u>
	Total	\$431,237
7161.5	Wipes for Transportation Depots—Extension Responsible Office: Department of Transportation	
	<u>Awardee</u>	
	S Freedman & Sons, Inc., Landover, Maryland	\$ 45,000
7238.1	Document Cameras—Extension Responsible Office: Department of Technology Integration and Support	
	<u>Awardee</u>	
	IPEVO, Inc., Pleasanton, California	\$100,000
7244.1	Implementation of a Video Software Editing Platform for the Montgomery County Public Schools (MCPS) High School Interscholastic Athletics Program Responsible Office: Chief of Teaching, Learning and Schools	
	<u>Awardee</u>	
	Pixellot US, Inc., New York, New York	\$150,000
7247.1	Articulate 360 Teams—Extension Responsible Office: Division of Technology Integration and Learning Management Systems	
	<u>Awardee</u>	
	Articulate Global, Inc., New York, New York	\$ 25,000
8011.1	Salt Utilization Agreement Responsible Office: Division of Maintenance and Operations	
	<u>Awardee</u>	
	Maryland State Highway Administration, Baltimore, Maryland	\$105,000

9005.10	Industrial and Technology Education Lumber—Extension Responsible Office: Office of Teaching, Learning and Schools	
	<u>Awardees</u>	
	Liberty Lumber & Supply Company, Baltimore, Maryland	\$ 82,649
	The Mann and Parker Lumber Company, New Freedom, Pennsylvania	<u>108,713</u>
	Total	\$191,362
9063.13	Football Supplies and Equipment Responsible Office: Office of Teaching, Learning and Schools	
	<u>Awardees</u>	
	All American Sports Corporation, North Ridgeville, Ohio	\$220,052
	Marty Gilman, Inc., Gilman, Connecticut	1,940
	Pyramid Paper Company, Inc., Tampa, Florida	12,684
	Schutt Sports, LLC, Litchfield, Illinois	140,065
	Varsity Brands Holding Company, Inc., Dallas, Texas	24,681
	Winning Teams by Nissel, LLC, Flemington, New Jersey	<u>231</u>
	Total	\$399,653
9115.11	Frozen Potatoes—Extension Responsible Office: Division of Food and Nutrition Services	
	<u>Awardee</u>	
	McCain Foods USA, Inc., Oakbrook Terrace, Illinois	\$994,391
9139.3	Refrigerated and Frozen Foods Responsible Office: Division of Food and Nutrition Services	
	<u>Awardees</u> (See note on page 8)	
	Barfresh Corporation, Los Angeles, California	
	Tools for Schools, Saint Mary's, Ohio	
	JTM Provisions Company, Inc., Harrison, Ohio, (Local Affiliate: Hanover, Maryland)	
	Schwan's Food Service, Inc.* Marshall, Minnesota	
	Total	\$530,340
9140.3	Miscellaneous Foods Responsible Office: Division of Food and Nutrition Services	
	<u>Awardee</u>	
	Bongards' Creameries, Chanbassen, Minnesota	\$193,424

9201.6	Diploma and Certificate Covers—Extension Responsible Office: Office of Shared Accountability	
	<u>Awardee</u> Josten's, Minneapolis, Minnesota, (Local Affiliate: Chester, Maryland)	\$ 45,000
9706.4	Athletic Grass Field Maintenance at Various Locations—Extension Responsible Office: Office of Teaching, Learning and Schools	
	<u>Awardees</u> Andrew Hyman Maintenance, Boyds, Maryland	\$ 50,000
	BrightView Holdings, Inc., Atlanta, Georgia, (Local Affiliate: Rockville, Maryland)	300,000
	E&E Maya Landscaping Sport Field Service, LLC,* Ashton, Maryland	50,000
	Game Day, Inc.,* Chantilly, Virginia	200,000
	Greenskeeper Landscaping & Lawn Management, Inc., Fulton, Maryland	25,000
	Growing Solutions, LLC, White Marsh, Maryland	75,000
	Outdoor Home Services Holdings, LLC, Memphis, Tennessee, (Local Affiliate: Gaithersburg, Maryland)	25,000
	R.T. MacKenzie, Inc., Jessup, Maryland	<u>25,000</u>
	Total	\$750,000
TOTAL PROCUREMENT CONTRACTS \$25,000 OR MORE		\$9,735,592

* Denotes Minority-, Female-, or Disabled-owned Business

Note: Contract amounts will be based on individual requirements.

Formal bids and request for proposals (RFPs) were obtained and evaluated by the Procurement Unit, Department of Materials Management, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in Procurement Unit files. Summary information about vendors that receive payments of \$25,000 or more during a fiscal year, July 1 through June 30 of the following year, is available in the Funding Accountability and Transparency [database](#) on the Montgomery County Public Schools website. The information identifying vendors by names and locations is the information submitted on the Internal Revenue Service Form W-9 with local affiliates noted as applicable.

MBM:ESD:amd:sr

Attachment

Bid Activity Report
December 2, 2021

BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
034400 0335AA	Radio Replacement and Parts—Extension	N/A Montgomery County Government Contract					
050B8400001	Language Interpretation Services	N/A State of Maryland					
16305	Commission Wide Uniforms	N/A Washington Suburban Sanitary Commission Contract					
165-97	Food Services Integrated Software—Extension	38	0	6	0	1	0
202329-01	Janitorial and Sanitation Supplies, Equipment, and Related Services	N/A National IPA Contract					
4400010755	New Tires, Tubes and Service	N/A Fairfax County Contract					
MO20-47001-20004332-P	Point to Point Services—Extension	N/A					
R-DJ-180 07-02	Interactive White Boards—Extension	N/A Prince William County Public Schools Contract					
1142.7	Miscellaneous Business Forms	N/A					
1143.5	Voluntary Defined Contribution Manager—Extension	18	0	6	0	1	0
3005.1	Piano Tuning	N/A					
4022.8	On Call Painting Services for Various Facilities	14	9	8	7	4	4
4047.9	Flooring Materials—Extension	10	5	6	2	4	1
4058.7	Office Furniture—Extension	38	19	5	3	2	1

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4111.7	Overhead Door Installation and Repairs	N/A					
4112.7	Batteries—Extension	43	17	11	5	1	0
4114.6	Classroom Furniture—Extension	38	19	5	3	4	2
4265.1	AmeriCorps Project Change—Extension	N/A					
4342.2	Investment Consultant Services	24	0	6	0	1	0
4374.1	Grant Evaluator for the 21st Century Community Learning Center Programs—Extension	10	3	9	3	1	1
4382.1	Photography Services—Extension	15	3	12	3	6	0
4548.1	School Based Mental Health Services for Students—Extension	27	2	5	2	1	0
4553.1	Adaptive Interactive Intervention Services—Extension	N/A					
4878.1	Neapod Platform Licenses—Extension	N/A					
4922.1	Waterford Contractual Services—Extension	N/A					
4934.1	Title I Services with PGCPS—Extension	N/A					
7004.15	Audio and Visual Equipment and Supplies—Extension	39	8	6	0	5	0
7055.15	Purchase of New Buses—Extension	9	2	3	1	1	0
7102.6	Automotive Batteries—Extension	4	1	4	1	1	0
7112.7	Lawn Maintenance Equipment	20	2	3	1	3	0

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December 2, 2021

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7161.5	Wipes for Transportation Depots—Extension	13	7	4	2	1	0
7195.4	Computer Supplies—Extension	29	16	8	4	4	3
7238.1	Document Cameras—Extension	N/A					
7244.1	Implementation of a Video Software Editing Platform for Montgomery County Public Schools (MCPS) High School Interscholastic Athletics Program	7	0	3	0	1	0
7247.1	Articulate 360 Teams—Extension	N/A					
8011.1	Salt Utilization Agreement	N/A					
9005.10	Industrial and Technology Education Lumber—Extension	12	2	2	0	2	0
9063.13	Football Supplies and Equipment	23	1	6	0	6	0
9115.11	Frozen Potatoes—Extension	15	1	3	0	1	0
9139.3	Refrigerated and Frozen Foods	59	4	46	4	4	1
9140.3	Miscellaneous Foods	22	2	12	0	1	0
9201.6	Diploma and Certificate Covers—Extension	25	6	6	0	1	0
9464.1	Filters, Air and HVAC—Extension	7	1	2	1	2	1
9706.4	Athletic Grass Field Maintenance at Various Locations—Extension	19	2	6	1	8	2