

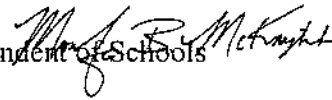
Office of the Superintendent of Schools
MONTGOMERY COUNTY PUBLIC SCHOOLS
Rockville, Maryland

December 2, 2021

MEMORANDUM

APPROVED BY BOARD

To: Members of the Board of Education
From: Monifa B. McKnight, Interim Superintendent of Schools
Subject: Procurement Contracts of \$25,000 or More



WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; now therefore be it

Resolved, That having been duly advertised, the following contracts be awarded to the low bidders meeting specifications as follows:

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| 034400 | Radio Replacement and Parts—Extension | |
| 0335AA | | |
| | Responsible Office: Department of Systemwide Safety and Emergency Management | |
| | <u>Awardee</u> | |
| | Motorola Solutions, Inc., Atlanta, Georgia, (Local Affiliate: Linthicum Heights, Maryland) | \$ 37,746 |
| 050B8400001 | Language Interpretation Services | |
| | Responsible Office: Office of Communications | |
| | <u>Awardee</u> | |
| | Language Line Services, Inc., Monterey, California | \$325,000 |
| 16305 | Commission Wide Uniforms | |
| | Responsible Office: Division of Maintenance and Operations | |
| | <u>Awardee</u> | |
| | Unitec Distribution Systems, Inc., Westminster, Maryland | \$448,000 |

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| 165-97 | Food Services Integrated Software—Extension Responsible Office: Division of Food and Nutrition Services | |
| | <u>Awardee</u> Global Payments, Inc., Jeffersonville, Indiana | \$100,100 |
| 202329-01 | Janitorial and Sanitation Supplies, Equipment, and Related Services Responsible Office: Department of Materials Management | |
| | <u>Awardee</u> S Freedman & Sons, Inc., Landover, Maryland | \$ 39,560 |
| 4400010755 | New Tires, Tubes and Service Responsible Office: Department of Transportation | |
| | <u>Awardee</u> Donald B. Rice Tire Company, Inc., Frederick, Maryland | \$700,000 |
| MO20-47001- 20004332-P | Point to Point Services—Extension Responsible Office: Office of Technology and Innovation | |
| | <u>Awardee</u> Comcast Business Communications, LLC, Baltimore, Maryland | \$900,000 |
| R-DJ-18007- 02 | Interactive White Boards—Extension Responsible Office: Department of Technology Integration and Support | |
| | <u>Awardee</u> Clinton Learning Solutions, LLC, Waldorf, Maryland | \$ 50,000 |
| 1142.7 | Miscellaneous Business Forms Responsible Office: Department of Infrastructure and Operations | |
| | <u>Awardees</u> (See note on page 8) Foremost Graphic Communications, Inc., Gaithersburg, Maryland Maryland Business Forms, Inc., Glyndon, Maryland RR Donnelly & Sons Company, Chicago, Illinois, (Local Affiliate: Fairfax, Virginia) Total | \$ 30,000 |

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| 1143.5 | Voluntary Defined Contribution Manager—Extension Responsible Office: Office of the Chief Financial Officer | |
| | <u>Awardee</u> Fidelity Investments, Boston, Massachusetts | \$ 0 |
| 3005.1 | Piano Tuning Responsible Office: Office of Teaching, Learning and Schools | |
| | <u>Awardees</u> Richard M. Normoyle, Poolesville, Maryland PittsPiano, LLC, Greenbelt, Maryland Total | \$ 15,920 <u>15,920</u> \$31,840 |
| 4047.9 | Flooring Materials—Extension Responsible Office: Division of Maintenance and Operations | |
| | <u>Awardees</u> (See note on page 8) B&B Concepts,* Capitol Heights, Maryland Capitol Building Supply, Inc., Manassas Park, Virginia Continental Flooring Company, Scottsdale, Arizona L&R Enterprises, Inc., Hyattsville, Maryland Total | \$212,305 |
| 4058.7 | Office Furniture—Extension Responsible Office: Department of Materials Management | |
| | <u>Awardees</u> (See note on page 8) American Design Associates, Inc., Towson, Maryland Douron, Inc.,* Owings Mill, Maryland Total | \$495,000 |
| 4111.7 | Overhead Door Installation and Repairs Responsible Office: Division of Maintenance and Operations | |
| | <u>Awardee</u> Bob's Overhead Door Repair and Service, Baltimore, Maryland | \$110,000 |
| 4112.7 | Batteries—Extension Responsible Office: Department of Materials Management | |
| | <u>Awardee</u> Daboter, Inc., Hollywood, Florida | \$ 37,079 |

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| 4265.1 | AmeriCorps Project Change—Extension Responsible Office: Office of Curriculum and Instructional Programs | |
| | <u>Awardee</u> The George B. Thomas Learning Sr. Learning Academy, Inc., Bethesda, Maryland | \$150,000 |
| 4342.2 | Investment Consultant Services—Extension Responsible Office: Office of Finance | |
| | <u>Awardee</u> NEPC, Inc., Boston, Massachusetts | \$360,000 |
| 4374.1 | Grant Evaluator for the 21 st Century Community Learning Center Programs—Extension Responsible Office: Department of Secondary Curriculum and Districtwide Programs | |
| | <u>Awardee</u> Policy Studies Associates, Inc., Washington, DC | \$ 75,288 |
| 4382.1 | Photography Services—Extension Responsible Office: Department of Communications | |
| | <u>Awardees</u> (See note on page 8) Gary A. Cameron, Silver Spring, Maryland Philip J. Fabrizio, North Potomac, Maryland Daniel E. Gross, Olney, Maryland Lisa Helfert, Silver Spring, Maryland Peck Studios, Inc., Silver Spring, Maryland Raphael Charles Talisman, Hyattsville, Maryland Total | \$ 25,000 |
| 4548.1 | School Based Mental Health Services for Students—Extension Responsible Office: Office of Student and Family Support and Engagement | |
| | <u>Awardee</u> Jewish Social Service Agency, Rockville, Maryland | \$231,004 |

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| 4553.1 | Adaptive Interactive Intervention Services—Extension Responsible Office: Department of English Learners & Multilingual Education | |
| | <u>Awardee</u> The Imagination Station, Inc., Dallas, Texas | \$145,445 |
| 4878.1 | Nearpod Platform Licenses—Extension Responsible Office: Office of Student and Family Support and Engagement | |
| | <u>Awardee</u> Nearpod, Inc., Dania Beach, Florida | \$191,400 |
| 4922.1 | Waterford Contractual Services—Extension Responsible Office: Division of CARES Act, Early Childhood, and Title I | |
| | <u>Awardee</u> Waterford Institute, Sandy, Utah | \$268,235 |
| 4934.1 | Title I Services with PGCPS—Extension Responsible Office: Division of CARES Act, Early Childhood, and Title I | |
| | <u>Awardee</u> Prince George County Public Schools, Upper Marlboro, Maryland | \$182,183 |
| 7004.15 | Audio and Visual Equipment and Supplies—Extension Responsible Office: Department of Infrastructure and Operations | |
| | <u>Awardees</u> (See note on page 8) Adorama, Inc., New York, New York B&H Foto & Electronics Corporation, New York, New York Nicholas Pipino & Associates, Inc., Jessup, Maryland Scott Electric, Greensburg, Pennsylvania W.B. Hunt, Inc., Melrose, Massachusetts Total | \$500,000 |
| 7102.6 | Automotive Batteries—Extension Responsible Office: Department of Transportation | |
| | <u>Awardee</u> The Best Battery Company, Inc., Baltimore, Maryland | \$130,000 |

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| 7112.7 | Lawn Maintenance Equipment Responsible Office: Division of Maintenance and Operations | |
| | <u>Awardees</u> | |
| | C&C Manufacturing, Inc.,* Gaithersburg, Maryland | \$ 4,977 |
| | Gaithersburg Farmers Supply, Inc., Gaithersburg, Maryland | 304,440 |
| | Gambrills Equipment Company, Severn, Maryland | <u>121,820</u> |
| | Total | \$431,237 |
| 7161.5 | Wipes for Transportation Depots—Extension Responsible Office: Department of Transportation | |
| | <u>Awardee</u> | |
| | S Freedman & Sons, Inc., Landover, Maryland | \$ 45,000 |
| 7238.1 | Document Cameras—Extension Responsible Office: Department of Technology Integration and Support | |
| | <u>Awardee</u> | |
| | IPEVO, Inc., Pleasanton, California | \$100,000 |
| 7244.1 | Implementation of a Video Software Editing Platform for the Montgomery County Public Schools (MCPS) High School Interscholastic Athletics Program Responsible Office: Chief of Teaching, Learning and Schools | |
| | <u>Awardee</u> | |
| | Pixellot US, Inc., New York, New York | \$150,000 |
| 7247.1 | Articulate 360 Teams—Extension Responsible Office: Division of Technology Integration and Learning Management Systems | |
| | <u>Awardee</u> | |
| | Articulate Global, Inc., New York, New York | \$ 25,000 |
| 8011.1 | Salt Utilization Agreement Responsible Office: Division of Maintenance and Operations | |
| | <u>Awardee</u> | |
| | Maryland State Highway Administration, Baltimore, Maryland | \$105,000 |

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| 9005.10 | Industrial and Technology Education Lumber—Extension Responsible Office: Office of Teaching, Learning and Schools | |
| | <u>Awardees</u> | |
| | Liberty Lumber & Supply Company, Baltimore, Maryland | \$ 82,649 |
| | The Mann and Parker Lumber Company, New Freedom, Pennsylvania | <u>108,713</u> |
| | Total | \$191,362 |
| 9063.13 | Football Supplies and Equipment Responsible Office: Office of Teaching, Learning and Schools | |
| | <u>Awardees</u> | |
| | All American Sports Corporation, North Ridgeville, Ohio | \$220,052 |
| | Marty Gilman, Inc., Gilman, Connecticut | 1,940 |
| | Pyramid Paper Company, Inc., Tampa, Florida | 12,684 |
| | Schutt Sports, LLC, Litchfield, Illinois | 140,065 |
| | Varsity Brands Holding Company, Inc., Dallas, Texas | 24,681 |
| | Winning Teams by Nissel, LLC, Flemington, New Jersey | <u>231</u> |
| | Total | \$399,653 |
| 9115.11 | Frozen Potatoes—Extension Responsible Office: Division of Food and Nutrition Services | |
| | <u>Awardee</u> | |
| | McCain Foods USA, Inc., Oakbrook Terrace, Illinois | \$994,391 |
| 9139.3 | Refrigerated and Frozen Foods Responsible Office: Division of Food and Nutrition Services | |
| | <u>Awardees</u> (See note on page 8) | |
| | Barfresh Corporation, Los Angeles, California | |
| | Tools for Schools, Saint Mary's, Ohio | |
| | JTM Provisions Company, Inc., Harrison, Ohio, (Local Affiliate: Hanover, Maryland) | |
| | Schwan's Food Service, Inc.,* Marshall, Minnesota | |
| | Total | \$530,340 |
| 9140.3 | Miscellaneous Foods Responsible Office: Division of Food and Nutrition Services | |
| | <u>Awardee</u> | |
| | Bongards' Creameries, Chanbassen, Minnesota | \$193,424 |

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| 9201.6 | Diploma and Certificate Covers—Extension Responsible Office: Office of Shared Accountability | |
| | <u>Awardee</u> Josten's, Minneapolis, Minnesota, (Local Affiliate: Chester, Maryland) | \$ 45,000 |
| 9706.4 | Athletic Grass Field Maintenance at Various Locations—Extension Responsible Office: Office of Teaching, Learning and Schools | |
| | <u>Awardees</u> Andrew Hyman Maintenance, Boyds, Maryland | \$ 50,000 |
| | BrightView Holdings, Inc., Atlanta, Georgia, (Local Affiliate: Rockville, Maryland) | 300,000 |
| | E&E Maya Landscaping Sport Field Service, LLC,* Ashton, Maryland | 50,000 |
| | Game Day, Inc.,* Chantilly, Virginia | 200,000 |
| | Greenskeeper Landscaping & Lawn Management, Inc., Fulton, Maryland | 25,000 |
| | Growing Solutions, LLC, White Marsh, Maryland | 75,000 |
| | Outdoor Home Services Holdings, LLC, Memphis, Tennessee, (Local Affiliate: Gaithersburg, Maryland) | 25,000 |
| | R.T. MacKenzie, Inc., Jessup, Maryland | <u>25,000</u> |
| | Total | \$750,000 |
| TOTAL PROCUREMENT CONTRACTS \$25,000 OR MORE | | \$9,735,592 |

* Denotes Minority-, Female-, or Disabled-owned Business

Note: Contract amounts will be based on individual requirements.

Formal bids and request for proposals (RFPs) were obtained and evaluated by the Procurement Unit, Department of Materials Management, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in Procurement Unit files. Summary information about vendors that receive payments of \$25,000 or more during a fiscal year, July 1 through June 30 of the following year, is available in the Funding Accountability and Transparency [database](#) on the Montgomery County Public Schools website. The information identifying vendors by names and locations is the information submitted on the Internal Revenue Service Form W-9 with local affiliates noted as applicable.

MBM:ESD:amd:sr

Attachment

Bid Activity Report
December 2, 2021

| BID No. | BID NAME | No. of Vendors Mailed | No. MFD Vendors Mailed | Total No. of Bids Received | Total No. of MFD Bids Received | Total No. of Bids Awarded | Total No. of MFD Contracts Awarded |
|-----------------------|---|--|------------------------|----------------------------|--------------------------------|---------------------------|------------------------------------|
| 034400 0335AA | Radio Replacement and Parts—Extension | N/A Montgomery County Government Contract | | | | | |
| 050B8400001 | Language Interpretation Services | N/A State of Maryland | | | | | |
| 16305 | Commission Wide Uniforms | N/A Washington Suburban Sanitary Commission Contract | | | | | |
| 165-97 | Food Services Integrated Software—Extension | 38 | 0 | 6 | 0 | 1 | 0 |
| 202329-01 | Janitorial and Sanitation Supplies, Equipment, and Related Services | N/A National IPA Contract | | | | | |
| 4400010755 | New Tires, Tubes and Service | N/A Fairfax County Contract | | | | | |
| MO20-47001-20004332-P | Point to Point Services—Extension | N/A | | | | | |
| R-DJ-180 07-02 | Interactive White Boards—Extension | N/A Prince William County Public Schools Contract | | | | | |
| 1142.7 | Miscellaneous Business Forms | N/A | | | | | |
| 1143.5 | Voluntary Defined Contribution Manager—Extension | 18 | 0 | 6 | 0 | 1 | 0 |
| 3005.1 | Piano Tuning | N/A | | | | | |
| 4022.8 | On Call Painting Services for Various Facilities | 14 | 9 | 8 | 7 | 4 | 4 |
| 4047.9 | Flooring Materials—Extension | 10 | 5 | 6 | 2 | 4 | 1 |
| 4058.7 | Office Furniture—Extension | 38 | 19 | 5 | 3 | 2 | 1 |

Bid Activity Report
December 2, 2021

| BID No. | BID NAME | No. of Vendors Mailed | No. MFD Vendors Mailed | Total No. of Bids Received | Total No. of MFD Bids Received | Total No. of Bids Awarded | Total No. of MFD Contracts Awarded |
|---------|---|-----------------------|------------------------|----------------------------|--------------------------------|---------------------------|------------------------------------|
| 4111.7 | Overhead Door Installation and Repairs | N/A | | | | | |
| 4112.7 | Batteries—Extension | 43 | 17 | 11 | 5 | 1 | 0 |
| 4114.6 | Classroom Furniture—Extension | 38 | 19 | 5 | 3 | 4 | 2 |
| 4265.1 | Americorps Project Change—Extension | N/A | | | | | |
| 4342.2 | Investment Consultant Services | 24 | 0 | 6 | 0 | 1 | 0 |
| 4374.1 | Grant Evaluator for the 21st Century Community Learning Center Programs—Extension | 10 | 3 | 9 | 3 | 1 | 1 |
| 4382.1 | Photography Services—Extension | 15 | 3 | 12 | 3 | 6 | 0 |
| 4548.1 | School Based Mental Health Services for Students—Extension | 27 | 2 | 5 | 2 | 1 | 0 |
| 4553.1 | Adaptive Interactive Intervention Services—Extension | N/A | | | | | |
| 4878.1 | Nearpod Platform Licenses—Extension | N/A | | | | | |
| 4922.1 | Waterford Contractual Services—Extension | N/A | | | | | |
| 4934.1 | Title I Services with PGCPS—Extension | N/A | | | | | |
| 7004.15 | Audio and Visual Equipment and Supplies—Extension | 39 | 8 | 6 | 0 | 5 | 0 |
| 7055.15 | Purchase of New Buses—Extension | 9 | 2 | 3 | 1 | 1 | 0 |
| 7102.6 | Automotive Batteries—Extension | 4 | 1 | 4 | 1 | 1 | 0 |
| 7112.7 | Lawn Maintenance Equipment | 20 | 2 | 3 | 1 | 3 | 0 |