


Office of the Superintendent of Schools  
MONTGOMERY COUNTY PUBLIC SCHOOLS  
Rockville, Maryland

October 27, 2020

**REVISED**

MEMORANDUM

To: Members of the Board of Education  
From: Jack R. Smith, Superintendent of Schools   
Subject: Procurement Contracts of \$25,000 or More

WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; and

Resolved, That having been duly advertised, the following contracts be awarded to the low bidders meeting specifications as follows:

- |                            |   |           |
|----------------------------|---|-----------|
| MO18-47001-<br>180001100-M | Metro Ethernet Services—Extension<br><br>Responsible Office: Department of Infrastructure<br>and Operations<br><br><u>Awardee</u><br>Comcast Corporation, Baltimore, Maryland             | \$100,000 |
| MO19-47001-<br>190008368-F | Firewall Security Appliances—Extension<br><br>Responsible Office: Department of Infrastructure and<br>Operations<br><br><u>Awardee</u><br>CDW, LLC, Vernon Hills, Illinois                | \$200,000 |
| MO19-47001-<br>190008368-M | Network Equipment Basic Maintenance Support—Extension<br><br>Responsible Office: Department of Infrastructure<br>and Operations<br><br><u>Awardee</u><br>CDW, LLC, Vernon Hills, Illinois | \$300,000 |

|                            |   |           |
|----------------------------|---|-----------|
| MO20-47001-<br>20004332-I  | Internet Service—Extension<br>Responsible Office: Department of Infrastructure<br>and Operations<br><br><u>Awardee</u><br>Atlantech Online, Inc., Silver Spring, Maryland                   | \$100,000 |
| MO20-47001-<br>200004332-P | Point to Point Services—Extension<br>Responsible Office: Department of Infrastructure<br>and Operations<br><br><u>Awardee</u><br>Comcast Business Communications, LLC, Baltimore, Maryland  | \$900,000 |
| MT-3056-<br>0000A          | HVAC Repairs, Maintenance and Automated Controls<br>Services—Extension<br>Responsible Office: Division of Maintenance<br><br><u>Awardee</u><br>Control Sources, LLC, Baltimore, Maryland    | \$500,000 |
| R141801                    | Oracle Products and Services<br>Responsible Office: Department of Infrastructure<br>and Operations<br><br><u>Awardee</u><br>Mythics, Inc., Virginia Beach, Virginia                         | \$158,370 |
| 4477.2                     | Inspire Literacy Digital Resources—Extension<br>Responsible Office: Department of Prekindergarten-12<br>Curriculum<br><br><u>Awardee</u><br>Savvas Learning Company, LLC, Chandler, Arizona | \$ 99,855 |

|        |  |           |
|--------|--|-----------|
| 4550.1 | Professional Services at Saint Francis Non Public School<br>Responsible Office: Department of Prekindergarten-12<br>Curriculum   |           |
|        | <u>Awardee</u><br>Catapult Learning, LLC, Camden, New Jersey   | \$ 40,600 |
| 4551.1 | Contractual Services—Extension<br>Responsible Office: Department of <i>CARES Act</i> , Early<br>Childhood and Title I  |           |
|        | <u>Awardee</u><br>American Evaluation Association, Inc., Washington, D.C.  | \$ 31,500 |
| 4552.1 | Professional Services – Language Development Software<br>Responsible Office: Department of Prekindergarten-12<br>Curriculum  |           |
|        | <u>Awardee</u><br>Rosetta Stone, Inc.,* Arlington, Virginia  | \$375,000 |
| 4553.1 | Adaptive Interactive Intervention Services<br>Responsible Office: Department of Prekindergarten-12<br>Curriculum   |           |
|        | <u>Awardee</u><br>Imagination Station, Inc., Dallas, Texas   | \$105,900 |
| 4918.1 | Interages Tutoring and Mentoring Services—Extension<br>Responsible Office: Office of Curriculum and Instructional<br>Programs  |           |
|        | <u>Awardees</u> (See note on page 4)<br>Jewish Council for the Aging of Great Washington, Inc.,<br>Rockville, Maryland<br>Montgomery County Health and Human Services, Rockville,<br>Maryland<br>Total | \$100,000 |

|           |  |                |
|-----------|--|----------------|
| 7006.8    | Calculators and Handheld CBL Data Collection<br>Systems—Extension<br>Responsible Office: Department of PreK-12 Curriculum              |                |
|           | <u>Awardees</u>  |                |
|           | VWR Funding, Inc., Radnor, Pennsylvania  | \$188,454      |
|           | School Specialty, Inc., Appleton, Wisconsin<br>(Local Affiliate: Gaithersburg, Maryland)   | <u>161,546</u> |
|           | Total  | \$350,000      |
| 7125.5    | Transportation Services for Montgomery County Public<br>Schools Students—Extension<br>Responsible Office: Department of Transportation |                |
|           | <u>Awardee</u>   |                |
|           | Regency Cab, Inc., Gaithersburg, Maryland  | \$175,000      |
| 9803126   | Central Purchase of QuaverEd, Inc.<br>Responsible Office: Office of Curriculum and Instruction   |                |
|           | <u>Awardee</u>   |                |
|           | QuaverEd, Inc., Nashville, Tennessee   | \$236,880      |
| 9803127   | Music First<br>Responsible Office: Office of Curriculum and Instruction  |                |
|           | <u>Awardee</u>   |                |
|           | Music Sales Digital Services, LLC, New York, New York  | \$175,000      |
| 9803128.1 | SmartMusic<br>Responsible Office: Office of Curriculum and Instruction   |                |
|           | <u>Awardee</u>   |                |
|           | MakeMusic, Inc., Boulder, Colorado   | \$125,000      |
|           | TOTAL PROCUREMENT CONTRACTS \$25,000 OR MORE   | \$4,223,105    |

\* Denotes Minority-, Female-, or Disabled-owned Business

Note: Contract amounts will be based on individual requirements.

Formal bids and request for proposals (RFPs) were obtained and evaluated by the Procurement Unit, Department of Materials Management, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in Procurement Unit files. Summary information about vendors that receive payments of \$25,000 or more during a fiscal year, July 1 through June 30 of the following year, is available in the Funding Accountability and Transparency [database](#) on the Montgomery County Public Schools website. The information identifying vendors by names and locations is the information submitted on the Internal Revenue Service Form W-9 with local affiliates noted as applicable.

JRS:MBM:DGT:EM:ESD:amd

Attachment

Bid Activity Report  
October 27, 2020

| BID No.                | BID NAME   | No. of Vendors Mailed                           | No. MFD Vendors Mailed | Total No. of Bids Received | Total No. of MFD Bids Received | Total No. of Bids Awarded | Total No. of MFD Contracts Awarded |
|------------------------|--|---|------------------------|----------------------------|--------------------------------|---------------------------|------------------------------------|
| MO18-47001-180001100-M | Metro Ethernet Services—Extension  | N/A   |                        |                            |                                |                           |                                    |
| MO19-47001-190008368-F | Firewall Security Appliances—Extension   | N/A   |                        |                            |                                |                           |                                    |
| MO19-47001-190008368-M | Network Equipment Basic Maintenance Support—Extension  | N/A   |                        |                            |                                |                           |                                    |
| MO20-47001-200004332-I | Internet Service—Extension   | N/A   |                        |                            |                                |                           |                                    |
| MO20-47001-200004332-P | Point to Point Services—Extension  | N/A   |                        |                            |                                |                           |                                    |
| MT-3056-0000A          | HVAC Repairs, Maintenance, and Automated Controls Services—Extension                               | N/A Maryland Transportation Authority Contract  |                        |                            |                                |                           |                                    |
| R141801                | Oracle Products and Services   | N/A The Cooperative Purchasing Network Contract |                        |                            |                                |                           |                                    |
| 4363.2                 | Computer Network Wireless Access Points, Switches, Routers, Cabling, Wiring and Services—Extension | 8   | 1                      | 5                          | 1                              | 1                         | 0                                  |
| 4477.2                 | Inspire Literacy Digital Resources—Extension   | N/A   |                        |                            |                                |                           |                                    |
| 4550.1                 | Professional Services at Saint Francis Non Public School   | N/A   |                        |                            |                                |                           |                                    |
| 4551.1                 | Contractual Services—Extension   | N/A   |                        |                            |                                |                           |                                    |
| 4552.1                 | Professional Services - Language Development Software  | N/A   |                        |                            |                                |                           |                                    |
| 4553.1                 | Adaptive Interactive Intervention Services   | N/A   |                        |                            |                                |                           |                                    |
| 4918.1                 | Interages Tutoring and Mentoring Services—Extension  | N/A   |                        |                            |                                |                           |                                    |

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October 27, 2020

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|-----------|--|-----------------------|------------------------|----------------------------|--------------------------------|---------------------------|------------------------------------|
| 7066.8    | Calculators and Handheld CBL Data Collection Systems—Extension                 | 13                    | 2                      | 2                          | 0                              | 2                         | 0                                  |
| 7125.5    | Transportation Services for Montgomery County Public School Students—Extension | 10                    | 4                      | 2                          | 0                              | 1                         | 0                                  |
| 9803126   | Central Purchase of QuaverEd, Inc.   | N/A                   |                        |                            |                                |                           |                                    |
| 9803127   | Music First  | N/A                   |                        |                            |                                |                           |                                    |
| 9803128.1 | SmartMusic   | N/A                   |                        |                            |                                |                           |                                    |