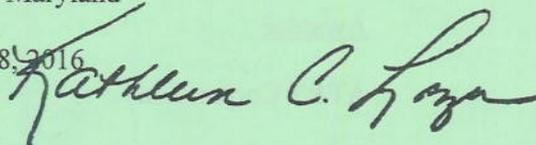


Office of the Superintendent of Schools  
MONTGOMERY COUNTY PUBLIC SCHOOLS  
Rockville, Maryland

APPROVED BY BOARD

March 8, 2016



MEMORANDUM

To: Members of the Board of Education  
From: Larry A. Bowers, Interim Superintendent of Schools  
Subject: Procurement Contracts of \$25,000 or More



WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; and

WHEREAS, Funds have been budgeted for the purchase and financing of 76 school replacement copiers for the Department of Materials Management awarded through RFP No. 4247.2, in the amount of \$450,000; and

WHEREAS, The acquisition of school replacement copiers through financing agreement has been reviewed by legal counsel; now therefore be it

Resolved, That school replacement copiers in the amount of \$450,000 be purchased and financed for a four-year term under the Master Lease/Purchase Agreement with Banc of America Public Capital Corporation; and be it further

Resolved, That the proceeds from the aforementioned financing be used to reimburse Montgomery County Public Schools accounts to the extent that such equipment has been or will be acquired before closing; and be it further

Resolved, That the president of the Board of Education and the interim superintendent of schools be authorized to execute the documents necessary for these transactions; and be it further

Resolved, That having been duly advertised, the following contracts will be awarded to the low bidders meeting specifications as follows:

040.15.B2            Art Supplies—Extension  
                          Responsible Office: Department of Secondary Curriculum  
                          and Districtwide Programs

Awardee

School Specialty, Inc.

\$175,000

060B1400058	Long Distance Service—Extension Responsible Office: Department of Infrastructure and Operations	
	<u>Awardee</u>	
	AT&T Corporation	\$ 30,000
160015668-D	Data Services—Extension Responsible Office: Department of Infrastructure and Operations	
	<u>Awardees</u>	
	Comcast Corporation	\$705,000
	Verizon Maryland, Inc.	<u>75,000</u>
	Total	\$780,000
160015668-V	Other Voice Services—Extension Responsible Office: Department of Infrastructure and Operations	
	<u>Awardee</u>	
	Verizon Business Network Services, Inc.	\$300,000
MBU-510-12	Installation of Bleachers and Stadium Seating—Extension Responsible Office: Division of Maintenance/Planned Life-cycle Asset Replacement (PLAR)	
	<u>Awardee</u>	
	TJ Distributors, Inc.	\$150,000
1142.6	Miscellaneous Business Forms—Extension Responsible Office: Department of Infrastructure and Operations	
	<u>Awardees</u>	
	Maryland Business Forms, Inc.	\$ 16,260
	RR Donnelley & Sons Company	5,682
	Foremost Graphic Communication	<u>3,068</u>
	Total	\$ 25,010
4012.8	Maintenance Lumber and Related Materials—Extension Responsible Office: Division of Maintenance	
	<u>Awardees</u>	
	Capitol Building Supply	\$1,512
	Leland L. Fisher, Inc.	25,270
	Liberty Lumber & Supply	<u>111,470</u>
	Total	\$138,252

4063.12	Art Tools and Supplies Responsible Office: Department of Materials Management	
	<u>Awardees</u>	
	AFP Industries, Inc.*	\$ 5,544
	Blick Art Materials, LLC	8,109
	C.A.S. Industries, Inc.	7,469
	DGS Educational Products*	4,066
	Interstate Office Supply Company*	20,593
	Ivin Lee*	3,577
	Pyramid Paper Company	276,396
	Quill Corporation	1,812
	School Specialty, Inc.	10,891
	Standard Stationery Supply Company	64,591
	W. B. Mason Company, Inc.	<u>1,049</u>
	Total	\$404,097
4065.12	Ceramic Supplies—Extension Responsible Office: Department of Materials Management	
	<u>Awardees</u>	
	DGS Educational Products*	\$5,336
	School Specialty, Inc.	22,253
	Sheffield Pottery, Inc.	<u>54,080</u>
	Total	\$ 81,669
4090.9	Envelopes Responsible Office: Department of Materials Management	
	<u>Awardees</u>	
	AFP Industries, Inc.*	\$4,580
	Quill Corporation	1,000
	Veritiv Corporation	23,067
	W.B. Mason Company, Inc.	<u>48,786</u>
	Total	\$77,433
4124.5	Library Furniture—Extension Responsible Office: Department of Materials Management	
	<u>Awardees</u>	
	Bialek Corporation of Maryland*	\$ 5,000
	Demco, Inc.	5,000

	Douron, Inc.*	129,137
	Glover Furniture and Design Group, Inc.*	<u>48,000</u>
	Total	\$187,137
4247.2	Previously Owned Copiers Responsible Office: Department of Materials Management	
	<u>Awardees</u> (See note on page 9)	
	Capitol Document Solutions*	
	Copiers Plus, Inc.	
	Ricoh USA, Inc.	
	Total	\$450,000
4273.3	Academic Service Providers—Extension Responsible Office: Department of Career Readiness & Innovative Programs	
	<u>Awardees</u> (See note on page 9)	
	Catapult Learning	
	Professional Tutors of America, Inc.	
	The George B. Thomas, Sr. Learning Academy, Inc.	
	Total	\$150,000
4325.1	Ushers for Graduation Ceremonies at DAR—Extension Responsible Office: Chief Operating Office	
	<u>Awardee</u>	
	Theatre Services, Inc.	\$41,800
4369.1	Security Services for Graduation Ceremonies at DAR—Extension Responsible Office: Chief Operating Office	
	<u>Awardee</u>	
	Falcon Security	\$28,600
4379.1	National Philharmonic Orchestra Performances for Grades 2 and 5 Responsible Office: Department of Secondary Curriculum and Districtwide Programs	
	<u>Awardee</u>	
	Strathmore Hall Foundations, Inc.	\$84,000

4599.2	Vertical File Cabinets—Extension Responsible Office: Department of Materials Management	
	<u>Awardee</u>	
	Douron, Inc.*	\$397,282
7137.2	Alternate Polystyrene Disposable Products Responsible Office: Division of Food and Nutrition Services	
	<u>Awardees</u> (See note on page 9)	
	Acme Paper & Supply Company, Inc.	
	FPC Holdings, Inc.	
	S Freedman & Sons, Inc.	
	Total	\$40,000
7149.4	Tires, Mounting, Balancing, and Alignment Responsible Office: Department of Transportation	
	<u>Awardee</u>	
	Donald B. Rice Tire Company, Inc.	\$30,625
9002.7	Door Hardware, Closure, and Exit Devices—Extension Responsible Office: Division of Maintenance	
	<u>Awardees</u>	
	Accredited Lock & Door Hardware Company	\$100,735
	Clark Security Products	7,589
	Independent Hardware, Inc.	26,360
	Taylor Security & Lock, Inc.	<u>10,000</u>
	Total	\$144,684
9003.5	Hardware Supplies—Extension Responsible Office: Department of Transportation/Division of Maintenance	
	<u>Awardee</u>	
	Sweeney Brothers, Inc.	\$275,000

9016.6	Electrical Supplies and Equipment—Extension Responsible Office: Division of Maintenance	
	<u>Awardees</u>	
	Capital Lighting and Supply, LLC	\$ 20,697
	CN Robinson Lighting Supply Company, Inc.	134,069
	Graybar Electric Company, Inc.	2,417
	Southern Utilities Company, Inc.	10,000
	United Electric Supply Company, Inc.	132,865
	W.W. Grainger, Inc.	<u>2,620</u>
	Total	\$302,668
9022.7	Building Materials—Extension Responsible Office: Division of Maintenance	
	<u>Awardees</u>	
	Capitol Building Supply	\$1,500
	Leland L. Fisher, Inc.	10,500
	Liberty Lumber & Supply	7,500
	W.W. Grainger, Inc.	<u>5,800</u>
	Total	\$25,300
9057.8	Baseball Supplies and Equipment—Extension Responsible Office: Athletic Unit	
	<u>Awardees</u>	
	BSN Sports, Inc.	\$ 15,500
	Hat World, Inc.	37,000
	Pyramid Paper Company	<u>7,500</u>
	Total	\$ 60,000
9058.10	Basketball Supplies and Equipment—Extension Responsible Office: Athletic Unit	
	<u>Awardees</u>	
	Basketball Products International, Inc.	\$ 32,553
	BSN Sports, Inc.	8,066
	Flaghouse, Inc.	1,789
	Hat World, Inc.	11,592
	Pyramid Paper Company	<u>1,000</u>
	Total	\$ 55,000

9069.10	Softball Supplies and Equipment—Extension Responsible Office: Athletic Unit	
	<u>Awardees</u>	
	All American Sports Corporation	\$ 1,500
	BSN Sports, Inc.	9,500
	Hat World, Inc.	12,190
	Pyramid Paper Company	<u>41,810</u>
	Total	\$65,000
9186.14	Asbestos Abatement Pre-qualified Contractors Responsible Office: Division of Maintenance	
	<u>Awardees</u> (See note on page 9)	
	Aceco, LLC	
	Asbestos Specialists, Inc.	
	Barco Enterprises, Inc.	
	CCAPS Construction, LLC*	
	Northstar Contracting Group, Inc.	
	Reliability Contractors*	
	Retro Environmental, Inc.	
	Sandow Construction, Inc.*	
	Southern Insulation, Inc.	
	Total	\$300,000
9302.5	Installation of Carpeting, Resilient Flooring and Accessories— Extension Responsible Office: Division of Maintenance/Planned Life-cycle Asset Replacement (PLAR)	
	<u>Awardee</u>	
	Fitz Flooring, LLC	\$800,000
9340.5	Hot Mix Asphalt Replacement at Various Locations—Extension Responsible Office: Division of Maintenance/Planned Life-cycle Asset Replacement (PLAR)	
	<u>Awardee</u>	
	Finley Asphalt & Sealing, Inc.	\$950,000

9398.3	Retaining Walls and Storm Water Management Modifications— Extension Responsible Office: Division of Construction/Division of Maintenance/Planned Life-cycle Asset Replacement (PLAR)  <u>Awardee</u>  Walker Willis Corporation T/A Custom Masonry	\$800,000
9404.4	Water Treatment Supplies, Equipment, and Chemicals—Extension Responsible Office: Division of Maintenance  <u>Awardees</u> (See note on page 9)  Harrington Industrial Plastics, LLC Superior Water Services, Inc. Tricon Chemical Corporation* Total	\$75,000
9434.3	Pump-Out, Jet-Out, and Inspection of Grease Interceptors and Traps  <u>Awardee</u>  Magnolia Plumbing, Inc.	\$800,000
9620.4	Replace Acoustical Suspended Ceiling Systems at Various Locations—Extension Responsible Office: Division of Maintenance/Planned Life-cycle Asset Replacement (PLAR)  <u>Awardee</u>  Unisource Services, LLC*	\$750,000
9679.2	Portable Fire Extinguisher and Kitchen Hood Fire Suppression System—Extension Responsible Office: Division of Maintenance/Planned Life-cycle Asset Replacement (PLAR)  <u>Awardee</u>  Maryland Fire Equipment Corporation	\$100,000

9706.3	Athletic Field Maintenance at Various Locations Responsible Office: Athletic Unit	
	<u>Awardees</u> (See note below)	
	Growing Solutions	
	Long Acre and Lawn Landscape, LLC	
	McDonald & Sons, Inc.	
	Rock Creek Tree, Turf & Landscape, LLC	
	Trugreen Limited	
	Total	\$50,000
9721.1	Swim Team Facility Rental—Extension Responsible Office: Athletic Unit	
	<u>Awardees</u> (See note below)	
	Adventist Community Services of Greater Washington, Inc.	
	City of Gaithersburg	
	City of Rockville	
	Montgomery College	
	Montgomery County	
	Total	\$65,000
TOTAL PROCUREMENT CONTRACTS OF \$25,000 OR MORE		\$9,188,557

\* Denotes Minority-, Female-, or Disabled-owned Business

Note: Contract amounts will be based on individual requirements.

Formal bids and request for proposals (RFPs) were obtained and evaluated by the Procurement Unit, Department of Materials Management, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in Procurement Unit's files. Summary information about vendors that receive payments of \$25,000 or more during a fiscal year, July 1 through June 30 of the following year, is available in the Funding Accountability and Transparency database on the Montgomery County Public Schools website.

LAB:AMZ:KCL

Attachment

Bid Activity Report  
February 22, 2016

BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
040.15.B2	Art Supplies—Extension	N/A	Howard County Public Schools Contract				
060B1400058	Long Distance Service—Extension	N/A	State of Maryland Contract				
120210-953	Analog Digital Voice Services	N/A					
160015668-D	Data Services—Extension	N/A					
160015668-V	Other Voice Services—Extension	N/A					
2016-862007	Local Telephone Services—Extension	N/A	State of Maryland Contract				
MBU-510-12	Installation of Bleachers and Stadium Seating—Extension	N/A	Baltimore County Public Schools Contract				
1142.6	Miscellaneous Business Forms—Extension	11	2	4	1	3	0
4012.8	Maintenance Lumber and Related Materials—Extension	13	3	5	0	3	0
4063.12	Art Tools and Supplies	19	6	13	4	11	4
4065.12	Ceramic Supplies—Extension	13	1	5	1	3	1
4090.9	Envelopes	15	3	7	2	4	1
4124.5	Library Furniture—Extension	34	14	9	5	4	3
4247.2	Previously Owned Copiers	5	1	3	1	3	1
4273.3	Academic Service Providers—Extension	7	0	5	0	3	0
4325.1	Ushers for Graduation Ceremonies at DAR—Extension	N/A					
4369.1	Security Services for Graduation Ceremonies at DAR—Extension	N/A					
4379.1	National Philharmonic Orchestra Performances for Grades 2 and 5	N/A					
4599.2	Vertical File Cabinets—Extension	23	13	5	4	1	1
7137.2	Alternate Polystyrene Disposable Products	6	1	5	0	3	0
7149.4	Tires, Mounting, Balancing, and Alignment	12	1	3	1	1	0
9002.7	Door Hardware, Closure, and Exit Devices—Extension	16	1	8	0	4	0
9003.5	Hardware Supplies—Extension	32	9	6	2	1	0

Bid Activity Report  
February 22, 2016

BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
9016.6	Electrical Supplies and Equipment—Extension	27	2	9	0	6	0
9022.7	Building Materials—Extension	26	11	5	1	4	0
9057.8	Baseball Supplies and Equipment—Extension	25	3	9	0	3	0
9058.10	Basketball Supplies and Equipment—Extension	30	9	11	1	5	0
9069.10	Softball Supplies and Equipment—Extension	28	4	7	1	4	0
9139.2	Refrigerated and Frozen Foods	42	3	42	3	7	0
9186.14	Asbestos Abatement Pre-qualified Contractors	13	6	10	3	9	4
9302.5	Installation of Carpeting, Resilient Flooring, and Accessories—Extension	34	16	3	1	1	0
9340.5	Hot Mix Asphalt Replacement at Various Locations—Extension	14	4	4	2	1	0
9398.3	Retaining Walls and Storm Water Management Modifications—Extension	59	34	7	3	1	0
9404.4	Water Treatment Supplies, Equipment, and Chemicals—Extension	8	3	8	1	3	1
9434.3	Pump-Out, Jet-Out, and Inspection of Grease Interceptors and Traps	10	1	2	0	1	0
9618.3	Restroom Renovations at Various Locations	34	24	4	4	1	1
9620.4	Replace Acoustical Suspended Ceiling Systems at Various Locations—Extension	26	17	6	6	1	1
9679.2	Portable Fire Extinguisher and Kitchen Hood Fire Suppression System—Extension	26	7	2	1	1	0
9706.3	Athletic Field Maintenance at Various Locations	12	2	12	2	5	0
9721.1	Swim Team Facility Rental—Extension	N/A					

