

Office of the Superintendent of Schools
MONTGOMERY COUNTY PUBLIC SCHOOLS
Rockville, Maryland

August 24, 2023

APPROVED BY BOARD

MEMORANDUM

To: Members of the Board of Education
From: Monifa B. McKnight, Superintendent of Schools
Subject: Procurement Contracts of \$25,000 or More

WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; and

WHEREAS, It is recommended that RFP No. 4959.2, Plagiarism Detection Software Solution, be rejected due to the decision to not proceed with a solicitation at this time, with the option to re-advertise at a later date; and

WHEREAS, It is recommended that Bid No. 9426.4, Vehicle Oil Changing Services be rejected due to changes in specifications, the specifications be revised, and that Bid No. 9426.4, Vehicle Oil Changing Services be re-advertised; now therefore be it

Resolved, That RFP No. 4959.2, Plagiarism Detection Software Solution be rejected due to the decision to not proceed with a solicitation at this time, with the option to re-advertise at a later date; and be it further

Resolved, That Bid No. 9426.4, Vehicle Oil Changing Services be rejected due to the changes in specifications, the specifications be revised, and that Bid No. 9426.4, Vehicle Oil Changing Services be re-advertised; and be it further

Resolved, That having been duly advertised, the following contracts be awarded to the low bidders or offerors meeting specifications as follows:

MBU-533-19 On Call Contract, Tire Recapping—Extension
Responsible Office: Office of District Operations—Department
of Transportation
Description: Bridge contract through Baltimore County Public
Schools for tire recapping services.

Awardee:

Service, Tire Truck Center Inc., Bethlehem, Pennsylvania,
Local Affiliate: Capital Heights, Maryland

\$250,000

R200401	<p>HVAC Equipment, Installation, Services and Related Services Responsible Office: Office of Facilities Management—Division of Maintenance and Operations Description: Bridge contract through OMNIA 53315 Partners Public Sector for HVAC preventive maintenance and repairs.</p> <p><u>Awardee:</u> Daikin Applied Americas, Inc., Minneapolis, Minnesota, Local Affiliate: Bowie, Maryland</p>	\$750,000
R201102	<p>Football Helmets and Supplies (Helmets and Reconditioning Only) Responsible Office: Office of Well-Being, Learning, and Achievement—Department of Athletics Description: Bridge contract through Omnia Partners Public Sector, Region 4. for the purchase or reconditioning of Riddell brand football helmets for high school athletic programs.</p> <p><u>Awardee:</u> All American Sports Corporation/Riddell, North Ridgeville, Ohio</p>	\$200,000
062.21.B5	<p>Online Cognitive Ability Assessment Responsible Office: Office of the Chief Academic Officer—Office of Curriculum and Instructional Programs Description: Bridge contract through Howard County Public Schools for the purchase of the Cognitive Abilities Test (CogAT) assessment for second grade students.</p> <p><u>Awardee:</u> Riverside Assessments, LLC, dba Riverside Insights, Itasca, Illinois</p>	\$119,000
200904	<p>Audio Visual Equipment, Supplies, and Services Responsible Office: Office of Facilities Management—Division of Design and Construction Description: Bridge contract through TIPS USA for the purchase and installation of a new audio-visual system in the Board of Education (Board) space at 15 West Gude Drive. This purchase also will serve to replace the aging audio-visual infrastructure currently being used for Board meetings.</p> <p><u>Awardee:</u> One Diversified, LLC, Norcross, Georgia</p>	\$550,000

050B840001	Language Interpretation Services—Extension Responsible Office: Office of the Chief of Staff—Office of Communications Description: Bridge contract through the State of Maryland to provide telephonic interpretation services for parents of Montgomery County Public Schools (MCPS) students. <u>Awardee:</u> Language Line Services, Inc., Monterey, California	\$168,453
062320-SNB	Sunbelt Rentals—Extension Responsible Office: Office of Facilities Management—Division of Maintenance and Operations Description: Bridge contract through Sourcewell for the rental of air scrubber units and the purchase of air filter replacements. <u>Awardee:</u> Sunbelt Rentals Inc., Baltimore, Maryland	\$561,000
1085820	Traffic Signal Control Services—Extension Responsible Office: Office of Facilities Management—Division of Design and Construction Description: Bridge contract through the Montgomery County Government for traffic signal control services. <u>Awardee:</u> Baldwin Line Construction of Maryland, Inc., Elkrigde, Maryland	\$500,000
1103332	Underground Stormwater Facility Maintenance and Repair Services—Extension Responsible Office: Office of Facilities Management—Division of Sustainability and Compliance Description: Bridge contract through the Montgomery County Government to provide underground stormwater facility maintenance and repair. <u>Awardee:</u> Storm Water Management Facilities Repair Group, Gaithersburg, Maryland	\$600,000

1150433	<p>Time and Materials Electrical Services Responsible Office: Office of Facilities Management—Division of Design and Construction Description: Bridge contract through the Montgomery County Government for the installation of charging stations at the MCPS Turkey Thicket location.</p> <p><u>Awardee:</u> Electric Advantage, Inc., Rockville, Maryland</p>	<p>\$150,000</p>
16154	<p>Maintenance, Repair, Operating Supplies, Industrial Supplies and Related Products and Services—Extension Responsible Office: Office of District Operations—Department of Materials Management Description: Bridge contract through OMNIA Partners Public Sector for the online purchase of appliances and miscellaneous items through the purchase card program.</p> <p><u>Awardee:</u> Home Depot, USA, Inc., Atlanta, Georgia, Local Affiliate: Rockville, Maryland</p>	<p>\$250,000</p>
4075.8	<p>Plumbing Supplies Responsible Office: Office of Facilities Management—Division of Maintenance and Operations Description: For the purchase of plumbing supplies needed to repair MCPS schools and offices.</p> <p><u>Awardees:</u> Apple Specialties, Inc., Yaphank, New York BT Plumbing Supply, Inc., Finksburg, Maryland Ferguson Enterprises, Inc., Newport News, Virginia Noland Co., Manassas, Virginia Total</p>	<p>\$406,000</p>
4095.8	<p>Lamps—Extension Responsible Office: Office of District Operations—Department of Materials Management—Division of Maintenance and Operations Description: Annual contract for the purchase of lamps for overhead lighting used within all MCPS facilities and stocked in the Department of Materials Management warehouse.</p> <p><u>Awardee:</u> C.N. Robinson Lighting Supply Company Inc., Baltimore, Maryland</p>	<p>\$230,000</p>

4317.1	<p>Nonviolent Crisis Intervention Program—Extension Responsible Offices: Office of the Chief Academic Officer—Office of Special Education</p> <p>Description: For staff training in practical techniques and in the implementation of consistent and sustainable principles that prevent or mitigate the need for de-escalation interventions.</p> <p><u>Awardee:</u> Crisis Prevention Institute, Milwaukee, Wisconsin</p>	\$194,940
4400003638	<p>Elevator Maintenance, Repair and Modernization—Extension Responsible Office: Office of Facilities Management—Division of Maintenance and Operations Description: Bridge contract through the Howard County Government to provide yearly elevator preventive maintenance, service, and repairs for MCPS schools and offices.</p> <p><u>Awardee:</u> Elcon Enterprises, Inc., Upper Marlboro, Maryland</p>	\$700,000
200002547	<p>Public Safety and Emergency Preparedness Equipment and Related Services Responsible Office: Office of Strategic Initiatives—Department of Digital Innovation Description: Bridge contract through OMNIA Partners Public Sector, through the Fairfax County, Virginia, as the lead agency, to provide a complete line of equipment and related services to assist MCPS with constructing a mobile classroom for Science, Technology, Engineering, Arts, and Math (STEAM) programming.</p> <p><u>Awardee:</u> Safeware, Inc., Lanham, Maryland</p>	\$650,000
4801.7	<p>Supplies and Repair of String Instruments—Extension Responsible Offices: Office of the Chief Academic Officer—Office of Curriculum and Instructional Programs Description: Annual contract for the supplies and repairs of string instruments.</p> <p><u>Awardees:</u> (See note on page 9) Guitar Center Stores Inc., Frederick, Maryland Lash of Violins, LLC, * Gaithersburg, Maryland Total</p>	\$25,000

4881.2	<p>College Access and Success Programming Responsible Offices: Office of School Support and Well-Being—Office of Well-Being, Learning, and Achievement Description: New annual contract to provide career counseling, advising, and academic planning for MCPS students in Grades 11 through 12.</p> <p><u>Awardee</u> CollegeTracks, Inc., Silver Spring, Maryland</p>	\$975,000
4979.1	<p>Increasing Access to Advanced Placement (AP) and International Baccalaureate (IB) Courses Responsible Office: Office of the Chief Academic Officer—Department of College and Career Readiness and Districtwide Programs Description: New contract to promote increased enrollment in AP and IB classes to underrepresented students by providing data and support to remove barriers.</p> <p><u>Awardee:</u> Equal Opportunity Schools, Seattle, Washington</p>	\$261,000
7132.7	<p>Kitchenware and Small Equipment—Extension Responsible Office: Department of Materials Management—Division of Food and Nutrition Services Description: For the purchase of kitchenware and small kitchen equipment for use in MCPS cafeterias and the central production facility.</p> <p><u>Awardee:</u> 11400, Inc., Lancaster, Pennsylvania</p>	\$329,529
7244.2	<p>Implementation of Video Software Editing Platform for the MCPS High School Interscholastic Athletics Program Responsible Office: Office of Well-Being, Learning, and Achievement—Department of Athletics Description: New contract for a video software editing platform for interscholastic athletics programs.</p> <p><u>Awardees:</u> Pixellot US, Inc., New York, New York Agile Sports Technologies, Inc., dba Hudl, Lincoln, Nebraska Total</p>	<p>\$175,000 <u>\$125,000</u> \$300,000</p>

7253.1	<p>FTW Robotics Responsible Office: Office of Strategic Initiatives—Department of Digital Innovation Description: Anticipated spending for purchase of drone technologies to offer coding, aeronautics, drone clubs, and Science, Technology, Engineering, and Mathematics education experiences to MCPS students.</p> <p><u>Awardee:</u> FTW Robotics, Paramount, California</p>	\$100,000
7678.4	<p>Portable Lifts, Purchase, Rentals, Maintenance and Repairs—Extension Responsible Office: Office of Facilities Management—Division of Maintenance and Operations Description: For the purchase, maintenance, inspections, repair and rental of portable lifts.</p> <p><u>Awardees:</u> United Rentals (North America) Inc., Atlanta, Georgia, Local Affiliate: Herndon, Virginia Werres Corporation, Frederick, Maryland Total</p>	\$250,000
7921.1	<p>Eureka Math Manipulatives—Extension Responsible Office: Office of the Chief Academic Officer—Department of Pre-K–12 Curriculum and Districtwide Programs Description: For the purchase of Eureka Math Manipulatives.</p> <p><u>Awardee:</u> Didax, Inc., Rowley, Massachusetts</p>	\$400,000
7922.1	<p>Bottled Water and Cooler Rental—Extension Responsible Office: Office of Facilities Management—Division of Sustainability and Compliance Description: Additional funds to extend the contract through November 30, 2023 for the purchase of bottled water delivery and rental of water coolers for MCPS schools, offices, and portable classrooms. A new request for proposal will be released in the interim.</p> <p><u>Awardee:</u> DS Services of America, Atlanta, Georgia</p>	\$50,000

7923.1	<p>Computerized Maintenance Management System (CMMS)—Extension Responsible Office: Office of Facilities Management—Division of Maintenance and Operations Description: Renewal of the cloud-based enterprise asset management and computerized maintenance management system to track work requests and maintenance management.</p> <p><u>Awardee</u> Brightly Software Inc., Cary, North Carolina</p>	\$250,000
9069.12	<p>Softball Supplies and Equipment—Extension Responsible Office: Office of Well-Being, Learning, and Achievement—Department of Athletics Description: For the purchase of softball supplies and equipment used in athletics and physical education (PE).</p> <p><u>Awardee</u> Pyramid Paper Company, Tampa, Florida</p>	\$85,000
9074.6	<p>P.E. Supplies and Equipment—Extension Responsible Office: Office of District Operations—Department of Materials Management Description: For the purchase of warehouse stock for PE supplies and equipment, as well as direct ship items. Items include ice packs, athletic tape, bandages, megaphones, and yoga mats.</p> <p><u>Awardees:</u> Pyramid Paper Company, Tampa, Florida School Specialty, LLC, Greenville, Wisconsin, Local Affiliate: Gaithersburg, Maryland Varsity Brands Holding Company, Inc., Dallas, Texas Total</p>	\$80,000
9220.1	<p>Beverages, Frozen Cookie Dough and Soft Pretzels—Extension Responsible Office: Office of District Operations—Department of Materials Management—Division of Food and Nutrition Services Description: First extension of the annual contract for the purchase of beverages, frozen cookie dough and soft pretzels to be delivered to schools and other MCPS locations.</p> <p><u>Awardees:</u> Culinary Ventures Maryland LLC, Owings Mills, Maryland Glennco Inc., Baltimore, Maryland MIK Industries Inc., Laurel, Maryland Total</p>	\$783,404

9697.3	<p>On Call Worker Safety Fall Protection Projects at Various Locations—Extension Responsible Office: Office of Facilities Management—Division of Maintenance and Operations Description: To complete fall protection projects and installation of safety rails. Most of the remaining work is on roofs, ceilings, and other difficult to reach locations.</p> <p><u>Awardees:</u> (See note below) SFMS, LLC, * Bethesda, Maryland Walker Willis Corp., Sandy Spring, Maryland</p> <p style="text-align: right;">Total \$610,000</p>
9744.2	<p>Sports Wood Flooring Systems at Various Facilities—Extension Responsible Office: Office of Facilities Management—Division of Design and Construction Description: Repairs, refinishing, removal, replacement, sanding, relining, and finishing of wood flooring systems.</p> <p><u>Awardees:</u> Master Care Flooring Inc., Baltimore, Maryland Weyer’s Floor Service, Inc., Odenton, Maryland</p> <p style="text-align: right;">Total \$600,000</p>
<p>TOTAL PROCUREMENT CONTRACTS \$25,000 OR MORE \$11,378,326</p>	

* Denotes Minority-, Female-, or Disabled-owned Business

Note: Contract amounts will be based on individual requirements.

Formal bids and request for proposals (RFPs) were obtained and evaluated by the Division of Procurement, Office of Finance, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in Division of Procurement files. Summary information about vendors that receive payments of \$25,000 or more during a fiscal year, July 1 through June 30 of the following year, is available in the Funding Accountability and Transparency [database](#) on the Montgomery County Public Schools website. The information identifying vendors by names and locations is the information submitted on the Internal Revenue Service Form W-9 with local affiliates noted as applicable.

MBM:MBH:RR:amd

Attachment

Bid Activity Report
August 24, 2023

Attachment

BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
CSC 53315	Motor and Aviation Fuels and Related Services--Extension	Bridge with Omnia Partners Public Sector					
MBU-533-19	On Call Contract, Tire Recapping--Extension	Bridge with Baltimore County Public Schools					
R200401	HVAC Equipment, Installation, Services and Related Services	Bridge with OMNIA Partners Public Sector					
R201102	Football Helmets and Supplies (Helmets and Reconditioning Only)	Bridge with OMNIA Public Sector, Region 4					
062.21.B5	Online Cognitive Ability Assessment	Bridge with Howard County Public Schools					
200904	Audio Visual Equipment, Supplies, and Services	Bridge with TIPS USA					
050B8400001	Language Interpretation Services--Extension	Bridge with the State of Maryland					
062320-SNB	Sunbelt Rentals--Extension	Bridge with Sourcewell					
1085820	Traffic Signal Control Services--Extension	Bridge with Montgomery County Government					
1103332	Underground Stormwater Facility Maintenance and Repair Services--Extension	Bridge with Montgomery County Government					
1150433	Time and Materials Electrical Services	Bridge with Montgomery County Government					
16154	Maintenance, Repair, Operating Supplies, Industrial Supplies and Related Products and Services--Extension	Bridge with Omnia Partners Public Sector					
4075.8	Plumbing Supplies	29	1	5	0	4	0
4095.8	Lamps--Extension	11	2	2	0	1	0
4317.1	Nonviolent Crisis Intervention Program--Extension	N/A					

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4400003638	Elevator Maintenance, Repair & Modernization—Extension	Bridge with Howard County Government					
200002547	Public Safety and Emergency Preparedness Equipment and Related Services	Bridge with County of Fairfax, Virginia					
4801.7	Supplies and Repair of String Instruments—Extension	6	3	3	1	2	1
4881.2	College Access and Success Programming	44	15	6	4	1	0
4979.1	Increasing Access to Advanced Placement (AP) and International Baccalaureate (IB) Courses	47	5	1	0	1	0
7132.7	Kitchenware and Small Equipment—Extension	10	4	5	1	1	0
7244.2	Implementation of Video Software Editing Platform for the Montgomery County Public Schools (MCPS) High School Interscholastic Athletics Program	2	0	2	0	2	0
7253.1	FTW Robotics	N/A					
7678.4	Portable Lifts, Purchase, Rentals, Maintenance and Repairs—Extension	4	0	1	0	2	0
7921.1	Eureka Math Manipulatives—Extension	7	1	2	1	1	0
7922.1	Bottled Water and Cooler Rental—Extension	N/A					
7923.1	Computerized Maintenance Management System (CMMS)—Extension	3	0	2	0	1	0
9069.12	Softball Supplies and Equipment—Extension	12	0	5	0	1	0

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BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
9074.6	P.E. Supplies and Equipment—Extension	18	3	3	0	3	0
9220.1	Beverages, Frozen Cookie Dough & Soft Pretzels—Extension	10	3	3	0	3	0
9697.3	On Call Worker Safety Fall Protection Projects at Various Locations—Extension	37	20	3	2	2	1
9744.2	Sports Wood Flooring System at Various Facilities—Extension	2	0	2	0	2	0