

Office of the Superintendent of Schools  
MONTGOMERY COUNTY PUBLIC SCHOOLS  
Rockville, Maryland

December 3, 2020

MEMORANDUM

To: Members of the Board of Education  
From: Jack R. Smith, Superintendent of Schools  
Subject: Procurement Contracts of \$25,000 or More

WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; and

WHEREAS, It is recommended that Request for Quote No. 4896.1, Energy Savings Performance, be canceled due to the delay of the project as a result of the COVID-19 pandemic and a new Request for Proposals be released at a later date to be determined; now therefore be it

Resolved, That Request for Quote No. 4896.1, Energy Savings Performance, is canceled due to the delay in the project as a result of the COVID-19 pandemic and a new Request for Proposals will be released at a later date to be determined; and be it further

Resolved, That having been duly advertised, the following contracts be awarded to the low bidders meeting specifications as follows:

|             |  |           |
|-------------|--|-----------|
| 019-20      | Third Party Qualified Elevator Inspection Services<br>for Conveyance Systems<br>Responsible Office: Division of Maintenance and Operations |           |
|             | <u>Awardee</u><br>Allsafe Elevator Inspections, LLC, Baltimore, Maryland   | \$ 70,000 |
| 050B8400001 | Language Interpretation Services<br>Responsible Office: Office of Communications   |           |
|             | <u>Awardee</u><br>Language Line Services, Monterey, California   | \$300,000 |

|         |   |           |
|---------|---|-----------|
| 1057731 | Multi Agency Uniforms—Extension<br>Responsible Office: Department of Materials Management   |           |
|         | <u>Awardee</u><br>Chesapeake Uniform Rental, Inc., Baltimore, Maryland  | \$ 85,000 |
| 1081315 | Closed Captioning Services<br>Responsible Office: Office of Engagement, Innovation,<br>and Operations   |           |
|         | <u>Awardee</u><br>Azur CART & Captioning, LLC   | \$ 45,000 |
| 1100572 | Road Equipment Services/Snow Removal Contractors<br>Responsible Office: Division of Maintenance and Operations  |           |
|         | <u>Awardees</u> (See note on page 8)<br>Anderson Tree Service, Gaithersburg, Maryland<br>C & C Custom Lawncare, Inc., Mount Airy, Maryland<br>Consolidated Commercial Services, LLC, Silver Spring, Maryland<br>Double K Contractors, Inc., Damascus, Maryland<br>Kuhlman Lawn Service, LLC, Poolesville, Maryland<br>Lapinski's Landscaping, Inc., Ashton, Maryland<br>Monocacy Custom Services, Inc., Dickerson, Maryland<br>Newlawns, Inc., Woodsboro, Maryland<br>Sivert Enterprises, Inc., Laytonsville, Maryland<br>Total | \$500,000 |
| 151148  | Janitorial and Sanitation Supplies, Equipment, and Related<br>Services—Extension<br>Responsible Office: Department of Materials Management  |           |
|         | <u>Awardee</u><br>S. Freedman & Sons, Inc., Landover, Maryland  | \$ 98,900 |
| 16305   | Commission-Wide Uniforms<br>Responsible Office: Department of Facilities Management   |           |
|         | <u>Awardee</u><br>Unitec Distribution Systems, Inc.,* Westminster, Maryland   | \$429,544 |

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| 165-97                   | Food Service and Integrated Software—Extension<br>Responsible Office: Division of Food and Nutrition Services   |           |
|                          | <u>Awardee</u><br>Global Payments, Inc., Jeffersonville, Indiana  | \$100,000 |
| 200105                   | Technology Solutions Products and Services<br>Responsible Office: Department of Infrastructure and Operations   |           |
|                          | <u>Awardee</u><br>Amplified IT LLC, Norfolk, Virginia   | \$150,000 |
| JUST8511.2               | Purchase of Portable HEPA Air Cleaners<br>Responsible Office: Division of Maintenance and Operations  |           |
|                          | <u>Awardee</u><br>Sylvane, Inc., Roswell, Georgia   | \$291,000 |
| MO21-47001-<br>210000559 | Point to Point Services<br>Responsible Office: Department of Infrastructure and Operations  |           |
|                          | <u>Awardee</u><br>Verizon Business Network Services, Inc., Baltimore, Maryland  | \$ 35,000 |
| 1033.5                   | Legal Services for Special Education Related Issues—Extension<br>Responsible Office: Office of the General Counsel  |           |
|                          | <u>Awardees</u> (See note on page 8)<br>Carney, Kelehan, Bresler, Bennett & Scherr, LLP,<br>Columbia, Maryland<br>Miles & Stockbridge PC, Baltimore, Maryland<br>Pessin Katz Law, P.A., Towson, Maryland<br>Total | \$350,000 |
| 1143.5                   | Voluntary Defined Contribution Manager—Extension<br>Responsible Office: Office of Finance   |           |
|                          | <u>Awardee</u><br>Fidelity Investments, Boston, Massachusetts   | \$ 0      |

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|---------|---|-----------|
| 4047.9  | Flooring Materials<br>Responsible Office: Division of Maintenance and Operations<br><br><u>Awardees</u> (See note on page 8)<br>B&B Concepts,* Capitol Heights, Maryland<br>Capitol Building Supply, Inc., Manassas Park, Virginia<br>Continental Flooring Company, Scottsdale, Arkansas<br>L&R Enterprises, Inc., Hyattsville, Maryland<br>Total   | \$212,305 |
| 4062.11 | Musical Instruments, Furniture, and Equipment—Extension<br>Responsible Office: Office of Curriculum and Instructional Programs<br><br><u>Awardees</u> (See note on page 8)<br>B&H Foto Electronics Corporation, New York, New York<br>Guitar Center Stores, Inc., Frederick, Maryland<br>JKM Music Group, LLC, Rockville, Maryland<br>K&S Music, Inc., Berkeley Heights, New Jersey<br>L&L Music Wind Shop, Inc., Gaithersburg, Maryland<br>Lashof Violins, Gaithersburg, Maryland<br>Music is Elementary, Inc., Lynhurst, Ohio<br>National Educational Music Company, Mountainside, New Jersey<br>Peripole, Inc. Salem, Oregon<br>Shar Products Company, Ann Arbor, Michigan<br>Steve Weiss Music, Inc., Willow Grove, Pennsylvania<br>Washington Music Sales Center, Inc.,* Wheaton, Maryland<br>Wenger Corporation, Owatonna, Minnesota<br>West Music Company, Inc., Coralville, Iowa<br>Total | \$645,000 |
| 4112.7  | Batteries—Extension<br>Responsible Office: Department of Materials Management<br><br><u>Awardee</u><br>Daboter, Inc., Hollywood, Florida  | \$ 37,079 |
| 4342.2  | Investment Consultant Services—Extension<br>Responsible Office: Office of Finance<br><br><u>Awardee</u><br>NEPC, LLC, Boston, Massachusetts   | \$360,000 |

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|--------|---|-----------|
| 4347.2 | <p>Student Photography Services—Extension<br/>Responsible Office: Department of Materials Management</p> <p><u>Awardees</u> (See note on page 8)<br/>Barksdale School Portraits, Ashton, Pennsylvania<br/>Classic Photography and Imaging, Hanover, Maryland<br/>Freed Photography, Inc., Bethesda, Maryland<br/>Great American Photo, LLC,* Rockville, Maryland<br/>Jostens, Inc., Chester, Maryland<br/>Lifetouch National School Studios, Baltimore, Maryland<br/>Scherling Photography, LLC, Sterling, Virginia<br/>School Pictures, Inc., Columbia, Maryland<br/>Strawbridge Studios, Inc., Baltimore, Maryland<br/>Victor O’Neill Studios, McLean, Virginia<br/>Walsworth Year Books, Vienna, Virginia</p> <p>Total</p> | \$ 0      |
| 4382.1 | <p>Photography Services—Extension<br/>Responsible Office: Office of Communications</p> <p><u>Awardees</u> (See note on page 8)<br/>Gary A. Cameron, Silver Spring, Maryland<br/>Philip J. Fabrizio, North Potomac, Maryland<br/>Daniel E. Gross, Olney, Maryland<br/>Lisa Helfert, Silver Spring, Maryland<br/>Thomas Lynch, Jr., Laurel, Maryland<br/>Donovan Marks Photography, Rockville, Maryland<br/>Thomas E. Marvel, Montgomery Village, Maryland<br/>Peck Studios, Inc., Silver Spring, Maryland<br/>Raphael Charles Talisman, Hyattsville, Maryland</p> <p>Total</p>   | \$ 25,000 |
| 4454.1 | <p>Recovery and Academic Programs—Extension<br/>Responsible Office: Office of Student and Family Support<br/>and Engagement</p> <p><u>Awardees</u><br/>Family Services, Inc., Gaithersburg, Maryland</p>  | \$172,094 |

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| 4586.7 | Purchase of Printed Music—Extension<br>Responsible Office: Office of Curriculum and Instructional Programs                  |                |
|        | Awardees (See note on page 8)   |                |
|        | Guitar Center Stores, Inc., Frederick, Maryland   |                |
|        | Menchey Music Service, Inc., Hanover, Pennsylvania  |                |
|        | Shar Products Company, Ann Arbor, Michigan  |                |
|        | The Musical Source, Inc.,* Chantilly, Virginia  |                |
|        | Washington Music Sales Center, Inc.,* Wheaton, Maryland   |                |
|        | Total   | \$ 30,000      |
| 4897.1 | Oracle E-Business Suite Managed Support Services<br>Responsible Office: Office of Engagement, Innovation,<br>and Operations |                |
|        | <u>Awardee</u>  |                |
|        | Applications Software Technology, LLC, Naperville, Illinois   | \$ 99,420      |
| 7102.6 | Automotive Batteries<br>Responsible Office: Department of Transportation  |                |
|        | <u>Awardee</u>  |                |
|        | The Best Battery Company, Inc., Baltimore, Maryland   | \$125,000      |
| 7112.6 | Lawn Maintenance Equipment—Extension<br>Responsible Office: Division of Maintenance and Operations                          |                |
|        | <u>Awardees</u>   |                |
|        | C & C Custom Lawncare, Inc., Mount Airy, Maryland   | \$2,997        |
|        | Gaithersburg Farmers Supply, Inc., Gaithersburg, Maryland   | 156,100        |
|        | Gambrills Equipment Company, Inc., Severn, Maryland   | 82,934         |
|        | Security Equipment Company, Baltimore, Maryland   | <u>126,213</u> |
|        | Total   | \$368,244      |
| 7238.1 | Document Cameras—Extension<br>Responsible Office: Department of Technology Integration<br>and Support                       |                |
|        | <u>Awardee</u>  |                |
|        | IPEVO, Inc., Pleasanton, California   | \$ 50,000      |

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| 8002.1  | Special Education Services<br>Responsible Office: Department of Special Education  |                |
|         | <u>Awardee</u><br>Shared Support Maryland, Inc.  | \$237,590      |
| 9005.10 | Industrial and Technology Education Lumber—Extension<br>Responsible Office: Office of Teaching, Learning, and Schools  |                |
|         | <u>Awardees</u><br>Liberty Lumber & Supply Company, Baltimore, Maryland  | \$ 82,649      |
|         | The Mann and Parker Lumber Company, New Freedom, Pennsylvania  | <u>108,713</u> |
|         | Total  | \$191,362      |
| 9126.8  | Commercial Kitchen Equipment, Inspections, Preventive<br>Maintenance, Repairs and Replacements<br>Responsible Office: Division of Maintenance and Operations   |                |
|         | <u>Awardees</u> (See note on page 8)<br>ITW Food Equipment Group, LLC, Carol Stream, Illinois<br>(Local Affiliate: Baltimore, Maryland)<br>Total Kitchen Care, Millersville, Maryland<br>Weather Control, Inc., Alexandria, Virginia |                |
|         | Total  | \$100,000      |
| 9460.1  | Motor Oil, Lubricants, Grease and Related Items<br>Responsible Office: Department of Transportation  |                |
|         | <u>Awardees</u> (See note page 8)<br>Imonza, LLC, Woodbridge, Virginia<br>Tilley Chemical Company, Inc., Baltimore, Maryland   |                |
|         | Total  | \$600,000      |
| 9655.4  | On Call Electrical Services at Various Facilities<br>Responsible Office: Division of Construction Contracts Facilities<br>(Planned Life-cycle Asset Replacement)   |                |
|         | <u>Awardees</u> (See note page 8)<br>Altimate Electric Service Division LLC., Mount Airy, Maryland<br>Amber Enterprises, Inc.,* College Park, Maryland   |                |

|   |           |
|---|-----------|
| Lighting Maintenance Inc.,* Linthicum, Maryland             |           |
| Plexus Installations dba Plexus Group,* Baltimore, Maryland |           |
| Tex/Am Construction Co, Inc.,* Gaithersburg, Maryland       |           |
| Total   | \$150,000 |

TOTAL PROCUREMENT CONTRACTS \$25,000 OR MORE \$5,857,538

\* Denotes Minority-, Female-, or Disabled-owned Business

Note: Contract amounts will be based on individual requirements.

Formal bids and request for proposals (RFPs) were obtained and evaluated by the Procurement Unit, Department of Materials Management, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in Procurement Unit files. Summary information about vendors that receive payments of \$25,000 or more during a fiscal year, July 1 through June 30 of the following year, is available in the Funding Accountability and Transparency [database](#) on the Montgomery County Public Schools website. The information identifying vendors by names and locations is the information submitted on the Internal Revenue Service Form W-9 with local affiliates noted as applicable.

JRS:MBM:DGT:EM:ESD:amd

Attachment



Bid Activity Report  
December 3, 2020

| BID No.              | BID NAME  | No. of Vendors Mailed                                | No. MFD Vendors Mailed | Total No. of Bids Received | Total No. of MFD Bids Received | Total No. of Bids Awarded | Total No. of MFD Contracts Awarded |
|----------------------|---|--|------------------------|----------------------------|--------------------------------|---------------------------|------------------------------------|
| 019-20               | Third Party Qualified Elevator Inspection Services for Conveyance Systems     | N/A Prince George's County Public Schools Contract   |                        |                            |                                |                           |                                    |
| 050B840001           | Language Interpretation Services  | N/A  |                        |                            |                                |                           |                                    |
| 1057731              | Multi Agency Uniforms—Extension   | N/A Montgomery County Government Contract            |                        |                            |                                |                           |                                    |
| 1081315              | Closed Captioning Services  | N/A  |                        |                            |                                |                           |                                    |
| 1100572              | Road Equipment Services/Snow Removal Contractors                              | N/A Montgomery County Contract                       |                        |                            |                                |                           |                                    |
| 151148               | Janitorial and Sanitation Supplies, Equipment, and Related Services—Extension | N/A  |                        |                            |                                |                           |                                    |
| 16305                | Commission-Wide Uniforms  | N/A Washington Suburban Sanitary Commission Contract |                        |                            |                                |                           |                                    |
| 165-97               | Food Service Integrated Software—Extension                                    | 38   | 0                      | 6                          | 0                              | 1                         | 0                                  |
| 200105               | Technology Solutions Products and Services                                    | N/A  |                        |                            |                                |                           |                                    |
| 9000095              | Purchase of Air Purifiers   | 9  | 2                      | 3                          | 1                              | 1                         | 0                                  |
| JUST8511.2           | Purchase of Portable HEPA Air Cleaners  | N/A  |                        |                            |                                |                           |                                    |
| MO21-47001-210000559 | Point to Point Services   | N/A  |                        |                            |                                |                           |                                    |
| 1033.5               | Legal Services for Special Education Related Issues—Extension                 | 11   | 0                      | 4                          | 0                              | 3                         | 0                                  |
| 1143.5               | Voluntary Defined Contribution Manager—Extension                              | 18   | 0                      | 6                          | 0                              | 1                         | 0                                  |
| 4047.9               | Flooring Materials  | 10   | 5                      | 6                          | 2                              | 2                         | 1                                  |

Bid Activity Report  
December 3, 2020

| BID No. | BID NAME  | No. of Vendors Mailed | No. MFD Vendors Mailed | Total No. of Bids Received | Total No. of MFD Bids Received | Total No. of Bids Awarded | Total No. of MFD Contracts Awarded |
|---------|---|-----------------------|------------------------|----------------------------|--------------------------------|---------------------------|------------------------------------|
| 4062.11 | Musical Instruments, Furniture, and Equipment—Extension | 26                    | 6                      | 15                         | 5                              | 14                        | 1                                  |
| 4112.7  | Batteries—Extension                                     | 43                    | 17                     | 11                         | 5                              | 1                         | 0                                  |
| 4342.2  | Investment Consultant Services—Extension                | 24                    | 0                      | 6                          | 0                              | 1                         | 0                                  |
| 4347.2  | Student Photography Services—Extension                  | 12                    | 1                      | 12                         | 1                              | 11                        | 1                                  |
| 4382.1  | Photography Services—Extension                          | 15                    | 3                      | 12                         | 3                              | 9                         | 0                                  |
| 4454.1  | Recovery and Academic Program—Extension                 | N/A                   |                        |                            |                                |                           |                                    |
| 4586.7  | Purchase of Printed Music—Extension                     | 9                     | 3                      | 6                          | 2                              | 5                         | 2                                  |
| 4897.1  | Oracle E-Business Suite Managed Support Services        | N/A                   |                        |                            |                                |                           |                                    |
| 7055.15 | Purchase of New Buses—Extension                         | 9                     | 2                      | 3                          | 1                              | 1                         | 0                                  |
| 7102.6  | Automotive Batteries                                    | 4                     | 1                      | 4                          | 1                              | 1                         | 0                                  |
| 7112.6  | Lawn Maintenance Equipment—Extension                    | 21                    | 1                      | 7                          | 0                              | 4                         | 0                                  |
| 7195.4  | Computer Supplies                                       | 29                    | 16                     | 8                          | 4                              | 5                         | 3                                  |
| 7238.1  | Document Cameras—Extension                              | N/A                   |                        |                            |                                |                           |                                    |
| 8002.1  | Special Education Services                              | N/A                   |                        |                            |                                |                           |                                    |
| 9005.10 | Industrial and Technology Education Lumber—Extension    | 12                    | 2                      | 2                          | 0                              | 2                         | 0                                  |

Bid Activity Report  
December 3, 2020

| BID No. | BID NAME  | No. of Vendors Mailed | No. MFD Vendors Mailed | Total No. of Bids Received | Total No. of MFD Bids Received | Total No. of Bids Awarded | Total No. of MFD Contracts Awarded |
|---------|---|-----------------------|------------------------|----------------------------|--------------------------------|---------------------------|------------------------------------|
| 9126.8  | Commercial Kitchen Equipment, Inspections, Preventive Maintenance, Repairs and Replacements | 6                     | 1                      | 3                          | 0                              | 1                         | 0                                  |
| 9460.1  | Motor Oil, Lubricants, Grease and Related Items   | 6                     | 1                      | 1                          | 0                              | 2                         | 0                                  |
| 9464.1  | Filters, Air and HVAC   | 7                     | 1                      | 2                          | 1                              | 2                         | 1                                  |
| 9655.4  | On Call Electrical Services at Various Facilities   | 25                    | 9                      | 10                         | 7                              | 5                         | 4                                  |