

Office of the Superintendent of Schools
MONTGOMERY COUNTY PUBLIC SCHOOLS
Rockville, Maryland

February 6, 2024

APPROVED BY BOARD

MEMORANDUM

To: Members of the Board of Education
From: Monique T. Felder, Interim Superintendent of Schools
Subject: Procurement Contracts of \$25,000 or More

WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; now therefore it be

Resolved, That having been duly advertised, the following contracts be awarded to the most responsive and responsible bidders or offerors meeting specifications as follows:

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| MPS208007 | Wipes for Transportation—Extension Responsible Office: Office of District Operations—Department of Transportation Description: This is an award of contract for the purchase of disposable paper wipes for the Department of Transportation. Re-awarded to new vendor due to price change. | |
| | <u>Awardee:</u> S Freedman & Sons, Inc., Landover, Maryland | \$161,250 |
| S19-039 | Horizontal Engineering, Architecture/Engineering Design, Construction Management, and Transportation Planning Responsible Office: Office of Facilities Management Description: This is a new bridge contract through Prince George's County Public Schools (PGCPS) for the planning, design, engineering, landscape architecture, and program development for construction of small and accessible outdoor classrooms. | |
| | <u>Awardee:</u> The Low Impact Development Center, Inc., Beltsville, Maryland | \$100,000 |

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| 019-20 | <p>Third Party Qualified Elevator Inspection Services for Conveyance Systems—Extension Responsible Office: Office of Facilities Management—Division of Maintenance and Operations Description: This is an extension of the annual bridge contract through PGCPs for the purpose of third-party elevator inspection services.</p> <p><u>Awardee:</u> Allsafe Elevator Inspections, LLC, Baltimore, Maryland</p> | \$70,000 |
| 050B8400001 | <p>Language Interpretation Services Responsible Office: Office of Communications Description: Request for approval of additional funds under an existing bridge contract through the state of Maryland to provide telephonic interpretation services for parents of Montgomery County Public Schools (MCPS) students.</p> <p><u>Awardee:</u> Language Line Services, Inc., Monterey, California</p> | \$381,547 |
| 1029539 | <p>Radio System Infrastructure Modernization—Extension Responsible Offices: Office of District Operations—Office of Systemwide Safety and Emergency Management Description: This is an extension of the bridge contract through Montgomery County Government for the purchase of emergency radios to allow better communication with first responders.</p> <p><u>Awardee:</u> Motorola Solutions, Inc., Chicago, Illinois Local Affiliate: Linthicum Heights, Maryland</p> | \$200,000 |
| 1113122 | <p>Inspection, Repair, Maintenance and Installation of Electronic Security Systems—Extension Responsible Office: Office of District Operations—Department of Transportation Description: This is an extension of the bridge contract through Montgomery County Government for the installation of security systems (gates) for the Department of Transportation.</p> <p><u>Awardee:</u> EAI Security Systems, Rockville, Maryland</p> | \$50,000 |

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| 22MISC2 | <p>Contract Service Agencies for Special Education—Extension Responsible Offices: Office of the Chief Academic Officer—Office of Special Education Description: This is an extension of the bridge contract through Frederick County Public Schools to supplement service vacancies in the Office of Special Education.</p> <p><u>Awardees:</u> (See note on page 8) Best Life Therapy, LLC, * Bridgeport, West Virginia Maxim Healthcare Services Holdings, Inc., Columbia, Maryland Milestone Therapeutic Services, Inc., * Washington, DC New Directions Solutions, LLC, dba ProCare Therapy, Peachtree Corners, Georgia Progressus Therapy LLC, Doylestown, Pennsylvania Soliant Health, Inc, Peachtree Corners, Georgia Strides Therapy LLC, * Davidsonville, Maryland Sunbelt Staffing LLC, Oldsmar, Florida Total</p> | \$500,000 |
| 230105 | <p>Technology Solutions, Products, and Services Responsible Offices: Office of the Chief Academic Officer—Office of Curriculum and Instructional Programs Description: This is a request for approval of additional funding under an existing bridge contract through TIPS USA to provide a learning solution that supports MCPS high school teachers with up-to-date assessments.</p> <p><u>Awardee:</u> IXL Learning, Inc., San Mateo, California</p> | \$202,658 |
| 3005.1 | <p>Piano Tuning Responsible Office: Office of the Chief Academic Officer—Department of Pre-K–12 Curriculum Description: This is a contract for piano tuning services, as needed.</p> <p><u>Awardees:</u> Normoyle, Richard M, Poolesville, Maryland PittsPiano LLC, Greenbelt, Maryland Total</p> | \$39,750 |

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| 4063.14 | <p>Art Tools and Supplies Responsible Office: Office of District Operations—Department of Materials Management Description: This is a new contract to multiple awardees for the purchase of art tools and supplies that are stocked in the MCPS warehouse.</p> <p><u>Awardees:</u> Blick Art Materials, LLC, Galesburg, Illinois Cascade School Supplies, North Adams, Massachusetts DGS Educational Products, Delray Beach, Florida National Art & School Supplies, Rahway, New Jersey Pyramid Paper Company, Tampa, Florida School Specialty, Inc., Appleton, Wisconsin Local Affiliate: Gaithersburg, Maryland</p> <p>Total</p> | \$652,300 |
| 4081.11 | <p>Art Equipment Responsible Office: Office of Curriculum and Instructional Programs—Department of Pre-K–12 Curriculum and Districtwide Programs Description: This is a new contract to multiple awardees for the purchase of art equipment used with the art curriculum by staff and students.</p> <p><u>Awardees:</u> Blick Art Materials, LLC, Galesburg, Illinois Midwest Shop Supplies Inc., Sioux City, Iowa Nasco, Fort Atkinson, Wisconsin Pyramid School Products, Tampa, Florida Sheffield Pottery Inc., Sheffield, Massachusetts</p> <p>Total</p> | \$466,923 |
| 4586.8 | <p>Purchase of Printed Music—Extension Responsible Office: Office of Curriculum and Instructional Programs—Department of Pre-K–12 Curriculum and Districtwide Programs Description: This is an extension of the contract for the purchase of printed music for orchestra, band, and chorus.</p> <p><u>Awardees:</u> Guitar Center Stores, Inc., Frederick, Maryland Luck’s Music Library, Madison Heights, Michigan Stanton’s Sheet Music, Inc., Columbus, Ohio</p> <p>Total</p> | \$30,000 |

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| 4988.1 | <p>Crisis Management and Communications Support—Extension Responsible Office: Office of Communications Description: This is an extension of the contract for an experienced crisis communication strategist to provide strategic communications support to MCPS.</p> <p><u>Awardee:</u> Precision Strategies, LLC, Washington, DC</p> | \$105,000 |
| 4993.1 | <p>Psychological Assessment Materials Responsible Office: Office of School Support and Well-Being—Office of Well-Being, Learning, and Achievement Description: This is a new contract to multiple awardees for psychological assessments material. Each vendor sells unique instruments used regularly by psychologists serving students from birth to adulthood providing online scoring software unique to their assessment tools that are crucial for completing their legally mandated assessments.</p> <p><u>Awardees:</u> MultiHealth Systems, Inc., N. Tonawanda, New York Psychological Assessment Resources, dba PAR, Inc., Lutz, Florida Riverside Assessments, LLC, Itasca, Illinois Western Psychological Services, Torrance, California Total</p> | \$160,000 |
| 7185.1 | <p>Transportation for Medically Fragile Students Responsible Office: Office of District Operations—Department of Transportation Description: This is a contract award for medically trained technicians to provide transportation for medically fragile students, as necessary.</p> <p><u>Awardee:</u> Para-Med Medical Transport, Rockville, Maryland</p> | \$115,000 |
| 9005.11 | <p>Industrial and Technology Education Lumber Responsible Offices: Office of the Chief Academic Officer—Office of Curriculum and Instructional Programs Description: This is a new contract for the purchase of lumber used in industrial and technology education programs.</p> <p><u>Awardee:</u> Liberty Lumber & Supply Co., Baltimore, Maryland</p> | \$355,616 |

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| 9008.10 | <p>Glass and Glazing Materials—Extension Responsible Office: Office of Facilities Management—Division of Maintenance and Operations Description: This is an extension of the annual contract for the purchase of glass, glazing, mirrors, and polycarbonate used in restrooms, showcases, and windows in all MCPS buildings.</p> <p><u>Awardees:</u> (See note on page 8) Glass Distributors, Inc., * Bladensburg, Maryland Polymershapes Holdings, Inc., Charlotte, North Carolina Local Affiliate: Jessup, Maryland Total</p> | \$175,000 |
| 9159.7 | <p>Doors and Window Replacement at Various Facilities—Extension Responsible Office: Office of Facilities Management—Division of Design and Construction Description: This is an extension of the annual contract for door and window replacements.</p> <p><u>Awardee:</u> Metro Metal Services, Inc., Flintstone, Maryland</p> | \$950,000 |
| 9161.6 | <p>Field Renovation at Various Locations Responsible Office: Office of Facilities Management—Division of Design and Construction Description: This is a new contract for field renovations at various facilities.</p> <p><u>Awardee:</u> Walker Willis Corp., Sandy Spring, Maryland</p> | \$400,000 |
| 9397.7 | <p>Fire Alarm, Sprinkler Systems Inspections/Testing and Services/Repairs—Extension Responsible Office: Office of Facilities Management—Division of Sustainability and Compliance Description: This is an extension of the contract for fire alarm, sprinkler system inspections/testing and service/repairs.</p> <p><u>Awardees:</u> Anne Arundel Fire Inspection, Inc., Glen Burnie, Maryland DG Investment Intermediate Holdings 2, Inc., Schaumburg, Illinois, Local Affiliate: Manassas, Virginia Johnson Controls US Holdings, LLC, Milwaukee, Wisconsin, Local Affiliate: Linthicum Heights, Maryland Total</p> | \$950,000 |

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| 9404.6 | <p>Water Treatment Supplies, Equipment and Chemicals—Extension Responsible Office: Office of Facilities Management—Division of Maintenance and Operations Description: This is an extension of the contract to purchase water treatment supplies, equipment, and chemicals.</p> <p><u>Awardees:</u> (See note on page 8) Southern Air, Inc., Lynchburg, Virginia Tricon Chemical Corp., * Forestville, Maryland Total</p> | \$260,000 |
| 9655.4 | <p>On Call Electrical Services at Various Facilities—Extension Responsible Office: Office of Facilities Management—Division of Design and Construction Description: This is an extension of the contract to provide on call electrical services at various facilities.</p> <p><u>Awardees:</u> (See note on page 8) Altimate Electric, Inc., Mount Airy, Maryland Amber Enterprises, Inc., * College Park, Maryland Lighting Maintenance, Inc., * Linthicum, Maryland Plexus Installations, Inc., * Baltimore, Maryland Tex/Am Construction Co., Inc., * Gaithersburg, Maryland Total</p> | \$950,000 |
| 9730.2 | <p>Roofing Maintenance Programs at Various Facilities with Vegetative Roofs—Extension Responsible Office: Office of Facilities Management—Division of Sustainability and Compliance Description: This is an extension of the contract for roofing maintenance programs at facilities with vegetative roofs.</p> <p><u>Awardee:</u> (See note on page 8) Interstate Corporation, Inc., * Gaithersburg, Maryland</p> | \$860,000 |
| 9753.1 | <p>Public Safety Radio Amplification System Inspection/Testing and Services/Repair—Extension Responsible Office: Office of Facilities Management—Division of Sustainability and Compliance Description: This is an extension of the contract for annual inspections, testing, and service of public safety radio systems in schools and offices in compliance with Montgomery County Code requirements.</p> <p><u>Awardee:</u> Mobile Communications America, Inc., Manassas, Virginia</p> | \$171,000 |

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| 9801.1 | <p>Athletics Website and Technology Platform Responsible Office: Office of Well-Being, Learning, and Achievement—Department of Athletics Description: This is a new contract to provide a comprehensive website and technology platform for the MCPS interscholastic athletics program.</p> <p><u>Awardee:</u> Distributed Website Corporation dba rSchoolToday–VNN, Tampa, Florida</p> | \$40,000 |
| TOTAL PROCUREMENT CONTRACTS \$25,000 OR MORE | | \$8,346,044 |

* Denotes Minority-, Female-, or Disabled-owned Business

Note: Contract amounts will be based on individual requirements.

Formal bids and request for proposals (RFPs) were obtained and evaluated by the Division of Procurement, Office of Finance, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in Division of Procurement files. Summary information about vendors that receive payments of \$25,000 or more during a fiscal year, July 1 through June 30 of the following year, is available in the Funding Accountability and Transparency database on the Montgomery County Public Schools website. The information identifying vendors by names and locations is the information submitted on the Internal Revenue Service Form W-9 with local affiliates noted as applicable.

MBM:MBH:RR:amd

Attachment

Bid Activity Report
February 6, 2024

Attachment

| BID/RFP No. | BID/RFP NAME | No. of Vendors Mailed | No. MFD Vendors Mailed | Total No. of Bids Received | Total No. of MFD Bids Received | Total No. of Bids Awarded | Total No. of MFD Contracts Awarded |
|-------------|---|---|------------------------|----------------------------|--------------------------------|---------------------------|------------------------------------|
| MPS208007 | Wipes for Transportation—Extension | 15 | 8 | 4 | 1 | 1 | 0 |
| S19-039 | Horizontal Engineering, Architecture/Engineering Design, Construction Management, and Transportation Planning | Bridge through Prince George's County Public Schools | | | | | |
| 019-20 | Third Party Qualified Elevator Inspection Services for Conveyance Systems—Extension | Bridge through Prince George's County Public Schools | | | | | |
| 050B8400001 | Language Interpretation Services | Bridge through the State of Maryland | | | | | |
| 1029539 | Radio System Infrastructure Modernization—Extension | Bridge through Montgomery County Government | | | | | |
| 1113122 | Inspection, Repair, Maintenance and Installation of Electronic Security Systems—Extension | Bridge through Montgomery County Government | | | | | |
| 22MISC2 | Contract Service Agencies for Special Education—Extension | Bridge through Frederick County Public Schools | | | | | |
| 230105 | Technology Solutions, Products, and Services | Bridge through TIPS USA | | | | | |
| 3005.1 | Piano Tuning | N/A | | | | | |
| 39-0358-000 | Installation of Playground Equipment—Extension | Bridge through Maryland National Capital Park and Planning Commission | | | | | |
| 4022.8 | On-Call Painting Services for Various Facilities—Extension | 14 | 10 | 6 | 6 | 4 | 4 |
| 4035.8 | HVAC/Refrigeration Equipment and Parts—Extension | 22 | 3 | 12 | 1 | 7 | 0 |
| 4063.14 | Art Tools and Supplies | 10 | 7 | 6 | 2 | 6 | 0 |
| 4081.11 | Art Equipment | 10 | 1 | 5 | 0 | 5 | 0 |

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February 6, 2024

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| BID/RFP No. | BID/RFP NAME | No. of Vendors Mailed | No. MFD Vendors Mailed | Total No. of Bids Received | Total No. of MFD Bids Received | Total No. of Bids Awarded | Total No. of MFD Contracts Awarded |
|-------------|--|-----------------------|------------------------|----------------------------|--------------------------------|---------------------------|------------------------------------|
| 4586.8 | Purchase of Printed Music—Extension | 12 | 3 | 4 | 0 | 3 | 0 |
| 4988.1 | Crisis Management and Communications Support—Extension | | | | N/A | | |
| 4993.1 | Psychological Assessment Materials | | | | N/A | | |
| 7185.1 | Transportation for Medically Fragile Students | | | | N/A | | |
| 9005.11 | Industrial and Technology Education Lumber | 12 | 2 | 1 | 0 | 1 | 0 |
| 9008.10 | Glass and Glazing Materials—Extension | 9 | 2 | 2 | 1 | 2 | 1 |
| 9159.7 | Doors and Window Replacement at Various Facilities—Extension | 19 | 9 | 1 | 0 | 1 | 0 |
| 9161.6 | Field Renovation at Various Locations | 56 | 8 | 1 | 0 | 1 | 0 |
| 9340.7 | Hot Mix Asphalt Replacement at Various Locations—Extension | 15 | 4 | 5 | 2 | 5 | 2 |
| 9397.7 | Fire Alarm, Sprinkler Systems Inspections/Testing and Services/Repairs—Extension | 36 | 8 | 8 | 0 | 3 | 0 |
| 9404.6 | Water Treatment Supplies, Equipment, and Chemicals—Extension | 9 | 3 | 4 | 1 | 2 | 1 |
| 9655.4 | On Call Electrical Services at Various Facilities—Extension | 25 | 9 | 10 | 7 | 5 | 4 |
| 9730.2 | Roofing Maintenance Programs at Various Facilities with Vegetative Roofs—Extension | 11 | 1 | 2 | 1 | 1 | 1 |
| 9745.2 | Masonry, Waterproofing, Retaining Walls and Similar Repairs & Replacements at Various Facilities—Extension | 27 | 13 | 3 | 2 | 3 | 2 |

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February 6, 2024

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| BID/RFP No. | BID/RFP NAME | No. of Vendors Mailed | No. MFD Vendors Mailed | Total No. of Bids Received | Total No. of MFD Bids Received | Total No. of Bids Awarded | Total No. of MFD Contracts Awarded |
|-------------|---|-----------------------|------------------------|----------------------------|--------------------------------|---------------------------|------------------------------------|
| 9753.1 | Public Safety Radio Amplification System Inspection/Testing and Services/Repair—Extension | 15 | 0 | 3 | 0 | 1 | 0 |
| 9801.1 | Athletics Website and Technology Platform | 6 | 0 | 3 | 0 | 1 | 0 |