


Office of the Superintendent of Schools  
MONTGOMERY COUNTY PUBLIC SCHOOLS  
Rockville, Maryland

November 10, 2020

MEMORANDUM

To: Members of the Board of Education  
From: Jack R. Smith, Superintendent of Schools   
Subject: Procurement Contracts of \$25,000 or More

WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; and

Resolved, That having been duly advertised, the following contracts be awarded to the low bidders meeting specifications as follows:

AER-1718	Reconditioning of Athletic Equipment and Helmet Recertification Responsible Office: Office of Teaching, Learning, and Schools	
	<u>Awardee</u> Riddell All American Sports Corporation, Elyria, Ohio	\$ 90,000
19CM-012	Football Equipment Reconditioning Responsible Office: Office of Teaching, Learning and Schools	
	<u>Awardee</u> Kranos Corporation, Easton, Pennsylvania	\$ 60,000
4400008093	Job Order Construction Services—Extension Responsible Office: Division of Construction, Contracts Office/Planned Life-cycle Asset Replacement	
	<u>Awardee</u> Centennial Contractors Enterprises, Inc., Reston, Virginia	\$800,000

79.18.B5	E-Rate Consulting Services—Extension Responsible Office: Department of Infrastructure and Operations	
	<u>Awardee</u>	
	Funds For Learning, LLC, Edmond, Oklahoma	\$ 58,000
1139.4	Actuarial Consulting Services—Extension Responsible Office: Office of the Chief Financial Officer	
	<u>Awardee</u>	
	Gabriel, Roeder, Smith & Company, Chicago, Illinois	\$ 81,955
4042.7	Boiler Supplies and Associated Materials—Extension Responsible Office: Division of Maintenance	
	<u>Awardees</u> (See note on page 6)	
	Aireco, Timonium, Maryland	
	Best Plumbing Specialties, Inc., Myersville, Maryland	
	Capp, Inc., Clifton Heights, Pennsylvania	
	Noland Company, Manassas, Virginia	
	Southern Utilities Company, Inc., Gaithersburg, Maryland	
	Total	\$185,250
4257.1	Subscription for Professional Training and Consulting Services Responsible Office: Department of Technology Integration and Support	
	<u>Awardee</u>	
	Northwest Evaluation Association, Portland, Oregon	\$115,000
4287.1	College Readiness Assessment Programs—Extension Responsible Office: Department of College and Career Readiness and Districtwide Programs	
	<u>Awardees</u> (See note on page 6)	
	College Entrance Examination Board, Princeton, New Jersey	
	ACT, Inc., Iowa City, Iowa	
	Total	\$630,000

4403.1	STEM Programs Responsible Office: Office of Teaching, Learning, and Schools	
	<u>Awardee</u> MOCO KIDSCO, Inc., Bethesda, Maryland	\$446,758
4455.1	Enterprise Resource Planning Software & Implementation Services Responsible Office: Office of the Chief of Staff	
	<u>Awardee</u> Applications Software Technology, LLC, Naperville, Illinois	\$952,360
4548.1	School Based Mental Health Services for Students Responsible Office: Office of Student and Family Support and Engagement	
	<u>Awardee</u> Jewish Social Service Agency, Rockville, Maryland	\$234,004
4549.1	Project GLAD Training Responsible Office: Department of Prekindergarten-12 Curriculum	
	<u>Awardee</u> Be GLAD, LLC, San Jose, California	\$167,500
4550.1	Professional Services at St. Francis Non-Public School Responsible Office: Division of CARES Act, Early Childhood, and Title I	
	<u>Awardee</u> Catapult Learning, LLC, Camden New Jersey	\$ 65,000
4919.1	ACES Career Readiness/STEM Project—Extension Responsible Office: Office of Student and Family Support and Engagement	
	<u>Awardees</u> (See note on page 6) Montgomery College, Rockville, Maryland The Universities at Shady Grove, Rockville, Maryland Total	\$354,000

8001.1	Special Education Student Services—Extension Responsible Office: Department of Special Education	
	<u>Awardee</u> Shared Support Maryland, Inc., Baltimore, Maryland	\$140,724
9096.6	Additional Corridor and Athletic Lockers for Various Facilities—Extension Responsible Office: Division of Construction, Contracts Office/PLAR	
	<u>Awardee</u> Steel Products, Inc., Rockville, Maryland	\$800,000
9099.6	Security and Public Address Systems Installation and Cabling at Various Locations Responsible Office: Department of Facilities Management	
	<u>Awardee</u> East West Telecommunications, Inc.,* Gaithersburg, Maryland	\$560,000
9115.11	Frozen Potatoes—Extension Responsible Office: Division of Food and Nutrition Services	
	<u>Awardee</u> McCain Foods USA, Inc., Oakbrook Terrace, Illinois	\$938,105
9183.6	Waste Compactor Replacements at Various Facilities—Extension Responsible Office: Division of Construction, Contracts Office/PLAR	
	<u>Awardees</u> (See note on page 5)	
	Big Stuff, Inc., Capitol Heights, Maryland Total	\$100,000
9201.6	Diploma and Certificate Covers Responsible Office: Office of Teaching, Learning, and Schools	
	<u>Awardee</u> Josten's, Inc., Minneapolis, Minnesota, (Local Affiliate: Chester, Maryland)	\$ 43,460

9364.6	Line Painting of Asphalt Parking Lots at Various Locations—Extension Responsible Office: Division of Construction, Contracts Office/PLAR	
	<u>Awardee</u> Colossal Contractors, Inc., Burtonsville, Maryland	\$350,000
9433.3	Water Treatment Equipment—Extension Responsible Office: Division of Maintenance	
	<u>Awardee</u> Southern Air, Inc., Lynchburg, Virginia	\$ 50,000
9449.1	Generators Inspection, Testing, Preventive Maintenance and Repair Services—Extension Responsible Office: Division of Maintenance	
	<u>Awardees</u> Combustioneer Corporation, Lanham, Maryland	\$ 30,000
	Johnson & Towers, Inc., Baltimore, Maryland	<u>220,000</u>
	Total	\$250,000
9706.4	Athletic Grass Field Maintenance at Various Locations—Extension Responsible Office: Office of Teaching, Learning, and Schools	
	<u>Awardees</u> Andrew Hyman Maintenance, Boyds, Maryland	\$ 50,000
	BrightView Holdings, Inc., Atlanta, Georgia	300,000
	E & E Maya Landscaping Sport Field Service, LLC,* Ashton, Maryland	50,000
	Game Day, Inc., Chantilly, Virginia	200,000
	Greenskeeper Landscaping & Lawn Management, Inc.,* Fulton, Maryland	25,000
	Outdoor Home Services Holdings, LLC, Memphis, Tennessee	25,000
	R.T. MacKenzie, Inc., Jessup, Maryland	<u>25,000</u>
	Total	\$675,000

9740.2	Kitchen Servery Replacement—Extension Responsible Office: Division of Construction, Contracts Office/PLAR	
	<u>Awardee</u> Singer Equipment Company, Inc., Belcamp, Maryland	\$300,000
9743.1	On Call Roof Inspection and Repair Services—Extension Responsible Office: Division of Construction, Contracts Office/PLAR	
	<u>Awardees</u> (See note on this page) Interstate Corporation,* Gaithersburg, Maryland Orndorff & Spaid, Inc, Beltsville, Maryland Total	\$975,000
TOTAL PROCUREMENT CONTRACTS \$25,000 OR MORE		\$9,422,116

\* Denotes Minority-, Female-, or Disabled-owned Business

Note: Contract amounts will be based on individual requirements.

Formal bids and request for proposals (RFPs) were obtained and evaluated by the Procurement Unit, Department of Materials Management, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in Procurement Unit files. Summary information about vendors that receive payments of \$25,000 or more during a fiscal year, July 1 through June 30 of the following year, is available in the Funding Accountability and Transparency [database](#) on the Montgomery County Public Schools website. The information identifying vendors by names and locations is the information submitted on the Internal Revenue Service Form W-9 with local affiliates noted as applicable.

JRS:MBM:DGT:EM:ESD:amd

Attachment

Bid Activity Report  
November 10, 2020

BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
AER-1718	Reconditioning of Athletic Equipment and Helmet Recertification	N/A Charles County Public Schools Contract					
19CM-012	Football Equipment Reconditioning	N/A Anne Arundel County Public Schools Contract					
4400008093	Job Order Construction (JOC) Services—Extension	N/A Fairfax County Contract					
79.18.B5	E-Rate Consulting Services—Extension	N/A Howard County Public Schools Contract					
1139.4	Actuarial Consulting Services—Extension	11	0	5	0	1	0
4042.7	Boiler Supplies and Associated Materials—Extension	9	1	4	0	5	0
4257.1	Subscription for Professional Training and Consulting Services	N/A					
4287.1	College Readiness Assessment Programs—Extension	N/A					
4403.1	STEM Programs	3	0	5	0	1	0
4455.1	Enterprise Resource Planning Software & Implementation Services	N/A					
4548.1	School-based Mental Health Services for Students	27	2	5	2	1	0
4549.1	Project GLAD Training	N/A					
4550.1	Professional Services at St. Francis Non Public School	N/A					
4919.1	ACES Career Readiness/STEM Project—Extension	N/A					
8001.1	Special Education Student Services—Extension	N/A					

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9096.6	Additional Corridor and Athletic Lockers for Various Facilities—Extension	12	7	2	2	1	1
9099.6	Security and Public Address Systems Installation and Cabling at Various Locations	9	1	2	1	1	1
9115.11	Frozen Potatoes—Extension	15	1	3	0	1	0
9183.6	Waste Compactor Replacements at Various Facilities—Extension	10	0	2	0	1	0
9201.6	Diploma and Certificate Covers	25	6	6	0	1	0
9364.6	Line Painting of Asphalt Parking Lots at Various Locations—Extension	27	15	3	3	1	1
9433.3	Water Treatment Equipment—Extension	3	0	1	0	1	0
9449.1	Generators Inspection, Testing, Preventive Maintenance and Repair Services—Extension	8	0	3	0	2	0
9706.4	Athletic Grass Field Maintenance at Various Locations—Extension	19	2	6	1	8	2
9740.2	Kitchen Servery Replacement—Extension	31	9	3	0	1	0
9743.1	On Call Roof Inspection and Repair Services—Extension	11	0	2	0	2	1