

Office of the Superintendent of Schools
MONTGOMERY COUNTY PUBLIC SCHOOLS
Rockville, Maryland

January 13, 2022

MEMORANDUM

APPROVED BY BOARD

To: Members of the Board of Education
From: Monifa B. McKnight, Interim Superintendent of Schools
Subject: Procurement Contracts of \$25,000 or More



WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; and

WHEREAS, It is recommended that RFP No. MO22-47001-2200000537, Point to Point Services be rejected due to non-competitive offers; and

WHEREAS, It is recommended that RFP No. MO22-47002-2200001676, Point to Point Services be rejected due to non-competitive offers; now therefore be

Resolved, That RFP No. MO22-47001-22000537, Point to Point Services be rejected due to non-competitive offers; and

Resolved, That RFP No. MO22-47002-2200001676, Point to Point Services be rejected; and be it further

Resolved, That having been duly advertised, the following contracts be awarded to the low bidders meeting specifications as follows:

| | | |
|---------|--|-----------|
| 019-20 | Third Party Qualified Elevator Inspection Services for Conveyance Systems Responsible Office: Division of Maintenance and Operations | |
| | <u>Awardee</u> Allsafe Elevator Inspections, LLC, Baltimore, Maryland | \$ 70,000 |
| 1008316 | Engineering Services for Stormwater Management Facility Inspections Responsible Office: Division of Sustainability and Compliance | |
| | <u>Awardee</u> Stormwater Maintenance, LLC, Sparks, Maryland | \$ 75,000 |

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|--------------------|---|-----------|
| 1088536 | Cooperative Purchase of Road Deicing Salt—Extension Responsible Office: Division of Maintenance and Operations | |
| | <u>Awardee</u> Montgomery County Government, Maryland, Rockville, Maryland | \$366,300 |
| 200105 | Technology Solutions Products and Services—Extension Responsible Office: Department of Infrastructure and Operations | |
| | <u>Awardee</u> Amplified IT, LLC, Norfolk, Virginia | \$ 25,000 |
| 2022005- PW-P | Uniforms Responsible Office: Department of Materials Management | |
| | <u>Awardee</u> Chesapeake Uniform Rental, Inc., Baltimore, Maryland | \$ 85,000 |
| JBO-703- 190-07 | Field Trip Transportation Services Responsible Office: Department of Materials Management | |
| | <u>Awardee</u> Rill's Bus Service, Westminster, Maryland Paul D. Rill, Westminster, Maryland Total | \$100,000 |
| 1063.6 | Speech Language Services for Students with Disabilities Responsible Office: Office of Special Education | |
| | <u>Awardees</u> (See note on 5) Advanced Medical Personnel Services, Inc., Port Orange, Florida Cross Country Staffing, Inc., Boca Raton, Florida Cumberland Therapy Services, LLC, Lafayette, Colorado EBS Healthcare, Inc., West Chester, Pennsylvania Invo Healthcare Associates, LLC, Jamison, Pennsylvania National Speech Language Therapy Center,* Bethesda, Maryland Speech Rehab Services, LLC,* Boca Raton, Florida The Therapy Spot, LLC,* Pikesville, Maryland Therapia Staffing, LLC, Coral Springs, Florida Virtus et Scientia, LLC,* Lanham, Maryland DotCom Therapy, Inc., Madison, Wisconsin Total | \$400,000 |

| | | |
|---------|--|-----------|
| 4058.7 | Office Furniture —Extension Responsible Office: Department of Materials Management | |
| | <u>Awardees</u> (See note on page 5) American Design Associates, Inc., Towson, Maryland Douron, Inc.,* Owings Mill, Maryland | |
| | Total | \$495,000 |
| 4586.8 | Purchase of Printed Music Responsible Office: Office of Curriculum and Instructional Programs | |
| | <u>Awardees</u> (See note on page 5) Guitar Center Stores, Inc., Frederick, Maryland Luck’s Music Library, Madison Heights, Michigan Pritchard Music Academy, LLC,* Gaithersburg, Maryland Stanton’s Sheet Music, Inc. Columbus, Ohio | |
| | Total | \$ 30,000 |
| 4935.1 | InterAct Story Services—Extension Responsible Office: Division of Early Childhood and Title I and Recovery Funds | |
| | <u>Awardee</u> InterAct Story Theatre, Silver Spring, MD | \$ 45,000 |
| 7004.15 | Audio and Visual Equipment and Supplies—Extension Responsible Office: Department of Infrastructure and Operations | |
| | <u>Awardees</u> (See note on page 5) Adorama, Inc., New York, New York B&H Foto & Electronics Corporation, New York, New York Nicholas Pipino & Associates, Inc., Jessup, Maryland Scott Electric, Greensburg, Pennsylvania W.B. Hunt, Inc., Melrose, Massachusetts | |
| | Total | \$500,000 |
| 7185.1 | Transportation for Medically Fragile Students Responsible Office: Department of Transportation | |
| | <u>Awardee</u> Para-Med Medical Transport, Rockville, Maryland | \$ 99,020 |

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| 8507.1 | Truck Leasing Responsible Office: Department of Materials Management | |
| | <u>Awardee</u> | |
| | Penske Truck Leasing Company, LP, Rockville, Maryland | \$ 78,000 |
| 9091.7 | Restroom Partition Replacement at Various Facilities Responsible Office: Division of Design and Construction | |
| | <u>Awardee</u> | |
| | Partitions Plus, Inc.,* Fallston, Maryland | \$211,625 |
| 9126.8 | Commercial Kitchen Equipment, Inspections, Preventive Maintenance, Repairs and Replacements—Extension Responsible Office: Division of Maintenance and Operations | |
| | <u>Awardees</u> | |
| | ITW Food Equipment Group, LLC, Carol Stream, Illinois, (Local Affiliate: Baltimore, Maryland) | |
| | Total Kitchen Care, Millersville, Maryland | |
| | Weather Control, Inc., Alexandria, Virginia | |
| | Total | \$110,000 |
| 9139.3 | Refrigerated and Frozen Foods—Extension Responsible Office: Division of Food and Nutrition Services | |
| | <u>Awardees</u> (See note on page 5) | |
| | General Mills Sales, Inc., Minneapolis, Minnesota | |
| | Gold Creek Foods, Gainesville, Georgia | |
| | Total | \$375,773 |
| 9143.3 | Disposable Cafeteria Trays—Extension Responsible Office: Division of Food and Nutrition Services | |
| | <u>Awardee</u> | |
| | International Food Solutions, Inc.* Oviedo, Florida | \$582,912 |
| 9364.7 | Line Painting of Asphalt Parking Lots and Play Areas at Various Facilities Responsible Office: Division of Maintenance and Operations | |
| | <u>Awardee</u> | |
| | Colossal Contractors, Inc., Burtonsville, Maryland | \$ 75,000 |

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|--|---|-------------|
| 9450.2 | HVAC, Pipe Insulation Replacement at Various Locations—Extension Responsible Office: Division of Sustainability and Compliance | |
| | <u>Awardees</u> (See note on page 5) Goel Services, Inc., * Washington, DC Southern Insulation, Inc., Hyattsville, Maryland | |
| | Total | \$950,000 |
| 9754.1 | Elevator Modernization at Brooke Grove Elementary School Responsible Office: Division of Design and Construction | |
| | <u>Awardee</u> Delaware Elevator, Inc., Salisbury, Maryland | \$190,600 |
| TOTAL PROCUREMENT CONTRACTS \$25,000 OR MORE | | \$4,864,230 |

* Denotes Minority-, Female-, or Disabled-owned Business

Note: Contract amounts will be based on individual requirements.

Formal bids and request for proposals (RFPs) were obtained and evaluated by the Procurement Unit, Department of Materials Management, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in Procurement Unit files. Summary information about vendors that receive payments of \$25,000 or more during a fiscal year, July 1 through June 30 of the following year, is available in the Funding Accountability and Transparency [database](#) on the Montgomery County Public Schools website. The information identifying vendors by names and locations is the information submitted on the Internal Revenue Service Form W-9 with local affiliates noted as applicable.

MBM:ESD:amd

Attachment

Bid Activity Report
January 13, 2022

| BID No. | BID NAME | No. of Vendors Mailed | No. MFD Vendors Mailed | Total No. of Bids Received | Total No. of MFD Bids Received | Total No. of Bids Awarded | Total No. of MFD Contracts Awarded |
|----------------|--|---|------------------------|----------------------------|--------------------------------|---------------------------|------------------------------------|
| 019-20 | Third Party Qualified Elevator Inspection Services for Conveyance Systems | N/A Prince George's County Public Schools Contract | | | | | |
| 1008316 | Engineering Services for Stormwater Management Facility Inspections | N/A Montgomery County Government Contract | | | | | |
| 1088536 | Cooperative Purchase of Road Deicing Salt—Extension | N/A | | | | | |
| 200105 | Technology Solutions Products and Services—Extension | N/A The Interlocal Purchasing System, Pittsburg, Texas Contract | | | | | |
| 2022005-PW-P | Uniforms | N/A City of Harrisonburg, Virginia Contract | | | | | |
| JBO-703-190-07 | Field Trip Transportation Services | N/A Baltimore County Public Schools Contract | | | | | |
| 1063.6 | Speech Language Services for Students with Disabilities | 41 | 7 | 23 | 10 | 11 | 4 |
| 4058.7 | Office Furniture—Extension | 38 | 19 | 5 | 3 | 2 | 1 |
| 4586.8 | Purchase of Printed Music | 12 | 3 | 4 | 4 | 4 | 1 |
| 4923.1 | Enterprise Resource Planning Software and Implementation Services (Human Capital Management and Payroll) | N/A | | | | | |
| 4935.1 | InterAct Story Services—Extension | N/A | | | | | |
| 7004.15 | Audio and Visual Equipment and Supplies—Extension | 39 | 8 | 6 | 0 | 5 | 0 |

Bid Activity Report
January 13, 2022

| BID No. | BID NAME | No. of Vendors Mailed | No. MFD Vendors Mailed | Total No. of Bids Received | Total No. of MFD Bids Received | Total No. of Bids Awarded | Total No. of MFD Contracts Awarded |
|---------|---|-----------------------|------------------------|----------------------------|--------------------------------|---------------------------|------------------------------------|
| 7185.1 | Transportation for Medically Fragile Students | N/A | | | | | |
| 8507.1 | Truck Leasing | N/A | | | | | |
| 9091.7 | Restroom Partition Replacement at Various Facilities | N/A | | | | | |
| 9126.8 | Commercial Kitchen Equipment, Inspections, Preventive Maintenance, Repairs and Replacements—Extension | 6 | 1 | 3 | 0 | 3 | 0 |
| 9139.3 | Refrigerated and Frozen Foods—Extension | 59 | 4 | 46 | 4 | 2 | 0 |
| 9143.3 | Disposable Cafeteria Trays—Extension | 17 | 4 | 7 | 2 | 1 | 1 |
| 9364.7 | Line Painting of Asphalt Parking Lots and Play Areas at Various Facilities | 26 | 15 | 6 | 6 | 1 | 1 |
| 9450.2 | HVAC, Pipe Insulation Replacement at Various Locations—Extension | 15 | 5 | 2 | 1 | 2 | 1 |
| 9743.1 | On Call Roof Inspection and Repair Services—Extension | 11 | 0 | 2 | 0 | 2 | 1 |
| 9754.1 | Elevator Modernization at Brook Grove Elementary School | 4 | 0 | 2 | 0 | 1 | 0 |

