

Office of the Superintendent of Schools
MONTGOMERY COUNTY PUBLIC SCHOOLS
Rockville, Maryland

March 28, 2023

APPROVED BY BOARD

REVISED

MEMORANDUM

To: Members of the Board of Education

From: Monifa B. McKnight, Superintendent of Schools



Subject: Procurement Contracts of \$25,000 or More

WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; and

WHEREAS, It is recommended that RFP No. 4966.1, Benefit Payments Consultant for Montgomery County Public Schools (MCPS) Employee's Retirement and Pension Systems, be rejected due to the decision to not move forward with this solicitation at this time; now therefore be it

Resolved, That RFP No. 4966.1, Benefit Payments Consultant for Montgomery County Public Schools Employee's Retirement and Pension Systems, be rejected due to the decision to not move forward with this solicitation at this time; and be it further

Resolved, That having been duly advertised, the following contracts be awarded to the low bidders meeting specifications as follows:

JLE-618-20-004 Boiler/Pressure/Vessel/Hot Water Generator Installations, Repairs, Inspections, Preventive Maintenance and Parts— Extension
Responsible Office: Department of Facilities Management— Division of Maintenance and Operations
Description: Extension of the annual contract bridging Baltimore County Public Schools for preventive maintenance and repair to boiler/heat.

Awardees

Boiler & Furnace Cleaners, Inc., Brentwood, Maryland

Flo Tron Contracting, Inc., Hunt Valley, Maryland

Total

\$360,000

20C1	<p>Unit Price Contract for Fuel System Cleaning Maintenance and Fuel Tank Replacement Responsible Office: Division of Sustainability and Compliance Description: Request for additional funds under a bridge contract with Frederick County Public Schools to provide fuel system cleaning, maintenance and fuel tank replacement.</p> <p><u>Awardee</u> Petroleum Recovery & Remediation Management, Inc., Baltimore, Maryland</p>	\$35,000
3341	<p>HVAC Products, Installation, Services and Related Products and Services Responsible Office: Department of Facilities Management— Division of Maintenance and Operations Description: New annual contract bridging the OMNIA Partners contract to provide equipment, preventive maintenance, and repair services to HVAC equipment and chillers</p> <p><u>Awardee</u> Boland Trane Services, Inc., Gaithersburg, Maryland</p>	\$800,000
4045.11	<p>Telephone Equipment—Extension Responsible Office: Office of Strategic Initiatives—Department of Infrastructure and Operations Description: The annual contract extension for the purchase of telephone equipment as needed districtwide</p> <p><u>Awardee</u> Synergy Telecom, Inc., Indianapolis, Indiana</p>	\$30,000
4058.8	<p>Office Furniture Responsible Office: Office of District Operations—Department of Materials Management Description: A new annual contract for the purchase of office furniture including desks, chairs, lateral files, and bookcases used districtwide</p> <p><u>Awardees</u> (see note on page 6) American Design Associates, Inc., Towson, Maryland Douron, Inc., * Baltimore, Maryland Total</p>	<p>\$95,000 <u>\$400,000</u> \$495,000</p>

4090.10	<p>Envelopes—Extension Responsible Office: Office of District Operations—Department of Materials Management Description: The third of three extensions for the purchase of envelopes stocked in the DMM Warehouse</p> <p><u>Awardees</u> B.W. Wilson Paper Company, Inc., Richmond, Virginia Pyramid Paper Company, Tampa, Florida Total</p>	\$118,000
4366.3	<p>MCPS GIVE BACKpacks Program Responsible Office: Office of the Chief of Staff—Department of Partnerships Description: Year one of the initial two-year contract for pre-filled backpacks for elementary and secondary students</p> <p><u>Awardee</u> Campus Survival Kits LLC,* Chantilly, Virginia</p>	\$250,000
4599.4	<p>Vertical File Cabinets Responsible Office: Office of District Operations—Department of Materials Management Description: A new annual contract for the purchase of new vertical file cabinets for schools and offices</p> <p><u>Awardee</u> (see note on page 6) Douron, Inc., * Baltimore, Maryland</p>	\$500,000
4899.1	<p>UMBC for Graduation Ceremonies Responsible Office: Office of School Support and Well-Being Description: Graduation ceremonies for eight high schools</p> <p><u>Awardee</u> University of Maryland, Baltimore County, Baltimore, Maryland</p>	\$140,384
4929.1	<p>Teamwork Communication Services—Extension Responsible Office: Office of the Chief of Staff—Office of Communications Description: An extension of services to continue utilizing 150 subscription licenses for the online project management tool and software for communication services</p> <p><u>Awardee</u> Digital Crew Limited T/a Teamwork.com, Ireland</p>	\$29,468

4967.1	<p>Theatre Productions and Theatre-Based Programs for High School Students Responsible Office: Office of School Support and Well-Being—Office of Well-Being, Learning, and Achievement Description: A new annual contract for theatre productions and theater-based programming to be provided for high school students</p> <p><u>Awardees</u> (see note on page 6) Imagination Stage, Inc., * Bethesda, Maryland Round House Theatre, Inc., Bethesda, Maryland Total</p>	\$178,620
4972.1	<p>Community Schools After-School Programming Responsible Office: Office of School Support and Well-Being—Office of Well-Being, Learning, and Achievement Description: Free for students after-school program provided by Montgomery County Recreation through the Concentration of Poverty Grant.</p> <p><u>Awardee</u> Montgomery County Recreation, Silver Spring, Maryland</p>	\$108,320
670-22	<p>Uniforms and Accessories Responsible Office: Office of Finance—School and Financial Operations Team Description: Replacement of band uniforms for Damascus High School under the BuyBoard Purchasing Cooperative.</p> <p><u>Awardee</u> Stanbury Uniforms, Inc., Brookfield, Massachusetts</p>	\$30,000
7124.6	<p>Pest Control Materials—Extension Responsible Office: Department of Facilities Management—Division of Sustainability and Compliance Description: This is the fourth extension of the annual contract for pest control materials.</p> <p><u>Awardees</u> (see note on page 6) ES OPCO USA, LLC, Austin, Texas, Local Affiliate, Baltimore, Maryland Rentokil North America, Inc.* Reading, Pennsylvania Total</p>	\$60,595

9018.8	<p>Operable Wall System Inspections, Preventive Maintenance, Repairs and Replacements Responsible Office: Department of Facilities Management Description: New annual contract for the inspections, preventive maintenance and repairs of operable wall systems</p> <p><u>Awardee</u> Modern Door & Equipment Sales, Inc., White Plains, Maryland</p>	\$472,000
9142.2	<p>Large Commercial Kitchen Equipment—Extension Responsible Office: Department of Materials Management— Division of Food and Nutrition Services Description: The first of three extensions of the annual contract for the purchase of commercial kitchen equipment</p> <p><u>Awardee</u> 11400 Inc., Lancaster, Pennsylvania</p>	\$784,338
9302.7	<p>On Call Installation of Carpeting, Resilient Flooring and Accessories, Replacement—Extension Responsible Office: Department of Facilities Management— Division of Design and Construction Description: The third and final extension of the installation of carpeting, resilient flooring, accessories and replacements</p> <p><u>Awardees</u> Fitz Flooring, LLC, Edgewater, Maryland L & R Enterprises, Hyattsville, Maryland Total</p>	\$700,000
9318.10	<p>On Call Public Address System Replacement, Services, Repairs, and New Installations at Various Facilities—Extension Responsible Office: Department of Facilities Management— Division of Design and Construction Description: The second of three extensions for the public address system replacement, services, repairs, and new installations</p> <p><u>Awardees</u> Corbett Technology Solutions, Inc., Chantilly, Virginia DG Investment Intermediate Holdings 2, Inc., dba Convergent Technologies LLC, Manassas, Virginia Total</p>	\$750,000

9404.6	Water Treatment Supplies, Equipment, and Chemicals— Extension Responsible Office: Department of Facilities Management— Division of Maintenance and Operations Description: The second of three extensions of the annual contract to purchase water treatment supplies, equipment, and chemicals <u>Awardees</u> (see below note) Southern Air, Inc., Lynchburg, Virginia Tricon Chemical Corp., * Forestville, Maryland Total	\$200,000
TOTAL PROCUREMENT CONTRACTS \$25,000 OR MORE		\$6,041,725

* Denotes Minority-, Female-, or Disabled-owned Business

Note: Contract amounts will be based on individual requirements.

Formal bids and request for proposals (RFPs) were obtained and evaluated by the Division of Procurement, Office of Finance, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in Division of Procurement files. Summary information about vendors that receive payments of \$25,000 or more during a fiscal year, July 1 through June 30 of the following year, is available in the Funding Accountability and Transparency [database](#) on the Montgomery County Public Schools website. The information identifying vendors by names and locations is the information submitted on the Internal Revenue Service Form W-9 with local affiliates noted as applicable.

MBM:MBH:RR:amd

Attachment

Bid Activity Report
March 28, 2023

BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded	
JLE-618-20-004	Boiler/Pressure/Vessel/Hot Water Generator Installations, Repairs, Inspections, Preventive Maintenance and Parts—Extension							
20C1	Unit Price Contract for Fuel System Cleaning Maintenance and Fuel Tank Replacement							
		Baltimore County Public Schools						
		Frederick County Public Schools						
3341	HVAC Products, Installation, Services and Related Products		OMNIA Partners					
4045.11	Telephone Equipment—Extension	18	4	3	0	1	0	
4058.8	Office Furniture	10	5	3	1	2	1	
4087.12	Office and School Supplies—Extension	33	16	12	6	8	3	
4090.10	Envelopes—Extension	15	3	4	0	2	0	
4114.7	Classroom Furniture	8	1	5	1	2	1	
4366.3	MCPS GIVE Backpacks Program	32	5	4	2	1	1	
4599.4	Vertical File Cabinets	11	5	1	1	1	1	
4899.1	UMBC for Graduation Ceremonies	N/A						
4929.1	Teamwork Communication Services—Extension	N/A						

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March 28, 2023

BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
4967.1	Theatre Productions and Theatre-Based Programs for High School Students	10	2	2	1	2	1
4972.1	Community Schools After School Programming	N/A					
670-22	Uniforms and Accessories						
7124.6	Pest Control Materials—Extension	7	2	2	1	2	1
9018.8	Operable Wall System Inspections, Preventive Maintenance, Repairs and Replacements	12	1	1	0	1	0
9142.2	Large Commercial Kitchen Equipment—Extension	16	3	2	0	1	0
9302.7	On Call Installation of Carpeting, Resilient Flooring and Accessories, Replacement—Extension	24	13	4	2	2	0
9318.10	Repairs and New Installations at Various Facilities—Extension	13	2	2	0	2	0
9404.6	Water Treatment Supplies, Equipment, and Chemicals—Extension	9	3	4	1	2	1

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To: Members of the Board of Education
From: Monifa B. McKnight, Superintendent of Schools
Subject: Contract Approval for Bid No. 4087.12, Office and School Supplies—Extension

This is the third and final annual extension of the contract for the purchase of Office and School Supplies. It is recommended that the Board of Education approve this contract for one year through February 28, 2024.

WHEREAS, Funds have been budgeted for the purchase of Office and School Supplies through Bid No. 4087.12; now therefore be it

Resolved, That having been duly advertised, the following contracts will be awarded to the low bidders meeting specifications as follows:

4087.12 Office and School Supplies—Extension
Responsible Office: Department of Materials Management

Awardees (See note below)

- Cascade School Supplies, North Adams, Massachusetts
- DGS Educational Products, * Delray Beach, Florida
- Frank W. Winne & Son, Inc., Mount Laurel, New Jersey
- J&S Plan B, LLC*, Manassas, Virginia
- Pyramid Paper Company, Tampa, Florida
- Staples, Inc., Lincolnshire, Illinois
- School Specialty, LLC, Greenville, Wisconsin,
(Local Affiliate: Gaithersburg, Maryland)
- Star Poly Bag, Inc., * Brooklyn, New York
- Total

\$2,300,000

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Note: Contract amounts will be based on individual requirements.

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MEMORANDUM

To: Members of the Board of Education
From: Monifa B. McKnight, Superintendent of Schools
Subject: Contract Approval for Bid No. 4114.7, Classroom Furniture



This is the new annual contract for the purchase of classroom furniture. It is recommended that the Board of Education approve this contract for one year through April 30, 2024.

WHEREAS, Funds have been budgeted for the purchase of classroom furniture through Bid No. 4114.7; now therefore be it

Resolved, That having been duly advertised, the following contracts will be awarded to the low bidders meeting specifications as follows:

4114.7 Classroom Furniture
Responsible Office: Department of Materials Management
Description: Purchase of classroom furniture including student desks, chairs, and activity tables.

Awardees

Diversified Educational Systems, Inc., Middleburg, Virginia	20,000
Douron, Inc., * Baltimore, Maryland	3,280,000
Total	\$3,300,000

* Denotes Minority-, Female-, or Disabled-owned Business

MBM:MBH:RR:amd