

Office of the Superintendent of Schools
MONTGOMERY COUNTY PUBLIC SCHOOLS
Rockville, Maryland

November 9, 2021

MEMORANDUM

APPROVED BY BOARD

To: Members of the Board of Education

From: Monifa B. McKnight, Interim Superintendent of Schools

Subject: Procurement Contracts of \$25,000 or More

WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; now therefore be it

Resolved, That having been duly advertised, the following contracts be awarded to the low bidders meeting specifications as follows:

AER-1718	Reconditioning of Athletic Equipment and Helmet Recertification Responsible Office: Office of Teaching, Learning and Schools	
	<u>Awardee</u> Riddell/All American Sports Corporation, Elyria, Ohio	\$ 90,000
CBS-1920	Coach Bus Services Responsible Office: Department of Materials Management	
	<u>Awardee</u> Keller Transportation, Inc., Waldorf, Maryland	\$ 200,000
MBU-508-12	Inspection and Cleaning Kitchen Hoods/Exhaust Systems—Extension Responsible Office: Division of Sustainability and Compliance	
	<u>Awardee</u> Total Kitchen Care, LLC, Millersville, Maryland	\$ 80,000

16-SRD-010	Athletic and Physical Education Supplies and Equipment—Extension Responsible Office: Department of Secondary Curriculum and Districtwide Programs	
	<u>Awardee</u> The Prophet Corporation, Owatonna, Minnesota	\$ 40,000
18SC-154-001	Prequalification of Coach Bus Contractors Responsible Office: Department of Materials Management	
	<u>Awardees</u> (See note on page 5) Academy Express, LLC, Hoboken, New Jersey Adventures by Dawn, LLC, Accokeek, Maryland Atlantic Coast Charters, Inc., Linthicum, Maryland Chesapeake Charter, Inc., Annapolis, Maryland Dillon’s Bus Services, Inc., Hanover, Maryland Shore Motor Coach, LLC, Linthicum, Maryland Total	\$500,000
19CM-012	Football Equipment Reconditioning Responsible Office: Office of Teaching, Learning and Schools	
	<u>Awardee</u> Schutt Sports, LLC, Litchfield, Illinois	\$ 60,000
2015-42	Furniture (Office, School, Library, Etc.)—Extension Responsible Office: Department of Materials Management	
	<u>Awardee</u> Douron, Inc.,* Owings Mill, Maryland	\$990,000
42464	Tents and Tents Accessories Responsible Office: CARES Act Unit (Equitable Services)	
	<u>Awardee</u> Promotional Design Concepts, Inc., South El Monte, California	\$ 28,742
4400009763	Chartered Bus Services Responsible Office: Department of Materials Management	
	<u>Awardee</u> Eyre Bus Service, Inc., Glenelg, Maryland	\$200,000

4042.8	Boiler Supplies and Associated Materials Responsible Office: Division of Maintenance and Operations	
	<u>Awardees</u> (See note on page 5) Aireco, Timonium, Maryland Capp, Inc., Clifton Heights, Pennsylvania Noland Company, Manassas, Virginia Total	\$203,000
4274.1	Lawson Consulting and Maintenance Responsible Office: Department of Business Information Services	
	<u>Awardee</u> Infor (US), Inc., Alpharetta, Georgia	\$ 50,511
4304.1	Hearing and Vision Audio Equipment Responsible Office: Office of Special Education	
	<u>Awardee</u> Phonak, Inc., Chicago, Illinois	\$100,000
4347.2	Student Photography Services—Extension Responsible Office: Department of Materials Management	
	<u>Awardees</u> (See note on page 5) Barksdale School Portraits, Ashton, Pennsylvania Classic Photography and Imaging, Hanover, Maryland Freed Photography, Inc., Bethesda, Maryland Great American Photo, LLC,* Rockville, Maryland Jostens, Inc., Chester, Maryland Lifetouch National School Studios, Baltimore, Maryland Scherling Photography, LLC, Sterling, Virginia School Pictures, Inc., Columbia, Maryland Strawbridge Studios, Inc., Baltimore, Maryland Victor O’Neill Studios, McLean, Virginia Walsworth Year Books, Vienna, Virginia Total	\$ 0
4401.1	Visually Impaired Resources Responsible Office: Department of Special Education	
	<u>Awardee</u> TFF Solutions, LLC, Atlanta, Georgia	\$85,260

4403.1	STEM Programs—Extension Responsible Office: Office of Teaching, Learning, and Schools	
	<u>Awardee</u> Lego Brand Retail, Inc., Enfield, Connecticut, (Local Affiliate: Severna Park, Maryland)	\$500,000
4508.1	English Learner Portal Responsible Office: Office of Teaching, Learning and Schools	
	<u>Awardee</u> English Learner Portal, LLC, Pasadena, Maryland	\$ 71,000
4563.1	Pear Deck Instructional Technology—Extension Responsible Office: Department of Technology Integration and Learning Management Systems	
	<u>Awardee</u> Pear Deck, Inc., Iowa City, Iowa	\$480,000
4898.2	Consultant for the Examination of ESOL Instructional Practices and Program Models Responsible Office: Office of Teaching, Learning, and Schools	
	<u>Awardee</u> Center for Applied Linguistics, Washington, D.C.	\$ 300,000
7115.8	Early Childhood Equipment and Supplies—Extension Responsible Office: Office of Teaching, Learning and Schools	
	<u>Awardees</u> Community Products, Chester, New York Earlychildhood, LLC, Monterey, California Kaplan Early Learning Company, Lewisville, North Carolina School Specialty, Inc., Appleton, Wisconsin, (Local Affiliate: Gaithersburg, Maryland) Total	\$400,000
7125.5	Transportation Services for Montgomery County Public Schools Students—Extension Responsible Office: Department of Transportation	
	<u>Awardee</u> Regency Cab, Inc., Gaithersburg, Maryland	\$175,000

7240.1	Cisco Networking Academy Custom Kits—Extension Responsible Office: Department of Career Readiness and Innovative Programs	
	<u>Awardee</u> Pulsewind, LLC, Naperville, Illinois	\$ 25,000
9449.2	Generators Inspection, Testing, Preventive Maintenance and Repair Services Responsible Office: Division of Maintenance and Operations	
	<u>Awardees</u> (See note below) Kelly Generator & Equipment, Inc., Owings, Maryland Cummins, Inc., Columbus, Indiana, (Local Affiliate: Glen Burnie, Maryland) Total	\$448,000
TOTAL PROCUREMENT CONTRACTS \$25,000 OR MORE		\$5,026,513

* Denotes Minority-, Female-, or Disabled-owned Business

Note: Contract amounts will be based on individual requirements.

Formal bids and request for proposals (RFPs) were obtained and evaluated by the Procurement Unit, Department of Materials Management, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in Procurement Unit files. Summary information about vendors that receive payments of \$25,000 or more during a fiscal year, July 1 through June 30 of the following year, is available in the Funding Accountability and Transparency [database](#) on the Montgomery County Public Schools website. The information identifying vendors by names and locations is the information submitted on the Internal Revenue Service Form W-9 with local affiliates noted as applicable.

MBM:ESD:amd:sr

Attachment

Bid Activity Report
November 9, 2021

BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
AER-1718	Reconditioning of Athletic Equipment and Helmet Recertification	N/A	Charles County Public Schools Contract				
CBS-1920	Coach Bus Services	N/A	Charles County Public Schools Contract				
MBU-508-12	Inspection and Cleaning Kitchen Hoods/Exhaust Systems—Extension	N/A	Baltimore County Public Schools Contract				
16-SRD-010	Athletic and Physical Education Supplies and Equipment—Extension	N/A	US Communities Contract				
18SC-154-001	Prequalification of Coach Bus Contractors	N/A	Anne Arundel County Public Schools Contract				
19CM-012	Football Equipment Reconditioning	N/A	Anne Arundel County Public Schools Contract				
2015-42	Furniture (Office, School, Library, Etc.)—Extension	N/A	Howard County Maryland Office of Purchasing Contract				
42464	Tents and Tents Accessories	N/A					
440009763	Chartered Bus Services	N/A	Fairfax County Contract				
4042.8	Boiler Supplies and Associated Materials	28	2	5	0	3	0
4274.1	Lawson Consulting and Maintenance	N/A					
4304.1	Hearing and Vision Audio Equipment	N/A					
4347.2	Student Photography Services—Extension	12	1	12	1	11	0
4401.1	Visually Impaired Resources	N/A					
4403.1	STEM Programs—Extension	3	0	5	0	1	0
4508.1	English Learner Portal	N/A					
4563.1	Pear Deck Instructional Technology—Extension	N/A					

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November 9, 2021

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4898.2	Consultant for the Examination of ESOL Instructional Practices and Program Models	19	2	1	0	1	0
4932.1	Tutoring Services for Students in Grades K-12 in English Language Arts and Mathematics	109	12	26	10	0	0
7115.8	Early Childhood Equipment and Supplies—Extension	24	7	11	1	4	0
7125.5	Transportation Services for Montgomery County Public Schools Students—Extension	10	4	2	0	1	0
7240.1	Cisco Networking Academy Custom Kits—Extension	N/A					
9449.2	Generators Inspection, Testing, Preventive Maintenance and Repair Services	22	6	4	0	2	0