

Office of the Superintendent of Schools
MONTGOMERY COUNTY PUBLIC SCHOOLS
Rockville, Maryland

September 7, 2023

APPROVED BY BOARD

MEMORANDUM

To: Members of the Board of Education
From: Monifa B. McKnight, Superintendent of Schools
Subject: Procurement Contracts of \$25,000 or More

WHEREAS, It is recommended that RFP No. 4977.1, Antiracist Racist and Culturally Responsive Coaching be rejected, the scope of services be revised, and that RFP No. 4977.1, Antiracist Racist and Culturally Responsive Coaching be re-advertised; and

WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; and

WHEREAS, Funds have been budgeted for the purchase and financing of multiple vehicles with related equipment and accessories through Bid No. B-1560, Off the Lot, New and Used Vehicles in the amount of \$259,509; and

WHEREAS, Funds have been budgeted for the purchase and financing of a trash compactor truck through Bid No. 7143.6, Trash Compactor Truck, in the amount of \$211,750; now therefore be it

Resolved, That RFP No. 4977.1, Antiracist Racist and Culturally Responsive Coaching be rejected, the scope of services revised, and RFP No. 4977.1 be re-advertised; and

Resolved, That Bid No. B-1560, Off the Lot, New and Used Vehicles, be purchased and financed for multiple vehicles with related equipment and accessories for a five-year term in the amount of \$259,509, under the Master Lease/Purchase agreement with Banc of America Public Capital Corporation; and

Resolved, That Bid No. 7143.6, Trash Compactor Truck, be purchased and financed for a five-year term in the amount of \$211,750, under the Master Lease/Purchase Agreement with Banc of America Public Capital Corporation; and be it further

Resolved, That having been duly advertised, the following contracts be awarded to the most responsive and responsible offerors or low bidders meeting the specifications as follows:

B-1560	<p>Off the Lot, New and Used Vehicles Responsible Office: Office of Facilities Management— Division of Maintenance and Operations Description: Bridge contract through Baltimore County Government for the finance/purchase of three new vehicles to replace vehicles that are no longer safe to operate. These vehicles are to be financed over five years.</p> <p><u>Awardee:</u> Criswell Chevrolet, Inc., Gaithersburg, Maryland</p>	\$259,509
CWA-118- 19-003	<p>Science Chemical and Chemical Wastes—Extension Responsible Office: Office of Facilities Management— Division of Sustainability and Compliance Description: Bridge contract through Baltimore County Public Schools to provide an emergency response to spills and packaging/disposal of maintenance related chemical waste.</p> <p><u>Awardee:</u> Triumvirate Environmental, Inc., Somerville, Massachusetts, Local Affiliate: Baltimore, Maryland</p>	\$60,000
29-20	<p>Audio/Visual Products and Services Responsible Office: Office of Strategic Initiatives— Department of Digital Innovation Description: Bridge contract through OMNIA Partners NCPA Region XIV Education Service Center for the purchase of audio/visual products and services.</p> <p><u>Awardee:</u> Clinton Learning Solutions LLC, Waldorf, Maryland</p>	\$75,000
001B940002 3	<p>Maintenance, Repair, Operating Supplies—Extension Responsible Office: Office of Facilities Management— Division of Maintenance and Operations Description: Bridge contract through the State of Maryland for the purchase of miscellaneous tools used by the Division of Maintenance and Operations.</p> <p><u>Awardee:</u> W.W. Grainger, Inc., Lake Forest, Illinois, Local Affiliate: Rockville, Maryland</p>	\$250,000

1085929	<p>Used Vehicles Responsible Office: Office of Facilities Management— Division of Maintenance and Operations Description: Additional funds for the bridge contract through Montgomery County Government for the rental of 12 cargo trucks.</p> <p><u>Awardee:</u> Enterprise Holdings, Inc., Kansas City, Missouri, Local Affiliate: Rockville, Maryland</p>	\$350,000
21-CM-114	<p>Custodial Equipment Repairs and Repair Parts—Extension Responsible Office: Office of Facilities Management— Division of Maintenance and Operations Description: Bridge contract through Anne Arundel County Public Schools for the purchase of parts for in-house repairs of custodial equipment.</p> <p><u>Awardee:</u> (See note on page 7) S&E Paper, Inc., * Beltsville, Maryland</p>	\$130,000
40351.8	<p>HVAC/Refrigeration Equipment and Parts Responsible Office: Office of Facilities Management— Division of Maintenance and Operations Description: Supplemental bid to add twelve new line items for the purchase of heating, ventilation, and air conditioning refrigeration equipment and parts.</p> <p><u>Awardees:</u> Boland Trane Services, Inc., Gaithersburg, Maryland Capp, Inc., Clifton Heights, Pennsylvania, Local Affiliate: Rockville, Maryland Total</p>	<p>\$45,000 <u>\$103,000</u> \$148,000</p>
4107.6	<p>Fire Alarm Monitoring Responsible Office: Office of Systemwide Safety and Emergency Management Description: New contract for fire alarm monitoring for approximately 240 Montgomery County Public Schools educational facilities.</p> <p><u>Awardee:</u> ARK Systems, Inc., Columbia, Maryland</p>	\$73,100

4133.4	<p>Rental, Laundering, and Purchase of Uniforms—Extension Responsible Office: Office of District Operations— Department of Transportation Description: Contract extension for laundering services and for the purchase of uniforms for the Department of Transportation mechanics, three Division of Maintenance and Operations staff members, and two Department of Materials Management staff members.</p> <p><u>Awardee:</u> Dempsey Uniform & Linen Supply, Inc., Jessup, Pennsylvania, Local Affiliate: Baltimore, Maryland</p>	\$53,000
4400010755	<p>New Tires, Tubes and Services—Extension Responsible Office: Office of District Operations— Department of Transportation Description: Bridge contract through Fairfax County Government for new tires for the divisions of transportation, maintenance, and food service.</p> <p><u>Awardee:</u> Donald B. Rice Tire Company, Inc., Frederick, Maryland</p>	\$700,000
7143.6	<p>Trash Compactor Truck (See note on page 7) Responsible Office: Office of Facilities Management— Division of Maintenance and Operations Description: Purchase of a trash compactor truck for the Division of Maintenance and Operations.</p> <p><u>Awardee:</u> K Neal International Trucks, LLC, * Hyattsville, Maryland</p>	\$211,750
9002.10	<p>Door Hardware, Locks, Keys, Closures, and Exit Devices Responsible Offices: Office of District Operations— Department of Materials Management, and the Office of Facilities Management—Division of Maintenance and Operations Description: New contract for the purchase of door hardware and locks.</p> <p><u>Awardee:</u> Independent Hardware Inc., Philadelphia, Pennsylvania</p>	\$244,097

9006.8	<p>Shade and Upholstery Material—Extension Responsible Office: Office of Facilities Management— Division of Maintenance and Operations Description: For the purchase of shade and upholstery materials.</p> <p><u>Awardees:</u> (See note on page 7) Frankel Associates Inc., Bay Shore, New York Grody’s Inc., Baltimore, Maryland Mileham & King, Inc., Gaithersburg, Maryland Wave Fabrications, Inc., * Smithtown, New York Total</p>	\$800,000
9013.11	<p>Industrial and Technology Education Hand Tools—Extension Responsible Offices: Office of the Chief Academic Officer—Office of Curriculum and Instructional Programs Description: Contract extension for the purchase of industrial and technology education hand tools, to be purchased directly by middle and high schools with tech-ed departments. Items no longer will be housed at, or purchased by the warehouse.</p> <p><u>Awardees:</u> (See note on page 7) Hilti, Inc., Tulsa, Oklahoma Liberty Lumber & Supply Co., Inc., Pikesville, Maryland Metco Supply, Inc., Leechburg, Pennsylvania Paxton/Patterson LLC, Alsip, Illinois Snap-On Incorporated, Kenosha, Wisconsin W & S Supply Co., Inc., * Elmwood Park, New Jersey Total</p>	\$200,000
9015.8	<p>Ceiling Board and Grid System Materials—Extension Responsible Office: Office of Facilities Management— Division of Maintenance and Operations Description: For the purchase of ceiling board and grid system materials.</p> <p><u>Awardees:</u> (See note on page 7) B&B Concepts, Inc., * Mount Airy, Maryland Capitol Building Supply, Inc., Manassas Park, Virginia, Local Affiliate: Washington, DC Total</p>	\$300,000

9028.6	<p>Tree Maintenance, Removal, and New Tree Planting— Extension Responsible Office: Office of Facilities Management— Division of Maintenance and Operations Description: To provide tree maintenance, repairs, and new tree planting services at various locations.</p> <p><u>Awardees:</u> (See note on page 7) Empire Landscape, LLC, * Silver Spring, Maryland Mead Tree & Turf Care, Inc., Lisbon, Maryland Takoma Tree Experts, LLC, Adelphi, Maryland The F.A. Bartlett Tree Expert Company, Stanford, Connecticut, Local Affiliate: Gaithersburg, Maryland Total</p>	\$330,000
9206.10	<p>Flags and Accessories—Extension Responsible Office: Office of District Operations— Department of Materials Management Description: For the purchase of county, state, and American flags by the warehouse for use at Montgomery County Public Schools (MCPS) schools and offices.</p> <p><u>Awardee:</u> ConServ Flag Company, Sidney, Nebraska</p>	\$34,885
9449.2	<p>Generators Inspections, Testing, Preventive Maintenance and Repair Services—Extension Responsible Office: Office of Facilities Management— Division of Maintenance and Operations Description: For service and repairs to generators in all MCPS schools.</p> <p><u>Awardees:</u> Cummins, Inc., Columbus, Indiana, Local Affiliate: Glen Burnie, Maryland Kelly Generator & Equipment, Inc., Owings Mills, Maryland Total</p>	\$500,000

9766.1	Generators and Electrical Equipment Replacement at Springbrook High School Responsible Office: Office of Facilities Management— Division of Design and Construction Description: New contract to furnish and install a generator and electrical equipment at Springbrook High School.	
	<u>Awardee</u> (See note on this page) Amber Enterprises, Inc., * College Park, Maryland	\$773,085
	TOTAL PROCUREMENT CONTRACTS \$25,000 OR MORE	\$5,492,426

* Denotes Minority-, Female-, or Disabled-owned Business

Note: Contract amounts will be based on individual requirements.

Formal bids and request for proposals (RFPs) were obtained and evaluated by the Division of Procurement, Office of Finance, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in Division of Procurement files. Summary information about vendors that receive payments of \$25,000 or more during a fiscal year, July 1 through June 30 of the following year, is available in the Funding Accountability and Transparency [database](#) on the Montgomery County Public Schools website. The information identifying vendors by names and locations is the information submitted on the Internal Revenue Service Form W-9 with local affiliates noted as applicable.

MBM:MBH:RR:amd

Attachment

BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
B-1560	Off the Lot, New and Used Vehicles	Bridge with Baltimore County Government, Maryland					
CWA-118-19-003	Science Chemical and Chemical Wastes—Extension	Bridge with Baltimore County Public Schools					
29-20	Audio/Visual Products and Services	Bridge with OMNIA Partners - NCPA Region XIV Education Service Center, Contract # 01-110 - Promethean					
001B9400023	Maintenance, Repair, Operating Supplies—Extension	Bridge with the State of Maryland					
1085929	Used Vehicles	Bridge with Montgomery County Government					
21CM-114	Custodial Equipment Repairs and Repair Parts—Extension	Bridge with Anne Arundel County Public Schools					
40351.8	HVAC/Refrigeration Equipment and Parts	7	0	2	0	2	0
4107.6	Fire Alarm Monitoring	20	8	1	0	1	0
4133.4	Rental, Laundering, and Purchase of Uniforms--Extension	9	2	2	0	1	0
4400010755	New Tires, Tubes and Services—Extension	Bridge with Fairfax County Government, Virginia					
4923.1	Enterprise Resource Planning Software and Implementation Services	N/A					
7094.7	Aftersale Automotive Parts	48	7	21	5	14	2
7143.6	Trash Compactor Truck	21	3	4	2	1	1
9002.10	Door Hardware, Locks, Keys, Closures, and Exit Devices	20	2	2	1	1	0
9006.8	Shade and Upholstery Material—Extension	15	3	4	1	4	1