

Office of the Superintendent of Schools  
MONTGOMERY COUNTY PUBLIC SCHOOLS  
Rockville, Maryland

August 24, 2021

MEMORANDUM

APPROVED BY BOARD

To: Members of the Board of Education  
From: Monifa B. McKnight, Interim Superintendent of Schools  
Subject: Procurement Contracts of \$25,000 or More



WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; and

WHEREAS, Funds have been budgeted for the purchase and financing of multifunctional device equipment, supplies and software, and service solutions awarded through Bid No. FI-R-0251-18, in the amount of \$50,000; and

WHEREAS, the acquisition of multifunctional device equipment, supplies and software, and service solutions through financing agreement has been reviewed by legal counsel; now therefore be it

Resolved, That the multifunctional device equipment, supplies and software, and service solutions be purchased and financed in the amount of \$50,000 for a five-year term under the Master Lease/Purchase Agreement with Banc of America Public Capital Corporation, and be it further

Resolved, That the proceeds from the aforementioned financing be used to reimburse Montgomery County Public Schools accounts to the extent that such items have been or will be acquired before closing; and be it further

Resolved, That the president of the Board of Education and the interim superintendent of schools be authorized to execute the documents necessary for these transactions; and be it further

Resolved, That having been duly advertised, the following contracts be awarded to the low bidders meeting specifications as follows:

001B8400050 Defibrillators (AED) and Accessories—Extension  
Responsible Office: Department of Systemwide Safety  
and Emergency Management

Awardee

Rescue One Training for Life, Inc., Gaithersburg, Maryland

\$160,000

1100572	Road Equipment Services/Snow Removal Contractors Responsible Office: Division of Maintenance and Operations	
	<u>Awardees</u> (See note on page 5) Anderson Tree Service, Gaithersburg, Maryland C&C Custom Lawncare, Inc., Mount Airy, Maryland Consolidated Commercial Services, LLC, Silver Spring, Maryland Double K Contractors, Inc., Damascus, Maryland Kuhlman Lawn Service, LLC, Poolesville, Maryland Lapinski's Landscaping, Inc., Ashton, Maryland Monocacy Custom Services Inc., Dickerson, Maryland Newlawns, Inc., Woodsboro, Maryland Sivert Enterprises, Inc., Laytonsville, Maryland Total	\$500,000
39-0358-000	Installation of Playground Equipment—Extension Responsible Office: Division of Design and Construction	
	<u>Awardee</u> Playground Specialists, Inc., Thurmont, Maryland	\$950,000
FI-R-0251-18	Multifunctional Device Equipment, Supplies, Software, and Service Solutions—Extension Responsible Office: Department of Materials Management	
	<u>Awardee</u> Canon Solutions America, Inc., Melville, New York, (Local Affiliate: Ellicott City, Maryland)	\$380,000
MBU-533-19	On Call Contract, Tire Recapping Responsible Office: Department of Transportation	
	<u>Awardee</u> Service Tire Truck Center, Inc., Bethlehem, Pennsylvania, (Local Affiliate: Capitol Heights, Maryland)	\$100,000
MPS208000	Health Room Supplies Responsible Office: Department of Materials Management	
	<u>Awardees</u> (See note on page 5) Care Management Consulting, LLC, Halethorpe, Maryland Cintas Corporation, Jessup, Maryland Henry Schein, Inc., Melville, New York Nashville Medical & EMS Products, Inc., Springfield, Tennessee Pristine Dental Supplies, Inc., Riverside, California S Freedman and Sons, Inc., Landover, Maryland Total	\$800,000

RLB-1013	Tractor Trailer Rental—Extension Responsible Office: Department of Materials Management	
	<u>Awardee</u> Bowman Sales and Equipment, Inc., Williamsport, Maryland	\$ 98,400
1086.5	Third Party Billing Services for Students with Disabilities Responsible Office: Office of Special Education	
	<u>Awardee</u> (See note on page 5) Dawkins Medical Management*, Easton, Maryland	\$ 230,000
1139.4	Actuarial Consulting Services—Extension Responsible Office: Office of Finance	
	<u>Awardee</u> Gabriel, Roeder, Smith & Company, Chicago, Illinois	\$ 82,738
4063.13	Art Tools and Supplies—Extension Responsible Office: Department of Materials Management	
	<u>Awardees</u> (See note on page 5) Blick Art Materials, LLC, Galesburg, Illinois Cascade School Supplies, North Adams, Massachusetts DGS Educational Products,* Delray Beach, Florida Interstate Office Supply Company,* Alexandria, Virginia National Art & School Supplies, Rahway, New Jersey School Specialty, Inc., Appleton, Wisconsin, (Local Affiliate: Gaithersburg, Maryland) Standard Stationary Supply Company, Wheeling, Illinois W.B. Mason Company, Inc., Brockton, Massachusetts, (Local Affiliate: Columbia, Maryland) Total	\$593,831
4287.1	College Readiness Assessment Programs—Extension Responsible Office: Office of Curriculum and Instructional Programs	
	<u>Awardees</u> (See note on page 5) College Entrance Examination Board, Princeton, New Jersey ACT, Inc., Iowa City, Iowa Total	\$750,000

4380.1	Lead Higher Initiative—Extension Responsible Office: Office of Curriculum and Instructional Programs	
	<u>Awardee</u> Equal Opportunity Schools, Seattle, Washington	\$250,000
4475.1	SupportEd, LLC—Extension Responsible Office: Curriculum and Instructional Programs	
	<u>Awardee</u> SupportEd, LLC.* Fairfax, Virginia	\$161,813
4801.7	Supplies and Repair of String Instruments—Extension Responsible Office: Office of Teaching, Learning, and Schools	
	<u>Awardees</u> (See note on page 5) Guitar Center Stores, Inc., Frederick Maryland Lashof Violins, LLC,* Gaithersburg, Maryland Washington Music Sales Center, Inc., Wheaton, Maryland Total	\$ 25,000
4926.1	Social Emotional Learning Curriculum and Instruction Materials, Elementary, Middle, and High Schools Responsible Office: Student and Family Support and Engagement	
	<u>Awardee</u> Franklin Covey Client Sales, Inc., Salt Lake City, Utah	\$350,876
7120.7	Elementary Mathematics Supplies Responsible Office: Department of Pre-K-12 Curriculum	
	<u>Awardee</u> Nasco Education, LLC, Fort Atkinson, Wisconsin	\$ 50,000
7173.3	Vending Services—Extension Responsible Office: Division of Food and Nutrition Services	
	<u>Awardee</u> Vend Natural Holdings, LLC, Annapolis, Maryland	\$0
7250.1	Quest Software Tool for Oracle Application Developers (TOAD) for Oracle Responsible Office: Infrastructure and Operations	
	<u>Awardee</u> Insight Enterprises, Inc.,* Tempe, Arizona	\$136,500

7251.1	Konica Minolta Business Solutions USA Inc. Responsible Office: Division of Early Childhood and Title I Programs, and Recovery Funds	
	<u>Awardee</u> Konica Minolta Business Solutions USA Inc, Ramsey, New Jersey	\$ 35,000
9340.6	Hot Mix Asphalt Replacement at Various Locations—Extension Responsible Office: Division of Design and Construction	
	<u>Awardees</u> (See note on page 5) Espina Paving, Inc.,* Woodbridge, Virginia Finley Asphalt & Sealing, Inc., Manassas, Virginia Total	\$950,000
9505.3	Wrestling Equipment and Supplies Responsible Office: Athletics Unit	
	<u>Awardee</u> Dollamur LP, Fort Worth, Texas	\$ 65,314
9620.5	Replace Acoustical Suspended Ceiling Systems and Related Lighting at Various Locations—Extension Responsible Office: Division of Design and Construction	
	<u>Awardee</u> Unisource Services, LLC,* Spencerville, Maryland	\$950,000
9697.3	On Call Worker Safety Fall Protection Projects at Various Locations—Extension Responsible Office: Division of Sustainability and Compliance	
	<u>Awardees</u> (See note on page 5 ) SFMS, LLC,* Bethesda, Maryland Tito Contractors, Inc.,* Washington, DC Walker Willis Corporation, Sandy Spring, Maryland Total	\$600,000
	TOTAL PROCUREMENT CONTRACTS \$25,000 OR MORE	\$8,219,472

\* Denotes Minority-, Female-, or Disabled-owned Business

Note: Contract amounts will be based on individual requirements.

Formal bids and request for proposals (RFPs) were obtained and evaluated by the Procurement Unit, Department of Materials Management, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in Procurement Unit files. Summary information about vendors that receive payments of \$25,000 or more during a fiscal year, July 1 through June 30 of the following year, is available in the Funding Accountability and Transparency [database](#) on the Montgomery County Public Schools website. The information identifying vendors by names and locations is the information submitted on the Internal Revenue Service Form W-9 with local affiliates noted as applicable.

MBM:ESD:amd

Attachment

Bid Activity Report  
Aug 24, 2021

BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
001B8400050	Defibrillators (AED) and Accessories—Extension	N/A	N/A	N/A State of Maryland Contract			
1100572	Road Equipment Services/Snow Removal Contractors	N/A	N/A	N/A Montgomery County Contract			
39-0358-000	Installation of Playground Equipment—Extension	N/A	N/A	N/A Maryland National Capital Parks and Planning Commission Contract			
FF-R-0251-18	Multifunctional Device Equipment, Supplies, Software, and Service Solutions—Extension	N/A	N/A	N/A			
MBU-533-19	On Call Contract, Tire Recapping	N/A	N/A	N/A Baltimore County Public Schools Contract			
MPS208000	Health Room Supplies	22	6	15	3	6	3
RLB-1013	Tractor Trailer Rental—Extension	N/A	N/A	N/A Prince William County Public Schools Contract			
1086.5	Third Party Billing Services for Students with Disabilities	12	1	5	1	1	0
1139.4	Actuarial Consulting Services—Extension	11	0	5	0	1	0
4063.13	Art Tools and Supplies—Extension	20	7	9	2	9	2
4287.1	College Readiness Assessment Programs—Extension	N/A	N/A	N/A			
4380.1	Lead Higher Initiative—Extension	N/A	N/A	N/A			
4414.1	Apprenticeship Programs—Extension	1	1	1	1	1	0
4475.1	SupportEd, LLC—Extension	9	1	5	1	1	1
4801.7	Supplies and Repair of String Instruments—Extension	6	3	3	1	3	1
4926.1	Social Emotional Learning Curriculum and Instructional Materials, Elementary, Middle, and High Schools	49	5	17	1	1	0

Bid Activity Report  
Aug 24, 2021

BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
7120.7	Elementary Mathematics Supplies	17	1	6	1	1	0
7173.3	Vending Services—Extension	10	0	3	0	1	0
7250.1	Quest Software Tools for Oracle Application Developers (Toad) for Oracle	N/A					
7251.1	Konica Minolta Business Solutions USA Inc.	N/A					
9140.3	Miscellaneous Foods—Extension	22	2	12	0	7	0
9340.6	Hot Mix Asphalt Replacement at Various Locations—Extension	15	4	3	2	2	1
9503.3	Wrestling Equipment and Supplies	22	2	3	0	1	0
9620.5	Replace Acoustical Suspended Ceiling Systems and Related Lighting at Various Locations—Extension	26	17	5	4	1	1
9697.3	On Call Worker Safety Fall Protection Projects at Various Locations—Extension	37	20	3	2	3	2