

Office of the Superintendent of Schools  
MONTGOMERY COUNTY PUBLIC SCHOOLS  
Rockville, Maryland

March 7, 2023

APPROVED BY BOARD

MEMORANDUM

To: Members of the Board of Education  
From: Monifa B. McKnight, Superintendent of Schools  
Subject: Procurement Contracts of \$25,000 or More

WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; and

WHEREAS, Funds have been budgeted for the purchase and finance of refrigerated cargo trucks through Bid No. 7104.8 in the amount of \$360,500; and

WHEREAS, Funds have been budgeted for the purchase and finance of two Chevrolet Silverado 4X4 trucks and accessories through Bid No. B-1560 in the amount of \$214,997; now therefore be it

Resolved, That refrigerated cargo trucks be purchased and financed for a five-year term in the amount of \$360,500 under the Master Lease/Purchase Agreement with Banc of America Public Capital Corporation; and be it further

Resolved, That two trucks with related equipment and accessories be purchased and financed for a six-year term in the amount of \$214,997 under the Master Lease/Purchase Agreement with Banc of America Public Capital Corporation; and be it further

Resolved, That having been duly advertised, the following contracts be awarded to the low bidders meeting specifications as follows:

00003921      Trash Can Liners Term Agreement—Extension  
Responsible Office: Office of District Operations—Department of  
Materials Management  
Description: Trash bags stocked in the warehouse and compactor  
bags for the large containers located in five high schools. This is a  
bridge with Baltimore County Government.

Awardee  
Calico Packaging, LLC, Laurel, Maryland

\$450,000

091521-NAF	<p>Automobiles, SUVs, Vans, and Light Trucks with Related Equipment and Accessories  Responsible Office: Department of Materials Management—  Division of Food and Nutrition Services  Description: Five-year finance purchase for one electric van. This is a bridge with the Sourcewell contract.</p> <p><u>Awardee</u>  72 Hour LLC, Watsonville, California</p>	\$55,455
1069597	<p>Emergency Cleaning, Remediation, and Restoration Services—  Extension  Responsible Office: Department of Facilities Management—  Division of Maintenance and Operations  Description: Emergency Cleaning Remediation and Restoration Services. This is a bridge with Montgomery County Government.</p> <p><u>Awardee</u>  Servpro of Rockville-Olney, Inc., Rockville, Maryland</p>	\$250,000
18-SC-154- 001	<p>Prequalification of Coach Bus Contractors  Responsible Office: Department of Materials Management—  Description: Add an additional charter bus company to the contract. This is a bridge with Anne Arundel County Public Schools.</p> <p><u>Awardee</u>  Shore Motorcoach, LLC, Linthicum, Maryland</p>	\$0
B-1560	<p>Off-the-Lot New and Used Vehicles  Responsible Office: Department of Facilities Management—  Division of Maintenance and Operations  Description: Lease purchase of two 4X4 trucks with landscape dump and plow accessories.</p> <p><u>Awardee</u>  Criswell Chevrolet, Inc., Gaithersburg, Maryland</p>	\$214,997
1142.8	<p>Miscellaneous Business Forms—Extension  Responsible Office: Office of Strategic Initiatives—Department of Infrastructure and Operations  Description: Annual contract for the purchase of miscellaneous business forms.</p> <p><u>Awardee</u>  Formost Graphic Communications, Gaithersburg, Maryland</p>	\$40,000

4065.14	<p>Ceramic Supplies—Extension  Responsible Office: Department of Materials Management—Fine Arts  Description: For the purchase of ceramic supplies stocked in the warehouse and delivered to individual school locations.</p> <p><u>Awardees (See note on page 6)</u>  Clayworks Supplies, Inc., Baltimore, Maryland  DGS Educational Products, * Delray Beach, Florida  School Specialty, Inc., Appleton, Wisconsin, Local Affiliate:  Gaithersburg, Maryland  Total</p>	\$123,190
4088.12	<p>Media Center Supplies—Extension  Responsible Office: Department of Materials Management—  Description: For the purchase of media center and laminating supplies stocked in the Department of Materials Management warehouse with direct ship to individual school locations.</p> <p><u>Awardees</u>  ACCO Brands Corporation, Lake Zurich, Illinois  Ard, James A., Walker, Louisiana  Brodart Co., Williamsport, Pennsylvania  Demco, Inc., Madison, Wisconsin  Pyramid Paper Company, Tampa, Florida  School &amp; Office Services, Monkton, Maryland  Staples, Inc., Lincolnshire, Illinois  Total</p>	\$118,716
4397.1	<p>DAR Constitution Hall for Graduation Ceremonies—Extension  Responsible Office: Office of School Support and Well-Being  Description: Graduation ceremonies for eight high schools.</p> <p><u>Awardee</u>  National Society Daughters of the American Revolution,  Washington, DC</p>	\$34,600
4430.1	<p>Next Generation of Web Content Management System (WCMS)—  Extension  Responsible Office: Office of Communications—Department of Communications  Description: Cost of the digital cloud environment and licensure fees for MCPS Web Content Management System.</p> <p><u>Awardee</u>  Optimizely North America, Inc., New York, New York</p>	\$365,000

4741.1	<p>MCPS Graduation for 24 High School Sites—Logistics—Extension  Responsible Office: Office of School Support and Well-Being  Description: Stage, tents, and chairs for outdoor commencement ceremonies at seven high schools.</p> <p><u>Awardees</u>  Allied Rentals, Inc., Beltsville, Maryland  Applied Acoustical Sciences dba Event Tech., Curtis Bay, Maryland  Total</p>	\$200,000
4742.1	<p>27 Graduation Ceremonies at 25 Sites—Sound Reinforcement—Extension  Responsible Office: Office of School Support and Well-Being  Description: Contract for sound reinforcement for outdoor commencement ceremonies at seven high schools.</p> <p><u>Awardee</u>  Maryland Sound International Holding Co., LLC, Baltimore, MD</p>	\$55,000
4962.1	<p>Consulting and Professional Development Support in English Language Arts and Mathematics  Responsible Office: Office of the Chief Academic Officer—Curriculum and Instructional Programs  Description: Consulting and professional development to model and coach teachers and leaders in effective, evidence-based, researched and reviewed instructional practices for teaching literacy and mathematics.</p> <p><u>Awardee</u>  Catapult Learning, LLC, Philadelphia, Pennsylvania  MGT of America, LLC, Tampa, Florida</p>	\$950,000
7083.9	<p>Custodial Equipment—Extension  Responsible Office: Department of Facilities Management—Division of Maintenance and Operations  Description: Annual contract for the purchase of custodial equipment used in schools and offices.</p> <p><u>Awardees (see note on page 6)</u>  Brady Industries, Las Vegas, Nevada, Local Affiliate, Baltimore, Maryland  Daycon Products Company, Inc., Upper Marlboro, Maryland  Leonard Paper Company, Baltimore, Maryland  Meyer Material Handling, Indianapolis, Indiana  S Freedman &amp; Sons, Inc., Landover, Maryland  S&amp;E Paper, Inc., * Beltsville, Maryland</p>	

	Superior Supply Ltd, Baltimore, Maryland	
	The Best Battery Company, Inc., Baltimore, Maryland	
	Total	\$650,000
7104.8	Refrigerated Cargo Truck Responsible Office: Department of Materials Management, Division of Food and Nutrition Services Description: Lease finance purchase of two refrigerated cargo trucks for five-years.	
	<u>Awardee (see note on page 6)</u>	
	K Neal International, * Hyattsville, Maryland	\$360,500
7121.7	Asbestos Abatement Equipment and Supplies—Extension Responsible Office: Department of Facilities Management— Division of Sustainability and Compliance Description: Purchase and delivery of asbestos abatement equipment and supplies.	
	<u>Awardees</u>	
	American Environmental Enterprises, Inc., Glen Mills, PA	\$85,000
	Aramco, Inc., Thorofare, New Jersey	<u>\$65,000</u>
	Total	\$150,000
9116.8	Detergents & Cleaners for Laundry & Kitchen Use—Extension Responsible Office: Department of Materials Management — Division of Food and Nutrition Services Description: Detergent and cleaners for cleaning and sanitation of kitchen equipment and laundry.	
	<u>Awardees</u>	
	ECOLAB, Inc., St. Paul, Minnesota	
	S Freedman & Sons, Inc., Landover, Maryland	
	Total	\$141,710
9463.1	Commercial Kitchen Equipment Repair Parts—Extension Responsible Office: Department of Facilities Management— Division of Maintenance and Operations Description: Purchase and delivery of commercial kitchen equipment repair parts.	
	<u>Awardees</u>	
	The Electric Motor Repair Company, Rosedale, Maryland	
	Parts Town, LLC, Addison, Illinois	
	Total	\$52,800

9637.5	<p><b>Fire Alarm Replacement and Services at Various Locations— Extension</b>  <b>Responsible Office: Department of Facilities Management— Division of Design and Construction</b>  <b>Description: Annual contract for the removal of existing fire alarm systems and new system replacements, including all labor and materials.</b></p> <p><u>Awardees</u>  <b>ADT Security Corporation, Newark, New Jersey, Local Affiliate, Columbia, Maryland</b>  <b>Mona Electric Group, Inc., Clinton, Maryland</b>  <b>TAN Fire Alarms, LLC, Dayton, Maryland</b>  <b>Total</b></p>	\$900,000
9730.2	<p><b>Roofing Maintenance Programs at Various Facilities with Vegetative Roofs—Extension</b>  <b>Responsible Office: Department of Facilities Management— Division of Sustainability and Compliance</b>  <b>Description: Annual contract for Roofing Maintenance Programs with Vegetative Roofs.</b></p> <p><u>Awardee (see note below)</u>  <b>Interstate Corporation, Inc., * Gaithersburg, Maryland</b></p>	\$860,000
9753.1	<p><b>Public Safety Radio Amplification System Inspection/Testing and Services/Repair—Extension</b>  <b>Responsible Office: Department of Facilities Management Division of Sustainability and Compliance</b>  <b>Description: Annual contract for mandated annual inspections, testing, and service of public safety.</b></p> <p><u>Awardee</u>  <b>Mobile Communications America, Inc., Manassas, Virginia</b></p>	\$171,000
<b>TOTAL PROCUREMENT CONTRACTS \$25,000 OR MORE</b>		<b>\$6,142,968</b>

\* Denotes Minority-, Female-, or Disabled-owned Business

Note: Contract amounts will be based on individual requirements.

Formal bids and request for proposals (RFPs) were obtained and evaluated by the Division of Procurement, Department of Materials Management, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in Division of Procurement files. Summary information about vendors that receive payments of \$25,000 or more during a fiscal year. July 1 through June 30 of the following year. is available in the Funding Accountability and

Transparency database on the Montgomery County Public Schools website. The information identifying vendors by names and locations is the information submitted on the Internal Revenue Service Form W-9 with local affiliates noted as applicable.

MBM:MBH:RR:amd

Attachment

Bid Activity Report  
March 7, 2023

BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
00003921	Trash Can Liners Term Agreement--Extension	Baltimore County Government					
08-18	Athletic Surfacing Asphalt Maintenance--Extension	National Cooperative Purchasing Alliance					
091521-NAF	Automobiles, SUVs, Vans, and Light Trucks with Related Equipment and Accessories	Sourcewell Contract					
1069597	Emergency Cleaning, Remediation and Restoration Services--Extension	Montgomery County Government					
18-SC-154-001	Prequalification of Coach Bus Contractors	Anne Arundel County Public Schools					
B-1560	Off-the-Lot New and Used Vehicles	Baltimore County Government					
1142.8	Miscellaneous Business Forms--Extension	4	1	3	1	1	0
4035.8	HVAC Refrigeration Equipment and Parts	22	3	12	1	7	0
4065.14	Ceramic Supplies--Extension	15	1	4	1	3	1
4088.12	Media Center Supplies--Extension	24	4	12	2	7	0
4397.1	DAR Constitution Hall for Graduation Ceremonies--Extension	N/A					
4430.1	Next Generation of Web Content Management System--Extension	5	0	5	0	1	0
4741.1	MCPS Graduation for 24 High School Sites - Logistics--Extension	5	1	5	1	2	0
4742.1	27 Graduation Ceremonies at 25 Sites - Sound Reinforcement--Extension	12	0	4	0	1	0
4962.1	Consulting and Professional Development Support in English Language Arts and Mathematics	40	2	18	2	2	0



**Bid Activity Report**  
**March 7, 2023**

BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
7065.13	Custodial Supplies—Extension	36	13	29	10	15	3
7083.9	Custodial Equipment—Extension	22	7	17	7	8	1
7104.8	Refrigerated Cargo Truck	12	1	1	1	1	1
7121.7	Asbestos Abatement Equipment and Supplies—Extension	18	1	3	0	2	0
9116.8	Detergents and Cleaners for Laundry and Kitchen Use—Extension	11	0	2	0	2	0
9463.1	Commercial Kitchen Equipment Repair Parts—Extension	8	1	2	0	2	0
9618.5	Restroom Renovations and Designed ADA/AAA Upgrades	38	25	8	2	5	2
9637.5	Fire Alarm Replacement and Services at Various Locations—Extension	29	5	3	0	3	0
9730.2	Roofing Maintenance Programs at Various Facilities with Vegetative Roofs—Extension	11	1	2	1	1	1
9753.1	Public Safety Radio Amplification System Inspection/Testing and Services/Repair—Extension	15	0	3	0	1	0