

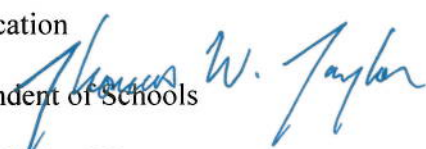
Office of the Superintendent of Schools  
MONTGOMERY COUNTY PUBLIC SCHOOLS  
Rockville, Maryland

November 7, 2024

APPROVED BY BOARD

MEMORANDUM

To: Members of the Board of Education  
From: Thomas W. Taylor, Superintendent of Schools  
Subject: Procurement Contracts of \$25,000 or More



Information       Action

**Superintendent Recommendation:**

The superintendent recommends that the Board of Education approve the procurement contracts of \$25,000 or more.

WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; and

WHEREAS, Funds have been budgeted in the amount of \$45,410 for the purchase and finance of two Chevrolet Trax vehicles through Baltimore County Government, Contract B-1560, Off the Lot New and Used Vehicles; and

WHEREAS, It is recommended that Request for Proposal No. 4999.1, Accelerate Language Development for Middle School Newcomer Students, be rejected. The Submitted proposals did not meet the minimum requirements. A new solicitation will be released at a later date; and

WHEREAS, It is recommended that Bid No. 9775.1, Chairlift Modernization at Springbrook High School, be rejected due to insufficient competitive bids received. A new solicitation will be released at a later date; now therefore be it

Resolved, That the two vehicles be purchased and financed for a six-year term in the amount of \$45,410 under the Master Lease/Purchase Agreement with Banc of America Public Capital Corporation; and be it further

Resolved, That Request for Proposal No. 4999.1, Accelerate Language Development for Middle School Newcomer Students, be rejected due to proposals not meeting minimum requirements; and be it further

Resolved, That Bid No. 9775.1, Chairlift Modernization at Springbrook High School, be rejected due to an insufficient number of responses received; and be it further

Resolved, That having been duly advertised, the following contracts be awarded to the most responsive and responsible bidders, or offerors meeting specifications as follows:

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|------------|---|-----------|
| B-1560     | <p>Off the Lot, New and Used Vehicles<br/>           Responsible Office: Office of Systemwide Safety and Emergency Management<br/>           Description: This is a request to bridge the Baltimore County Government contract for the purchase and finance of two 2025 Chevrolet Trax vehicles for the Office of Systemwide Safety and Emergency Management, over a six-year term.</p> <p><u>Awardee:</u><br/>           Criswell Chevrolet, Inc., Gaithersburg, Maryland</p>  | \$45,410  |
| DEI-618-24 | <p>Tire Recapping<br/>           Responsible Office: Office of District Operations—Department of Transportation<br/>           Description: This is a request to bridge the Baltimore County Public Schools contract for tire recapping services. The increased amount is due to an additional 64 diesel buses and 30 electric buses added to the fleet, with 90 more diesel buses anticipated to be added to the fleet within the next year. The previous bridge was MBU-533-19 for \$250,000.</p> <p><u>Awardee:</u><br/>           Service Tire Truck Center, Inc., Bethlehem, Pennsylvania, Local Affiliate, Capitol Heights, Maryland</p>  | \$275,000 |
| NGO-409-24 | <p>Field Trip Transportation Services<br/>           Responsible Office: Office of District Operations—Department of Materials Management—Department of Transportation<br/>           Description: This is a request to bridge the contract through Baltimore County Public Schools substituting the bridge contract JBO-703-19, to prequalify coach and school bus contractors to provide transportation services to students for trips as part of the educational and extracurricular programs.</p> <p><u>Awardees:</u><br/>           Atlantic Coast Charters, Inc., Linthicum, Maryland<br/>           Paul D. Rill, Inc., Westminster, Maryland<br/>           Rill's Bus Service, Inc., Westminster, Maryland<br/>           Superior Tours, Baltimore, Maryland<br/>           Total</p> | \$290,000 |

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| PQCBC-1819  | <p>Prequalification of Coach Bus Vendors/Contractors—Extension<br/> Responsible Office: Office of District Operations—Department of Materials Management—Department of Transportation<br/> Description: This is a request to extend the contract bridged through Charles County Public Schools, to prequalify coach and school bus contractors to provide transportation to students for trips as part of the educational and extracurricular programs.</p> <p><u>Awardee:</u><br/> Adventures by Dawn, LLC, Accokeek, Maryland</p>  | \$100,000 |
| 050B8400001 | <p>Language Interpretation Services—Extension<br/> Responsible Office: Office of the Chief of Staff—Department of Communications<br/> Description: This is a request to extend the bridge contract through the State of Maryland with Language Line Services, Inc., which provides telephonic interpretation services for parents of Montgomery County Public Schools (MCPS) students.</p> <p><u>Awardee:</u><br/> Language Line Services, Inc., Monterey, California</p>  | \$575,000 |
| 202329-01   | <p>Janitorial and Sanitation Supplies, Equipment, and Related Services—Extension<br/> Responsible Office: Office of District Operations—Department of Materials Management<br/> Description: This is a request to extend the bridge the contract through Omnia Partners, formerly known as National IPA, for the purchase of ice melt.</p> <p><u>Awardee:</u><br/> S. Freedman &amp; Sons, Inc., Landover, Maryland</p>  | \$60,000  |
| 21CM-136    | <p>Elementary General Music Pre-K–5<br/> Responsible Offices: Office of the Chief Academic Officer—Office of Curriculum and Instructional Programs<br/> Description: This is a request to bridge the contract through Anne Arundel County Public Schools for the purchase of curriculum platforms for grades K–5. The vendor will provide online platforms for Grades K–5 to serve as the primary curriculum resource for all elementary schools. The curricula work in tandem with MCPS standards and provides teachers with flexible and proven resources to ensure equitable access to the curriculum.</p> <p><u>Awardee:</u><br/> QuaverEd, Inc., Nashville, Tennessee</p> | \$253,800 |

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| 210902   | <p>Classroom and Teaching Aids Goods and Services<br/> Responsible Office: Office of the Chief Academic Officer—Foundations<br/> Description: This is a request to add a supplier to the awardees under the contract through TIPS USA, for Science, Technology, Mathematics, and Engineering (STEM) programs. No additional funds are being requested at this time.</p> <p><u>Awardee:</u><br/> Vernier Software &amp; Technology Inc., Beaverton, Oregon</p>  | \$0       |
| 23SC-208 | <p>Prequalification of Coach Bus Services—Extension<br/> Responsible Office: Office of District Operations—Department of Materials Management—Department of Transportation<br/> Description: This is a request to extend the bridge contract through Anne Arundel County Public Schools to prequalify coach bus contractors to provide transportation services to students for trips as part of the educational and extracurricular programs.</p> <p><u>Awardees:</u><br/> Academy Express LLC, Hoboken, New Jersey<br/> Chesapeake Charter, Inc., Annapolis, Maryland<br/> Dillon’s Bus Service, Inc., Hanover, Maryland<br/> Total</p> | \$400,000 |
| 230807   | <p>Academic and Educational Goods and Services<br/> Responsible Office: Office of Finance—Division of Management and Budget<br/> Description: This is a request to bridge the contract through TIPS USA, for the purchase of Curriculum Kits for Archdiocese of Washington Schools through the Stronger Connections Grant on behalf of 14 Archdiocese of Washington Schools.</p> <p><u>Awardee:</u><br/> Teaching Strategies, LLC, Bethesda, Maryland</p>  | \$90,597  |
| 25FS1    | <p>Fresh Farm Food Produce<br/> Responsible Office: Office of District Operations—Department of Materials Management—Division of Food and Nutrition Services<br/> Description: This is a request to bridge the Frederick County Public Schools contract for local fresh produce options used in the school meals program.</p> <p><u>Awardee:</u><br/> Moon Valley Farm, Woodsboro, Maryland</p>  | \$125,000 |

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| 4265.1 | <p>AmeriCorps/Project Change (AmeriCorps Project Change and Young Scholars)—Extension<br/>                 Responsible Office: Office of the Chief Academic Officer—Office of Curriculum and Instructional Programs<br/>                 Description: This is a request to extend the annual contract for AmeriCorps Project Change, Saturday School, and Young Scholars Programs. AmeriCorps Project Change will place team members in MCPS schools and offices to support student instruction. Saturday School is a year-long program that provides academic tutoring and instruction to MCPS students. Young Scholars is a STEM-based talent development program for Title I schools.</p> <p><u>Awardee:</u><br/>                 The George B. Thomas, Sr., Learning Academy, Inc.,<br/>                 Bethesda, Maryland</p> | \$349,800 |
| 4291.4 | <p>Interpreting Services for Deaf/Hard of Hearing Individuals—Extension<br/>                 Responsible Office: Office of the Chief Academic Officer—Department of Special Education<br/>                 Description: This is a request for additional suppliers to the awardees under the contract to provide interpretation services as needed. No additional funds are being requested at this time.</p> <p><u>Awardees:</u><br/>                 Accessible Integrated Media, Metairie, Louisiana<br/>                 Connected Communications, LLC, Gaithersburg, Maryland<br/>                 Gifted Intermediate Holdings Inc., Glenn Dale, Maryland<br/>                 Latisha Kama, Columbia, Maryland<br/>                 Neerja Vasishta, Rockville, Maryland</p>   | \$0       |
| 4311.1 | <p>Maintenance and Support for Access Control Security Systems—Extension<br/>                 Responsible Office: Office of Systemwide Safety and Emergency Management<br/>                 Description: This is a request to extend the contract for software support and maintenance for the access control security systems in MCPS schools and office buildings.</p> <p><u>Awardee</u><br/>                 Maxxess Systems, Inc., Anaheim, California</p>  | \$109,790 |

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| 4321.1     | <p>Web-Based Safety Training—Extension<br/> Responsible Office: Office of Systemwide Safety and<br/> Emergency Management<br/> Description: This is a request to extend the annual contract<br/> for the purchase of online school/office safety training<br/> courses required by staff.</p> <p><u>Awardee:</u><br/> Scenario Learning, LLC dba Vector Solutions, Tampa, Florida</p>   | \$76,950  |
| 4400009763 | <p>Chartered Bus Services—Extension<br/> Responsible Office: Office of District Operations—Department<br/> of Materials Management—Department of Transportation<br/> Description: This is a request to exercise the final option to<br/> extend this bridge contract through Fairfax County, Virginia,<br/> to prequalify coach bus contractors to provide transportation<br/> services to students for trips as part of the educational and<br/> extracurricular programs.</p> <p><u>Awardee:</u><br/> Eyre Bus Service, Inc., Glenelg, Maryland</p>                       | \$200,000 |
| 7173.3     | <p>Vending Services—Extension<br/> Responsible Office: Office of District Operations—Department<br/> of Materials Management—Division of Food and<br/> Nutrition Services<br/> Description: This is a request to exercise the first year extension<br/> of the second two-year term for the vending services contract<br/> provided to MCPS schools and offices at no cost.</p> <p><u>Awardee:</u><br/> Vend Natural Holdings, LLC, Annapolis, Maryland</p>   | \$0       |
| 9099.6     | <p>Security and Public Address Systems Installation and Cabling<br/> at Various Locations—Extension<br/> Responsible Office: Office of Facilities Management—Division<br/> of Maintenance and Operations<br/> Description: This is a request to exercise the fourth and final<br/> extension of the annual contract for the installation and<br/> maintenance of the Security Systems/Public Announcement<br/> Systems in schools and offices as required.</p> <p><u>Awardee:</u> (See note on page 8)<br/> East West Telecommunications, Inc.,* Gaithersburg, Maryland</p> | \$800,000 |

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| 9126.8  | <p>Commercial Kitchen Equipment, Inspections, Preventive Maintenance, Repairs, and Replacements—Extension<br/>                 Responsible Office: Office of Facilities Management—Division of Maintenance and Operations<br/>                 Description: This is a request to exercise the fourth and final extension of the annual contract for preventive maintenance and replacement of commercial kitchen equipment located at various locations, i.e., ovens, steamers, freezers, ice machines, etc.</p> <p><u>Awardees:</u><br/>                 Excel Mechanical Contractors, LLC, Rosedale, Maryland<br/>                 ITW Food Equipment Group, LLC, Carol Stream, Illinois<br/>                 Total Kitchen Care, LLC, Millersville, Maryland<br/>                 Weather Control, Inc., Lorton, Virginia<br/>                 Total</p> | \$150,000 |
| 9206.11 | <p>Flags and Accessories<br/>                 Responsible Office: Office of District Operations—Department of Materials Management<br/>                 Description: This is a new annual contract request for the purchase of county, state, and American flags for use in schools and MCPS offices.</p> <p><u>Awardee:</u><br/>                 ConServ Flag Company, Sidney, Nebraska</p>  | \$35,000  |
| 9449.2  | <p>Generators Inspection, Testing, Preventive Maintenance and Repair Services—Extension<br/>                 Responsible Office: Office of Facilities Management—Division of Maintenance and Operations<br/>                 Description: This is a request to exercise the third extension of the annual contract to provide inspection, testing, and preventive maintenance services and repairs to generators in all MCPS schools.</p> <p><u>Awardees:</u><br/>                 Cummins, Inc., Columbus, Indiana.<br/>                 Local Affiliate, Glen Burnie, Maryland<br/>                 Kelly Generator &amp; Equipment, Inc., Owings, Maryland<br/>                 Total</p>  | \$500,000 |

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| 9740.3                                       | Kitchen Servery Replacement—Extension<br>Responsible Office: Office of Facilities Management—Division<br>of Design and Construction<br>Description: This is a request to extend the annual contract to<br>furnish, deliver, and replace existing kitchen serving lines with<br>new kitchen serving lines at various MCPS facilities. |             |
|  | <u>Awardee:</u>  |             |
|  | Singer Equipment Company, Inc., Belcamp, Maryland  | \$750,000   |
| TOTAL PROCUREMENT CONTRACTS \$25,000 OR MORE |  | \$5,186,347 |

\* Denotes Minority-, Female-, or Disabled-owned Business

Note: Contract amounts will be based on individual requirements.

Formal bids and request for proposals (RFPs) were obtained and evaluated by the Division of Procurement, Office of Finance, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in Division of Procurement files. Summary information about vendors that receive payments of \$25,000 or more during a fiscal year, July 1 through June 30 of the following year, is available in the Funding Accountability and Transparency [database](#) on the MCPS website. The information identifying vendors by names and locations is the information submitted on the Internal Revenue Service Form W-9 with local affiliates noted as applicable.

TWT:IAW:RR:amd

Attachment



Bid Activity Report  
November 7, 2024

Attachment

| BID No.     | BID NAME   | No. of Vendors Mailed  | No. MFD Vendors Mailed | Total No. of Bids Received | Total No. of MFD Bids Received | Total No. of Bids Awarded | Total No. of MFD Contracts Awarded |
|-------------|--|--|------------------------|----------------------------|--------------------------------|---------------------------|------------------------------------|
| B-1560      | Off the Lot, New and Used Vehicles   | Bridge through Baltimore County Government                   |                        |                            |                                |                           |                                    |
| DEI-618-24  | Tire Recapping   | Bridge through Baltimore County Public Schools               |                        |                            |                                |                           |                                    |
| NGO-409-24  | Field Trip Transportation Services   | Bridge through Baltimore County Public Schools               |                        |                            |                                |                           |                                    |
| PQCBC-1819  | Prequalification of Coach Bus Vendors/Contractors—Extension                        | Bridge through Charles County Public Schools                 |                        |                            |                                |                           |                                    |
| 050B8400001 | Language Interpretation Services—Extension   | Bridge through the State of Maryland                         |                        |                            |                                |                           |                                    |
| 202329-01   | Janitorial and Sanitation Supplies, Equipment, and Related Services—Extension      | Bridge through Omnia Partners formerly known as National IPA |                        |                            |                                |                           |                                    |
| 21CM-136    | Elementary General Music Pre-K-5   | Bridge through Anne Arundel County Public Schools            |                        |                            |                                |                           |                                    |
| 210902      | Classroom and Teaching Aids Goods and Services                                     | Bridge through TIPS USA                                      |                        |                            |                                |                           |                                    |
| 23SC-208    | Prequalification of Coach Bus Services—Extension                                   | Bridge through Anne Arundel County Public Schools            |                        |                            |                                |                           |                                    |
| 230807      | Academic and Educational Goods and Services  | Bridge through TIPS USA                                      |                        |                            |                                |                           |                                    |
| 25FS1       | Fresh Farm Food Produce  | 5  | 1                      | 5                          | 1                              | 1                         | 0                                  |
| 4265.1      | AmeriCorps/Project Change (AmeriCorps Project Change and Young Scholars)—Extension | N/A  |                        |                            |                                |                           |                                    |
| 4291.4      | Interpreting Services for Deaf/Hard of Hearing Individuals—Extension               | N/A  |                        |                            |                                |                           |                                    |
| 4311.1      | Maintenance and Support for Access Control Security Systems—Extension              | N/A  |                        |                            |                                |                           |                                    |
| 4321.1      | Web-Based Safety Training—Extension  | N/A  |                        |                            |                                |                           |                                    |
| 4400009763  | Chartered Bus Services—Extension   | Bridge through the County of Fairfax, Virginia               |                        |                            |                                |                           |                                    |

Bid Activity Report  
November 7, 2024

Attachment

| BID No. | BID NAME   | No. of Vendors Mailed | No. MFD Vendors Mailed | Total No. of Bids Received | Total No. of MFD Bids Received | Total No. of Bids Awarded | Total No. of MFD Contracts Awarded |
|---------|--|-----------------------|------------------------|----------------------------|--------------------------------|---------------------------|------------------------------------|
| 7173.3  | Vending Services—Extension   | 10                    | 0                      | 3                          | 0                              | 1                         | 0                                  |
| 9099.6  | Security and Public Address Systems Installation and Cabling at Various Locations—Extension            | 9                     | 1                      | 2                          | 1                              | 1                         | 1                                  |
| 9126.8  | Commercial Kitchen Equipment, Inspections, Preventive Maintenance, Repairs, and Replacements—Extension | 6                     | 1                      | 3                          | 0                              | 4                         | 0                                  |
| 9143.4  | Disposable Cafeteria Trays—Extension   | N/A                   |                        |                            |                                |                           |                                    |
| 9206.11 | Flags and Accessories  | 24                    | 7                      | 4                          | 1                              | 1                         | 0                                  |
| 9449.2  | Generators Inspection, Testing, Preventive Maintenance and Repair Services—Extension                   | 10                    | 6                      | 4                          | 0                              | 2                         | 0                                  |
| 9161.6  | Field Renovation at Various Locations  | N/A                   |                        |                            |                                |                           |                                    |
| 9740.3  | Kitchen Servery Replacement—Extension  | 31                    | 9                      | 3                          | 0                              | 1                         | 0                                  |
| 9743.2  | Provide Roof Inspection and Repair Services at Various Facilities—Extension                            | 4                     | 1                      | 4                          | 1                              | 3                         | 1                                  |