

Office of the Superintendent of Schools  
MONTGOMERY COUNTY PUBLIC SCHOOLS  
Rockville, Maryland

May 25, 2023

APPROVED BY BOARD

MEMORANDUM

To: Members of the Board of Education  
From: Monifa B. McKnight, Superintendent of Schools  
Subject: Procurement Contracts of \$25,000 or More



WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; now therefore it be

Resolved, That having been duly advertised, the following contracts be awarded to the low bidders or offerors meeting specifications as follows:

- OES-2-2015 Renewable Energy Credit Supply Agreement—Extension  
Responsible Office: Department of Facilities  
Management—Division of Sustainability and Compliance  
Description: Bridge with Montgomery County Government for Montgomery County Public Schools' (MCPS) participation in the purchase of renewable energy credits
- Awardee  
Summit Energy Services, Inc., Louisville, Kentucky \$197,500
- R200701 Human Capital Management Systems and Managed Business Solutions  
Responsible Office: Office of Strategic Initiatives—Department of Business Information Services  
Description: Bridge contract through OMNIA Partners to allow for HCM service functionality and to further automate business processes that are industry standard
- Awardee  
Automated Data Processing, Inc., Roseland, New Jersey \$336,000

VA-170418- SECO	<p>Two-Way Radios</p> <p>Responsible Office: Office of District Operations—Department of Systemwide Safety and Emergency and Department of Transportation</p> <p>Description: MCPS will bridge the Commonwealth of Virginia contract for the purchase of mobile radio equipment, accessories, and associated services</p> <p><u>Awardee</u> Radio Systems Inc., Rockville, Maryland</p>	\$454,565
010521- LTS-4	<p>Playground and Water Play Equipment with Related Accessories and Services</p> <p>Responsible Office: Department of Facilities Management—Division of Design and Construction</p> <p>Description: For the purchase of playground and water play equipment with related accessories and services</p> <p><u>Awardee</u> PlayPower LT Farmington, Inc., Monett, Missouri, Local Affiliate: Havre de Grace, Maryland</p>	\$500,000
1085929	<p>Used Vehicles</p> <p>Responsible Office: Office of District Operations—Department of Materials Management</p> <p>Description: This is a request for additional funds bridging the Montgomery County contract for the rental of five, 15 passenger vans for summer projects (June 21, 2023–August 25, 2023)</p> <p><u>Awardee</u> Enterprise Holdings, Inc.</p>	\$40,000
4050.10	<p>Clocks—Extension</p> <p>Responsible Office: Office of District Operations—Department of Materials Management</p> <p>Description: Purchase of clocks for the warehouse, schools, and offices</p> <p><u>Awardee</u> Pyramid Paper Company, Inc., Tampa, Florida</p>	\$42,976

410364-000	<p>Non-Structural Maintenance of Stormwater Facilities  Responsible Office: Department of Facilities  Management—Division of Sustainability and Compliance  Description: Maintenance of stormwater facilities and non-native  invasive removal.</p> <p><u>Awardee</u>  Sunray Lawn and Landscape, LLC, Columbia, Maryland</p>	\$400,000
4265.1	<p>Americorps/Project Change (Americorps Project Change and  Young Scholars)—Extension  Responsible Office: Office of the Chief Academic  Officer—Curriculum and Instructional Programs  Description: Contract supports student instruction through  placement of team members in MCPS schools and offices</p> <p><u>Awardee</u>  The George B. Thomas Learning, Sr. Learning Academy, Inc.,  Bethesda, Maryland</p>	\$299,800
4378.1	<p>Defined Contribution Investment Consultant—Extension  Responsible Office: Office of Finance—Division of Investments  Description: Contract provides for investment consulting services  to MCPS Defined Contribution Investment Committee and MCPS  staff</p> <p><u>Awardee</u>  RVK, Inc., Portland, Oregon</p>	\$130,000
4915.1	<p>Digital Courses—Extension  Responsible Office: Office of the Chief Academic  Officer—Curriculum and Instructional Programs  Description: To provide MCPS with high quality, comprehensive  digital courses</p> <p><u>Awardee</u>  Edmentum, Inc., Bloomington, Minnesota.</p>	\$300,000
4976.1	<p>Sports Medicine and Athletic Training Partnership  Responsible Office: Office of Well-being, Learning and  Achievement—Athletics Unit  Description: New contract for assistance with the implementation  of a sports medicine and training program in MCPS</p> <p><u>Awardee</u>  Medstar Sports Medicine, LLC, Columbia, Maryland</p>	\$100,000

4980.1	<p>Web-Based EAP Services Tracking Software  Responsible Office: Office of Human Resources and  Development—Employee Assistance Program (EAP)  Description: Contract for the purchase of web-based EAP services  tracking software, for the conversion to a cloud-based system, and  the purchase of licenses, hosting and training of EAP staff</p> <p><u>Awardee</u>  Harting Associates, Inc., Swansea, Illinois</p>	\$29,080
8515.1	<p>The Baltimore Children’s Museum, Inc.—Community Schools Port  Discovery Museum Field Trips  Responsible Office: Office of Well-Being, Learning, and  Achievement—Department of Student Engagement, Behavioral  Health, and Academics  Description: Field trip to the Children’s Museum in Maryland’s  Baltimore Harbor to provide MCPS students with interactive  exploration opportunities</p> <p><u>Awardee</u>  The Baltimore Children’s Museum, Inc., Baltimore, Maryland</p>	\$34,691
9052.10	<p>Portable and Team Bleachers—Extension  Responsible Office: Office of Well-Being, Learning, and  Achievement—Athletics Unit  Description: Annual contract for the purchase of portable and team  bleachers</p> <p><u>Awardee</u>  Varsity Brands Holding Co., Inc., Dallas, Texas</p>	\$60,327
9106.10	<p>Corrugated Boxes—Extension  Responsible Office: Office of District Operations—Department of  Materials Management  Description: For the purchase of corrugated boxes used by the  Department of Materials Management, Editorial, Graphics and  Publishing Services, and the Division of Food and Nutrition  Services</p> <p><u>Awardee</u>  Cleary Packaging, LLC, Linthicum Heights, Maryland</p>	\$125,000

9763.1	Generators and Electrical Equipment Replacement at Lucy V. Barnsley Elementary School Responsible Office: Department of Facilities Management—Division of Design and Construction Description: To furnish and install new emergency electrical generating systems at Lucy V. Barnsley Elementary School  <u>Awardee (See note on this page)</u> Tex/AM Construction Company, * Gaithersburg, Maryland	\$432,812
9764.1	Generators and Electrical Equipment Replacement at Albert Einstein High School Responsible Office: Department of Facilities Management—Division of Design and Construction Description: To furnish and install new emergency electrical generating systems at Albert Einstein High School.  <u>Awardee (See note on this page)</u> Amber Enterprises, Inc., * College Park, Maryland	\$652,425
TOTAL PROCUREMENT CONTRACTS \$25,000 OR MORE		\$4,135,176

\* Denotes Minority-, Female-, or Disabled-owned Business

Note: Contract amounts will be based on individual requirements.

Formal bids and request for proposals (RFPs) were obtained and evaluated by the Division of Procurement, Office of Finance, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in Division of Procurement files. Summary information about vendors that receive payments of \$25,000 or more during a fiscal year, July 1 through June 30 of the following year, is available in the Funding Accountability and Transparency database on the Montgomery County Public Schools website. The information identifying vendors by names and locations is the information submitted on the Internal Revenue Service Form W-9 with local affiliates noted as applicable.

MBM:MBH:RR:amd

Attachment

Bid Activity Report  
May 25, 2023

APPROVED BY BOARD

BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
OES-2-2015	Renewable Energy Credit Supply Agreement—Extension	Bridge with Montgomery County Government					
R200701	Human Capital Management Systems and Managed Business	Bridge with OMNIA Partners					
VA-170418-SECO	Two-Way Radios	Bridge with State of Virginia					
010321-LTS-4	Playground and Water Play Equipment with Related Accessories and Services	Bridge with Sourcewell					
1085929	Used Vehicles	Bridge with Montgomery County Government					
1072.4	Master Lease Financing	90	10	3	0	1	0
1155.4	Digital Content Products for the MDK12 Digital Library Consortium—Extension	119	0	32	0	31	0
4050.10	Clocks—Extension	3	0	1	0	1	0
410364-000	Non-Structural Maintenance of Stormwater Facilities	Bridge with Maryland National Park and Planning Commission					
4265.1	Americorps/Project Change (Americorps Project Change and Young Scholars)—Extension	N/A					
4378.1	Defined Contribution Investment Consultant—Extension	7	0	2	0	1	0
4915.1	Digital Courses—Extension	21	0	3	0	1	0
4976.1	Sports Medicine and Athletic Training Partnership	76	5	2	0	1	0

Bid Activity Report  
May 25, 2023

BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
4980.1	Web-based EAP Services Tracking Software			N/A	N/A		
8515.1	The Baltimore Children's Museum, Inc. - Community Schools Port Discovery Museum Field Trips			N/A	N/A		
9052.10	Portable and Team Bleachers--Extension	13	2	3	0	1	0
9106.10	Corrugated Boxes --Extension	12	0	1	0	1	0
9763.1	Generators and Electrical Equipment Replacement at Lucy V. Barnsley Elementary School	67	34	2	2	1	1
9764.1	Generators and Electrical Equipment Replacement at Albert Einstein High School	67	34	2	1	1	1

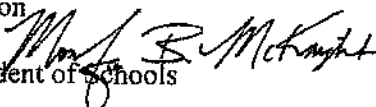
Office of the Superintendent of Schools  
MONTGOMERY COUNTY PUBLIC SCHOOLS  
Rockville, Maryland

APPROVED BY BOARD

May 25, 2023

MEMORANDUM

To: Members of the Board of Education

From: Monifa B. McKnight, Superintendent of Schools 

Subject: Contract Approval for RFQ No. 1155.4, Digital Content Products for MDK12 Digital Library Consortium—Extension

This is the second, one-year renewal to pre-qualify online digital content products to include nine product additions, on behalf of the MDK12 Digital Library Consortium (MDK12 Consortium), a statewide purchasing consortium of the 24 local school systems (LSS) in Maryland. The MDK12 Consortium is designed to provide teachers, students, parents and guardians cost-effective access to a collection of appropriate online digital content products to support school library media programs, and to offer enhanced opportunities to support effective teaching and learning for Grades K–12 students at a savings to each LSS. As a member of the MDK12 Consortium, Montgomery County Public Schools (MCPS) acts as the soliciting agent on behalf of the other 23 LSS to pre-qualify online digital content products for purchase by MDK12 Consortium members. The pre-qualified online digital content products include online subscription databases and electronic library resources.

The MDK12 Consortium's purchasing authority is set forth under the Annotated Code of Maryland, Education, Sections 7-9A-01 through 7-9A-05. As stated in this statute, the purposes of the MDK12 Consortium are to:

- provide equitable access to digital content for all Maryland K–12 students and teachers;
- improve school library media programs with advanced technologies;
- create fiscal efficiencies in the purchase of digital content through enhanced cooperation among school libraries; and
- support effective teaching and learning by connecting digital content with the Maryland Content Standards; Science, Technology, Engineering, and Mathematics initiatives; and workforce development.

Members of the MDK12 Consortium began working together in 2002 to purchase online digital content products. Since that time, the MDK12 Consortium has leveraged the LSS' collective resources to negotiate pricing with providers of online digital content products to serve approximately 850,000 public school students and over 42,000 nonpublic school students enrolled in Grades K–12 across the state of Maryland. The benefits of purchasing through the MDK12 Consortium include greater equity of access, cost savings to LSS, shared professional development, and effective partnerships among school librarians.



To facilitate the continued purchase of online digital content products through the MDK12 Consortium, MCPS released on February 25, 2019, Request for Qualification No. 1155.4, Online Digital Content Products for the MDK12 Digital Library Consortium, to solicit high-quality online subscription databases and electronic library resources. MCPS staff organized and conducted a thorough product selection process with representatives from members of the MDK12 Consortium. The period of the pre-qualification award is an initial three-year term with up to three, one-year options to renew.

In accordance with the outcome of the product selection process, the superintendent of schools recommends that the Board of Education approve certain pre-qualified online digital content products for purchase by LSS participating in the MDK12 Consortium, for an additional one-year term through June 30, 2024.

In addition, regarding MCPS purchases of pre-qualified online digital content products, funds have been budgeted for Fiscal Year 2024, for MCPS offices and schools to purchase pre-qualified online digital content products, in an amount not to exceed \$1,500,000.

WHEREAS, As a member of the MDK12 Digital Library Consortium, Montgomery County Public Schools acts as the soliciting agent on behalf of the other 23 Maryland local school systems to pre-qualify online digital content products for purchase by MDK12 Digital Library Consortium members; and

WHEREAS, To facilitate the continued purchase of online digital content products through the MDK12 Digital Library Consortium, Montgomery County Public Schools released on February 25, 2019, Request for Qualification No. 1155.4, Online Digital Content Products for the MDK12 Digital Library Consortium, to solicit high-quality online subscription databases and electronic library resources; and

WHEREAS, Montgomery County Public Schools staff organized and conducted a thorough product selection process with representatives from members of the MDK12 Consortium; and

WHEREAS, In accordance with the result of the product selection process, the superintendent of schools recommends that the Board of Education approve certain pre-qualified online digital content products for purchase by local school systems participating in the MDK12 Consortium through June 30, 2024; and

WHEREAS, The period of pre-qualification under Request for Qualification No. 1155.4 is an initial three-year term with up to three, one-year options to renew. This is the second of three one-year extensions; and

WHEREAS, Funds have been budgeted for Montgomery County Public Schools offices and schools to purchase pre-qualified online digital content products in an amount not to exceed \$1,500,000 for fiscal year 2024; now therefore be it

Resolved. That the following online digital content products are pre-qualified for purchase by each Local School System participating in the MDK12 Digital Library Consortium in its discretion, and in accordance with the specifications of Request for Qualification No. 1155.4, through June 30, 2024:

- 1155.4 Online Digital Content Products for the MDK12 Digital Library Consortium  
Responsible Office: Office of Curriculum and Instructional Programs

Pre-Qualified Products (See note on page 5)

<u>Vendor Name, Location</u>	<u>Products</u>
ABDO	ABDO Zoom
FWD Media, New York, New York	BrainPop Platform
Britannica Digital Learning, Chicago, Illinois	Britannica Digital Learning Encyclopedia Databases^
Coughlan Companies, Inc., North Mankato, Minnesota	Capstone Interactive eBooks; Capstone Create; PebbleGo Databases
Cavendish Square Publishing LLC, Buffalo, New York	Cavendish Square Digital
Cengage Learning Inc., Farmington Hills, Michigan	Gale Testing and Education Reference Center; Gale Platform
EBSCO Industries, Inc., Birmingham, Alabama	EBSCO Platform; Learning Express, Flipster, Academic Search Complete, Academic Search Ultimate
Digital Theatre (US) LLC, Chicago, Illinois	Digital Theatre Plus Online Learning Resource
Discovery Education, Inc., Charlotte, North Carolina	Discovery Education Experience^
Gareth Stevens Publishing LLLP, Buffalo, New York	Report Builder Database
Infobase Holdings Inc., New York, New York	Databases; Streaming Video; World Almanac for Kids; World Almanac Online; World Geography and Culture Online; Writer's Reference Center; Facts on File; Streamable Learning^
Kids Discover LLC, New York, New York	Kids Discover Online

Lincoln Library Press Inc., * Cleveland, Ohio	FactCite Databases
Nearpod Inc., Dania Beach, Florida	Digital Platform
One More Story Inc., Brooklyn, New York	Read Aloud Picture Book Database
Novel Effect Inc., Seattle Washington	Novel Effect App^
OverDrive, Inc., Cleveland, Ohio	OverDrive Digital Platform; TeachingBooks.net
Press4Kids. Inc., New York, New York	News-O-Matic
ProQuest LP, Ann Arbor. Michigan	CultureGrams; SIRS Discover; SIRS Issues Researcher^; ProQuest Databases; eBooks^
Scholastic Library Publishing Inc., New York, New York	BookFlix; FreedomFlix; Go! ScienceFlix; True Flix; Watch & Learn Library; Westin Woods Streaming Plus
Scott Allen, Culpeper, Virginia	LibraryTrac
Smartbook Media Inc., * New York, New York	Smartbook Media - LightBox
Springshare, LLC, Miami, Florida	Libguides^
The Chancellor Masters and Scholars of the University of Oxford, Cary, North Carolina	Oxford African American Studies Center; Oxford Art Online; Oxford Music Online; Oxford Press Encyclopedias; The New Oxford Shakespeare; The Oxford English Dictionary; Very Short Introductions
The Rosen Publishing Group Inc., Buffalo, New York	Spotlight On eBooks; Rosen Databases
Tumbleweed Press Inc., Toronto, Ontario	TeenBook Cloud Collection; TumbleBooks Library & Math
Weigl Publishers Inc., New York, New York	EyeDiscover; World Languages
Wonderland Inc.. * LLC, Silver Spring, Maryland	Project Muse

World Book Inc., Chicago, Illinois  
Zoobean, Inc., Arlington, Virginia

Encyclopedia Databases  
Beanstack

^ Denotes new product added for 2023–2024

\* Denotes Minority-, Female-, or Disabled-owned Business

Note: Contract amounts will be based on individual requirements.

and be it further

Resolved, That the superintendent of schools be authorized to negotiate and execute agreements for the purchase of pre-qualified online digital content products for Montgomery County Public Schools in an amount not to exceed \$1,500,000 for Fiscal Year 2024; and be it further

Resolved, That the superintendent of schools be authorized to execute all other documents and grant any approvals necessary for the purchase of pre-qualified online digital content products for Montgomery County Public Schools.

MBM:MBH:RR:amd

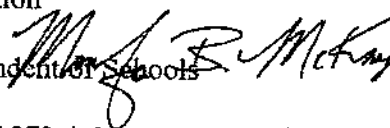
Office of the Superintendent of Schools  
MONTGOMERY COUNTY PUBLIC SCHOOLS  
Rockville, Maryland

May 25, 2023

APPROVED BY BOARD

MEMORANDUM

To: Members of the Board of Education

From: Monifa B. McKnight, Superintendent of Schools 

Subject: Contract Approval for RFP No. 1072.4, Master Lease Financing

Master Lease Financing, Request for Proposal No. 1072.4 was issued on January 27, 2023, for a master lease financing agreement to provide lease financing to Montgomery County Public Schools (MCPS) for the acquisition of school buses, technology modernization equipment, energy savings programs, and other essential vehicles and equipment for the next three years.

On March 7, 2023, the Montgomery County Board of Education received proposals for financing under Request for Proposal Number 1072.4, and has determined that Banc of America Public Capital Corporation is the financing vendor offering the most favorable equipment financing through a master lease/purchase program, and the most favorable financing for implementation of energy programs. The structure of the new Montgomery County Public Schools Master Lease Agreement provides for a three-year agreement to provide lease financing for the acquisition of essential vehicles and equipment. Based on past lease financing activity, approximately \$240 million in vehicle and equipment acquisitions are expected to be financed during the three-year period of the agreement. The Master Lease Agreement includes the option to extend the term for two additional three-year periods. Acquisitions eligible for inclusion in the Master Lease Agreement would be authorized in the operating budget, capital budget, competitively bid, and approved by the Board of Education prior to purchase.

Upon evaluation and the completion of a rate survey of other local jurisdictions by MCPS staff, we found the rates proposed by Banc of America Public Capital Corporation favorable.

The following resolution has been reviewed by the Office of the General Counsel.

WHEREAS, On January 27, 2023, Request for Proposal No. 1072.4, seeking proposals for preferred municipal master lease financing was duly advertised; and

WHEREAS, On March 7, 2023, the Board of Education received proposals for financing under Request for Proposal No. 1072.4, and has determined that Banc of America Public Capital

Corporation is the financing vendor offering the most favorable equipment financing through a master lease/purchase program; and

WHEREAS, Banc of America Public Capital Corporation has agreed to provide the required financing for essential vehicles and equipment, at a preferred municipal rate; and

WHEREAS, Banc of America Public Capital Corporation has agreed to provide the required financing for implementation of energy programs; and

WHEREAS, The Board of Education is being requested to authorize the master lease program as first consideration for the source of financing the acquisition of school buses, technology modernization equipment, energy savings programs, and other essential vehicles and equipment needed through June 30, 2026; now therefore be it

Resolved, That the Board of Education award Request for Proposal No. 1072.4 to Banc of America Public Capital Corporation, for a Master Lease Agreement through June 30, 2026, in accordance with the bid specifications and the bidder's proposal, subject to the non-appropriation clause as set forth in the Master Lease Agreement documents; and be it further

Resolved, That the Board of Education authorize proceeds from the aforementioned financing be used to reimburse Montgomery County Public Schools accounts to the extent that such equipment has or will be acquired before closing; and be it further

Resolved, That the superintendent of schools and the Board of Education president are authorized, empowered, and directed to approve, execute, and deliver on behalf of the Board of Education the documents necessary to implement this Master Lease Agreement and related documents with whatever changes may be necessary or appropriate.

MBM:MBH:RR:bsc